

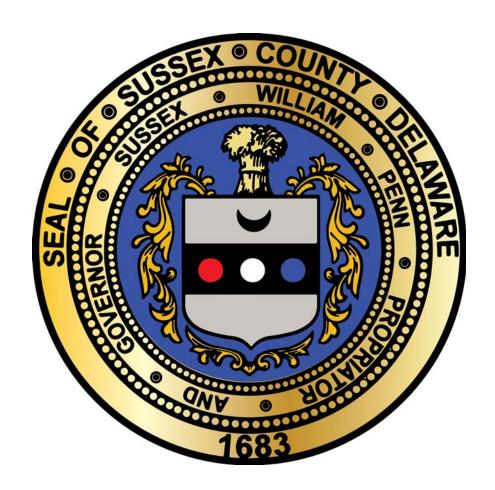
# Comprehensive Annual Financial Report

Sussex County, Delaware

For Fiscal Year Ended June 30, 2020

## COMPREHENSIVE ANNUAL FINANCIAL REPORT

For the Fiscal Year Ended June 30, 2020



Prepared by the Finance Department

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## INTRODUCTORY SECTION



#### TODD F. LAWSON COUNTY ADMINISTRATOR

(302) 855-7742 T (302) 855-7749 F tlawson@sussexcountyde.gov





December 17, 2020

The Honorable Sussex County Council President, Members of the Sussex County Council, and the Citizens of Sussex County:

We are pleased to present to you the Comprehensive Annual Financial Report (CAFR) for the Sussex County government for the fiscal year ended June 30, 2020. This report includes the annual financial statements as required by Delaware law, presented in conformity with generally accepted accounting principles (GAAP) in the United States of America and audited in accordance with auditing standards generally accepted in the United States of America.

This report consists of management's representations concerning the finances of Sussex County, Delaware (the County). Consequently, management assumes full responsibility for the completeness and reliability of all the information presented in this report. The County has established a comprehensive internal control framework that is designed to protect the government's assets from loss, theft, or misuse and to compile sufficient reliable information for the presentation of the County's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the County's internal control framework has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The County's financial statements have been audited by BDO USA, LLP, a firm of licensed certified public accountants. A goal of the independent audit was to provide reasonable assurance that the financial statements of the County for the fiscal year ended June 30, 2020, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon their audit, that there was a reasonable basis for rendering an unmodified opinion that the County's financial statements for the year ended June 30, 2020, are fairly presented in conformity with GAAP. The auditor's report is presented as the first component of the financial section of this report.

The independent audit of the financial statements of the County was part of a broader, federally mandated "single audit" designed to meet the special needs of federal grantor agencies. The standards governing single audit engagements require the independent auditor to report not only on the fair presentation of the financial statements, but also on the audited government's internal controls and compliance with legal requirements, with special emphasis on internal controls and legal requirements involving the administration of federal awards. The single audit section of this report includes these reports and related information. GAAP requires that management



provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. Sussex County's MD&A can be found immediately following the report from the independent auditor.

#### **Profile of Sussex County**

Sussex County is proud of the natural beauty, mix of small towns, rich history, and popular attractions that are found throughout our county. Sussex County is a rural county in transition; a community that, in some ways, represents a microcosm of the United States with developing, more urbanized seaside resorts to the east and industry and agriculture dominating the central and western landscape. Our county is the largest county in Delaware, comprising a total land area of approximately 938 square miles, or 48 percent of the State's total area, with a population estimated to be more than 234,000 by the United States Census Bureau. The County is bordered on the east by the Atlantic Ocean, on the north by Kent County, Delaware, and on the south and west by that portion of the State of Maryland lying east of the Chesapeake Bay. The Town of Georgetown, the county seat, is situated in the center of the county. The county is within 200 miles of New York City, Philadelphia, Baltimore, and Washington, D.C., putting Sussex County within an eight-hour drive for more than a quarter of the country's population.

The modern County government was established on July 23, 1970, replacing the Levy Court Commission with a Council-Administrator form of government. The government is composed of a legislative body – the County Council – and an administrative arm – the County Administration – that includes operating departments and offices, some of which are administrated by independent officials elected at-large, known as Row Officers. The County Council, which has legislative powers, consists of five members who represent geographic districts. Council members are elected to four-year terms, which are staggered. The County Administrator and County Finance Director are appointed by the County Council. The County Administrator is responsible for the entire range of executive, administrative, and fiscal duties performed by all County departments.

Sussex County is a community on the rise, per the 2010 U.S. Census, Sussex County had a population increase of more than 25 percent from 2000 to 2010. As the County waits to hear the results of the 2020 U.S Census, the County is on target to realize growth of at least 18 percent since 2010. The State of Delaware has never had a general sales tax, inventory tax, or statewide property tax. Local property taxes are very low, making the county a desirable destination for new residents and retirees. The eastern portion of the county is home to most of Delaware's beaches and seaside resorts. Sussex's central and western areas are the backbone of Delaware's agriculture industry.

Sussex County is deeply rooted in history and tradition. One of the most unique events, of which the County is tremendously proud, is the biennial event known as Return Day. Return Day is purported to have originated around 1790 and is set on The Circle in Georgetown. Return Day is held two days after Election Day and was started so 'voters' could come to Georgetown to hear the 'returns', or results, of the elections. During this day, election results were read, food was served, and music was played. Some time later, a parade was started with both the winning and losing candidates riding together in open carriages and, by the 1970s, the ceremonial act of 'burying the hatchet' began, symbolizing the end of the campaign season.

The County government provides a variety of services to the residents of southern Delaware, including land use, building permits, emergency services, assessment, tax collection, public sewer, libraries and more. To support these services, the County operates with approximately 510 full-time employees.

The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings and restrictions on business operations. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings and restrictions. Although not all County's services are considered essential, most of the County operations have continued as normal during the pandemic. To keep the County's business operations running during the pandemic it has modified its operations, expanded online services, and transitioned some of their staff to a remote workforce. The County's services are described in further detail below.

The emergency services that Sussex County provides include paramedics, emergency preparedness, emergency operations, and local emergency planning and communications. As the primary call center, Sussex County's Emergency Operations Center receives more than 110,000 9-1-1 calls a year.

The County owns and maintains the Delaware Coastal Airport and Business Park where more than 1,000 jobs are provided by businesses. The Delaware Coastal Business Park was purchased in Fiscal Year 2018 and has been going through major improvements in the last year to allow for the expansion and retention of businesses in Sussex County. The business park contains 12 lots; three lots are currently leased with strong interest in three other parcels.

In Sussex County, a select group of elected officials preside over certain "row offices," or constitutional offices; these include the Marriage Bureau, Recorder of Deeds, Register of Wills, and the Sheriff's Office. The four offices provide services, such as issuing marriage licenses, recording of property deeds, wills and other legal papers, and performing court-related duties. Each row office is managed by an elected official who is independent of the County Council, but the County government is responsible for each office's staffing, financial accountability and annual budgets.

The County provides a variety of grant-in-aid funding to its residents, the largest being for public safety, such as services provided by local volunteer fire companies and State and local police. The County also assesses, bills, and collects school taxes for eight independent school districts, as well as property taxes for the County government. The County is the primary funding source for 11 local libraries, which are managed by independent library boards. Sussex County libraries, including the three County-owned libraries and bookmobile, typically circulate 1 million books a year. However, libraries were closed for part of Fiscal Year 2020, due to the ongoing COVID-19 pandemic, decreasing circulation to around 800,000.

Sussex County continues to work on the expansion of wastewater services that are vital in meeting our environmental and population needs. The County serves approximately 77,000 equivalent dwelling units (EDUs), and maintains and operates four treatment facilities. Fiscal year 2020 saw a 3 percent increase from fiscal year 2019's EDUs. The sewer and water districts' operating budget for Fiscal Year 2020 was \$39 million. The County has two enterprise funds: Water and Unified Sewer.

The annual budget is recommended by the County Administrator and approved by the County Council through a budget ordinance prior to July 1 of each year, which is the start of the County's fiscal year. The budget serves as a financial guide for the County. A five-year capital project plan is assembled every year for proposed financing for projects. Please see Note A (Section 18 on pages 37 and 38) for additional budget information; with budget-to-actual comparisons on pages 69 through 77.

#### **Economic Condition of Sussex County**

#### Local Economy

Despite COVID-19, Sussex County continues to have an expanding local economy. The number of building permits has increased 37.9 percent over the past nine years, with a 2.8 percent increase over last fiscal year. According to the 2019 Mid-Atlantic Report from the Bureau of Labor Statistics, Sussex County led the State in net job growth with a rate of 1.9 percent in 2019. The Bureau of Labor Statistics noted that the employment increase in Sussex County was more than the national increase of 1.2 percent and ranked 81st among the 355 U.S. large counties for employment change. The average weekly wage in Sussex County rose 4.8 percent over the year; nationally, the average weekly wage increased 3.5 percent. It is important to note that Sussex County's economy is not immune from the pandemic. Many of the annual reports are prior to the pandemic declaration, and ensuring governmental restrictions, in March 2020, and have not been updated to reflect the current economic environment.

The three industries with the largest employment over the previous nine years are healthcare and social services, accommodation and food services, and administrative and waste services. Page 94 of this report shows the top 10 employer-types in Sussex County and how it compares to nine years ago. Because the county is a great place to visit and is attractive to the retirement population, it comes as no surprise why these three employment sectors are experiencing the largest increases.

The healthcare and social assistance industry is the number one employer in Sussex, surpassing the retail trade industry in 2017. It is important to note that only nonfarm employment is captured in this statistic. The growing retirement community in Sussex County contributes to the continual rise in health care and social services employment. This industry makes up 16.1 percent of the county's employment; this is up from 14.5 percent in 2011. Each year, Sussex County's population continues to grow along with the median age of its population. In 2011, the median age was 45.1 years old; eight years later, the median age increased to 50.6. According to the Delaware Population Health Consortium, more than one-fourth of Sussex County's residents are 65 or older.

The three major healthcare employers in the county continue to expand their services to meet the demand of our aging residents. The providers are Beebe Healthcare in Lewes, Bayhealth in Milford, and TidalHealth Nanticoke, formerly Nanticoke Health Services, in Seaford. In addition, TidalHealthPeninsula Regional has a 48,000 square-foot "one-stop" healthcare center in Millsboro. Bayhealth opened its new 169-acre, \$314 million facility in February 2019. Per the 2020 Sussex County Profile, the hospital brought in hundreds of new jobs to the area. In addition, Bayhealth has partnered with Nemours duPont Pediatrics to expand services in Sussex. In November 2020, Nemours opened a primary and senior care services, as well as limited

pediatric gastroenterology specialty care. Additional specialty, therapy and imaging services will open in 2021. Beebe also continued to expand with their Beebe Healthcare South Coastal Health Campus opening in May 2020 and their cancer center to open in the near future The cost of the South Coastal project was part of Beebe's \$200 million multi-project plan to expand and enhance its services. Beebe's Rehoboth Health Campus is now being constructed and should begin accepting patients in 2022. It is anticipated that these major healthcare employers will continue to expand in Sussex. The Delaware Department of Labor predicted in 2017 that one-quarter of new jobs created through 2024 will come from the healthcare and social assistance industry.

With adding over 3,000 jobs in the last nine years, the second largest sector growth was in accommodation and food services. Scott Thomas, executive director of Southern Delaware Tourism, stated in a local news interview in April 2020, "Sussex County tourism generated \$2.1 billion in visitor spending; that's 43 percent of all visitor spending in the State of Delaware. It supports nearly 19,000 jobs in the county, attracts new businesses, diversifies our economy, and saves each household over \$1,500 a year in taxes." Although the tourism industry is typically strong in Sussex, it has suffered during COVID-19. Per the Rehoboth Beach-Dewey Beach Chamber of Commerce, hotel capacity was negatively affected. For example, one weekend in May, 271 hotel rooms were booked, whereas in the year previous, 3,041 rooms were filled. Restaurants also saw restrictions during the summer's tourist-season, which included limiting capacity anywhere from 30 to 50 percent. Sussex County government has not seen a direct impact on tourism in its revenues because the County's largest revenue sources are from property taxes and property transfers. However, the County is aware that Southern Delaware Tourism estimates that for every 160 additional visitors, one job is created.

The county has many wonderful features that attract visitors - if it isn't the beaches, it is the tax-free shopping. Along a two-mile stretch of Delaware Route 1, between Lewes and Rehoboth Beach, there are outlet stores offering a variety of products, such as clothing, tools, shoes, books, gourmet food and kitchen supplies. The Tanger Outlets have become a year-round destination for those who are attracted by reasonable prices and tax-free shopping. Tourists continue to be offered new attractions with each visit as new venues open or expand throughout the county. Last year, Delaware Botanic Gardens, designed by famed Dutch garden designer Piet Oudolf, opened to the public. This attraction adds to a list of events or places to enjoy during the "shoulder" season. The Apple-Scrapple Festival, Wings & Wheels Festival, Coast Day, Jazz Festival, Slam Dunk to the Beach, Sea Witch Festival and the Nanticoke PowWow are just a few events, although canceled in 2020, draw visitors to the area year-round.

The third largest industry growth in Sussex County is administrative and waste services. This sector has grown by 2,784 jobs in the last nine years. This sector has seen its ups and downs in recent years. The top four occupations that encompass this sector include janitors and cleaners, packers and packagers, landscaping and groundskeeping workers, and security guards. The growth in housing developments in Sussex is most likely the continual increase in this industry.

Although the employment figures from the Bureau of Labor and Statistics does not include farm employment, Sussex County's number one industry remains the agriculture industry. According to Sussex County's 2019 Profile, agriculture has a direct economic impact of \$3.5 billion, with an additional \$1 billion coming from indirect spending related to poultry. Sussex County agriculture employs about 9,800 direct employees, supplying residents with \$400 million a year in income. Per the U.S. Department of Agriculture's census report, the County has continued not only to be the top broiler poultry producing county in the United States, but also the top lima

bean producing county for more than 70 years. Approximately 45 percent of the County's land (270,000 acres) contains more than 1,200 farms, where the average farm size is 224 acres. Eighteen percent of Sussex County farmland is preserved in the Delaware Agricultural Lands Preservation Foundation. This year, Delaware Agland Preservation Program ranked second in the U.S. for preserving farmland. This year the County partnered with the State of Delaware to preserve an additional 47 farms.

As with most industries, the agriculture industry was adversely affected by the coronavirus in Sussex County. As the leading poultry producer in the country, processers were hit hard by less demand for their product. County farmers saw much of their product not go to market. Major employers, such as Perdue, Mountaire Farms, and Allen Harim in Sussex County were affected by the pandemic too. For example, Allen Harim reported to Delaware Business Times in April that its workforce was reduced by 50 percent.

As operations get back to normal in the county, improvements in the economy are being seen in Sussex County. In October 2020, Sussex County's unemployment rate was 4.6 percent compared to 7.0 percent in September. Sussex County's unemployment is the lowest in the state. The unemployment rate, as stated by the Delaware Department of Labor, was 5.6 percent for the State of Delaware, 5.7 percent for New Castle County and 5.9 percent for Kent County.

To fuel any economy, whether in a pandemic or not, you need a hard-working and educated workforce. To build such a workforce, you need to have a strong education system. The County is honored to have several public education schools that have earned the National Blue Ribbon distinction for excellence from the U.S. Department of Education. This award recognizes schools that have made significant progress in closing the gaps in achievement, especially among disadvantaged and minority students. There are eight school districts with 26 public elementary, 10 middle, 9 high schools and 3 special education schools.

Sussex County also has options when it comes to higher education. The Delaware Technical Community College (DTCC), and its 147-acre Owens Campus in Georgetown, offers associate's college degrees, diplomas, or certificates in more than 120 programs. Concentrations are offered in health, business, public service, engineering and industrial education. To offer programs that complement the employment environment of Sussex County, DTCC created a paramedic program that helps the County fill positions with qualified medics. The college also partnered with Sussex County to create an FAA-certified airframe maintenance degree located at the Delaware Coastal Airport, which is filling the growing aviation industry need in Delaware.

If DTCC does not have what a student needs, Delaware State University has a satellite location in Georgetown that offers 52 undergraduate fields of study, as well as 16 graduate programs and 5 doctoral degree programs. Delaware State University has offered courses in Sussex County for more than 20 years.

The University of Delaware also has a strong presence in Sussex County that includes locations at the DTCC campus, the College of Agriculture & Natural Resources near Georgetown, and the College of Earth, Ocean and Environment in Lewes. Other university services include Professional and Continuing Studies programs, Osher Lifelong Learning Institute programs, the Small Business and Technology Center and Cooperative Extension, and the Delaware Sea Grant College Program. Additionally, Delaware State University and Wilmington University offer

courses at the DTCC campus in Georgetown providing bachelor's and master's degrees with 100 percent online degree programs.

Sussex County understands that it needs to do its part in fostering economic development. During the pandemic, the County launched a Keep Sussex Strong campaign. The campaign highlighted local businesses, which, with resident support, will "Keep Sussex Strong." In Fiscal Year 2018, the County Council contributed \$750,000 to create a \$4 million economic development loan program. The program is a low-interest revolving loan program for small businesses. Recently, a young business owner used the loan to expand his paving business and grow his staff to 20 employees. In addition to the loan program, the County invested in more economic development tools. One tool is the County's investment in SizeUp digital research software, free of charge to entrepreneurs who want geographically specific market information to help with their decision-making process. The second tool is the approval from the U.S. Department of Commerce to have a Foreign Trade Zone located at the County's Delaware Coastal Business Park. This zone gives companies the ability to reduce costs by obtaining foreign goods duty free.

Despite COVID-19, as 2021 approaches, building activity continue to increase throughout the current year. Dwelling building permits are trending 41 percent over 2020. Building inspections are up 46 percent for the first quarter of fiscal year 2020, and realty transfer tax revenue has seen four consecutive months of record-breaking amounts.

#### Financial Planning

Our local economy benefits from the attractiveness of our resorts and a strong agricultural base. Even during the pandemic, the financial foundation of the County stayed strong in Fiscal Year 2020, and Fiscal Year 2021 is still seeing prosperity.

Not knowing how the pandemic was going to impact the County financially, caution and sustainability were at the forefront when preparing the Fiscal Year 2021 budget. For the first time in County history, a base budget was adopted with nine supplemental budgets if financial metrics were met. This process was necessary to make sure the County operations did not grow outside its means of revenue. For example, all building related revenues were budgeted at 65 to 75 percent of anticipated collections for Fiscal Year 2021. These percentages were lower than previous years. In addition, the County only budgeted capital projects that were already in progress. The baseline capital projects budget is down by \$11.2 million, or 52.3 percent. It is important to note that the County budgets its capital projects with excess realty transfer tax funds to ensure that the government can continue to invest in infrastructure without financially burdening future generations.

The Fiscal Year 2021 Five-Year Capital Improvement Plan includes \$68.8 million for the expansion and improvement of General Fund services, such as our paramedic system, the Emergency Operations Center, and the Delaware Coastal Airport and Business Park. The County understands that the Delaware Coastal Airport, along with the business park, are vital components of Sussex County's economy. Fifty percent (50%), or \$5.1 million, of the Fiscal Year 2021 capital budget is appropriated to improve the airport and business park. We continue to apply for Federal and State funding that pays up to 95 percent of the airport expenses. For example, of the \$5.1 million, \$950,000 will be funded through these types of grants.

The Five-Year Plan also includes \$750,000 in funding for information technology infrastructure improvements. These funds will be used to help with the County's broadband initiative that began in Fiscal Year 2018.

Along with our Governmental Fund Five-Year Capital Improvement Plan, the County also has a Five-Year Plan for utility infrastructure. Fiscal Year 2021 includes \$250.7 million for sewer and water expansion and upgrades. Funding for these projects include State Revolving Fund loans, State grants, Federal USDA loans and grants, as well as connection and user fees.

#### Significant Financial Policies

The County's goal is to invest all funds in a manner that provides the highest investment return using authorized instruments while meeting the County's acceptable risk level. In priority order, the primary objectives in investment activities shall be safety, liquidity, and yield. The County is also seeing another decline in interest rates. Because of the relatively flat interest rate environment, the County adjusts its maturities to take advantage of the best rates possible. Please see Note B, on pages 38 through 41 for additional information regarding cash and collateralization.

Preserving the pension trust fund and the post-retirement employee benefit trust fund is a major objective of Sussex County. The County funds a defined benefit pension plan and other post-employee benefit trust for its employees, which are treated as fiduciary funds in the financial sections. The pension trust fund is held with diversified, but complementary, investment managers. A pension committee, which meets quarterly, oversees the management of both plans and is responsible for making recommendations to the County Council regarding the types of investments. The County works with an investment advisor to assist in providing the best strategy, protection, and investment guidelines for our pension plan. In Fiscal Year 2019, the Council approved lowering its assumed rate of return to ensure the County's commitment to full-funded status. The County continues to fund its pension above the required actuarial contribution. The County contributed another \$5 million above the actuarially determined contribution in Fiscal Year 2021.

Sussex County continues to strive for balanced budgets and sound financial planning in providing services for residents and visitors. The County's focus, when creating a budget, is to keep expenses within the current sources of revenue. A comprehensive review is done monthly by the Finance Department, which analyzes department expenditures and budget reports. These reviews are provided to the County Council on a quarterly basis to keep the members informed of the current economic effects on revenues. Relevant financial topics and future strategies are also discussed with County Council. It is the County's fund balance policy to maintain an operating reserve that is at least 20 to 25 percent of total operating expenditures, which is considered "best practice."

Sussex County strives to demonstrate fiscally sound policies. It is important to serve the public with current revenue sources to ensure sustainability.

#### **Awards and Acknowledgements**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Sussex County

for its comprehensive annual financial report for the Fiscal Year ended June 30, 2019. This was the eighteenth consecutive year that the government has achieved this prestigious award. To be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must also satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe the County's current Comprehensive Annual Financial Report continues to meet the Certificate of Achievement program's requirements, and we are making submission to the GFOA to determine its eligibility to receive another certificate.

We believe that achieving this award is one example of Sussex County's commitment and dedication to the highest standards of financial management. The preparation of this report on a timely basis is the result of the tremendous efforts of County employees in the Finance department. We would especially like to thank those employees and the County auditors for their dedication to the completion of this report.

The County also received the Government Finance Officers Association's Distinguished Budget Presentation Award for the first time for its Fiscal Year 2019 budget. Obtaining such a prestigious award demonstrates the County's commitment to transparent fiscal management.

On July 12, 2019, Moody's Investors Service upgraded the County's bond rating to "Aaa." Moody's report for the County states, "The financial position of the county is extremely strong as its management team is conservative in its budgeting estimates for its somewhat economically sensitive and volatile revenue stream. The debt burden of the county is modest as it funds all of its general governmental needs on a pay-go basis. The pension and OPEB liabilities are manageable and the county is making significant efforts to contribute to its trust funds to keep the liability low."

Subsequently, on September 11, 2020, Standard and Poor Global Ratings (S&P) raised the County's bond rating to "AAA." S&P's report states, "the upgrade reflects our view of the county's diversifying and growing economy and its strong financial management practices that, among other things, have led to very strong budgetary performance over several years, including during the current and past recessions."

We would also like to thank the County Council for their support in maintaining the strong financial position of our County by supporting fiscally sound financial policies. Appreciation is also expressed to all additional individuals who assisted in this effort.

Respectfully submitted,

Todd F. Lawson County Administrator Gina A. Jennings

Sina J. Gennings

Finance Director/Chief Operating Officer



#### Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

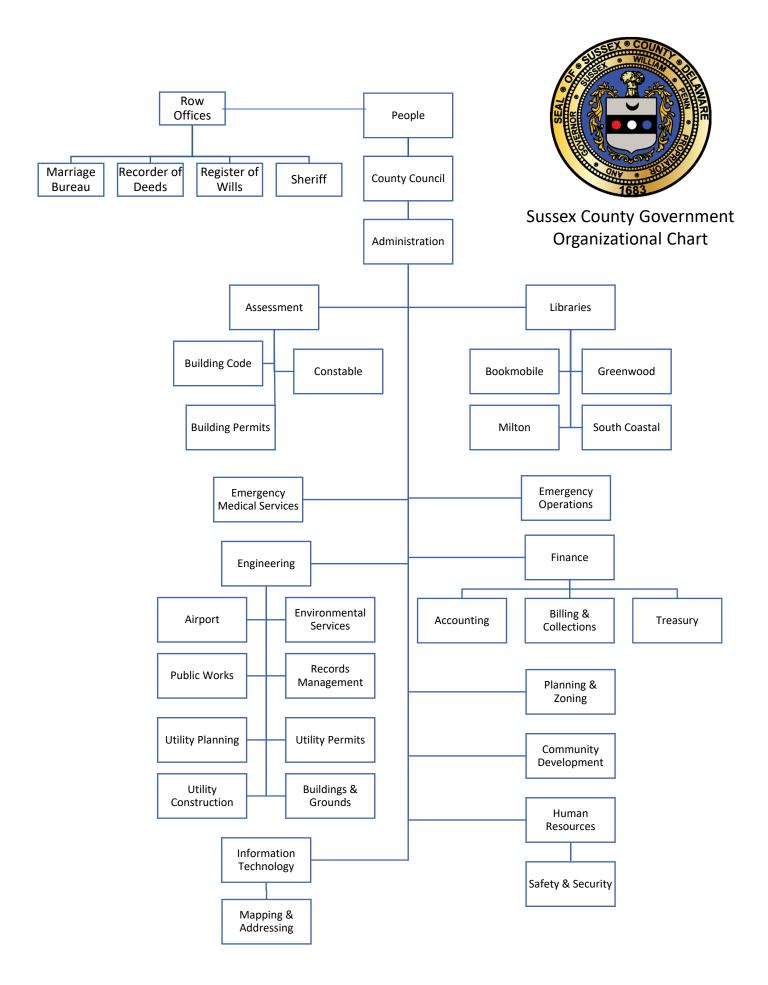
## Sussex County Delaware

For its Comprehensive Annual Financial Report For the Fiscal Year Ended

June 30, 2019

Christopher P. Morrill

Executive Director/CEO



#### SUSSEX COUNTY, DELAWARE

#### LIST OF ELECTED OFFICIALS

#### **JUNE 30, 2020**

| COUNCIL   | <b>Length of Service</b> | Term Expires |
|---|--------------------------|--------------|
| District 1                                      | 12                       | 1 2021       |
| Michael H. Vincent (President)                  | 12 years                 | Jan. 2021    |
| District 2 Samuel R. Wilson, Jr.                | 12 years                 | Jan. 2021    |
| District 3 Irwin G. Burton, III (Vice President | t) 4 years               | Jan. 2021    |
| District 4  Douglas B. Hudson                   | 2 years                  | Jan. 2023    |
| District 5 John L. Rieley                       | 2 years                  | Jan. 2023    |
|   |                          |              |
| Clerk of the Peace Norman A. Jones              | 4 years                  | Jan. 2021    |
| Recorder of Deeds Scott Dailey                  | 10 years                 | Jan. 2023    |
| Register of Wills Cynthia Green                 | 10 years                 | Jan. 2023    |
| Sheriff Robert Lee                              | 6 years                  | Jan. 2023    |

#### SUSSEX COUNTY, DELAWARE

#### COUNTY DEPARTMENT HEADS & OTHER OFFICIALS

#### **JUNE 30, 2020**

|   | Length of<br>Time in Position | Length of Service with the County |
|---|-------------------------------|-----------------------------------|
| County Administrator - Todd F. Lawson                                       | 8 years                       | 9 years                           |
| County Attorney - J. Everett Moore, Esquire                                 | 12 years                      | 12 years                          |
| Finance Director / Chief Operations Officer -<br>Gina A. Jennings, MBA, MPA | 7 years                       | 14 years                          |
| Deputy Finance Director - Kathy L. Roth, CPA                                | 7 years                       | 14 years                          |
| County Engineer - Hans Medlarz, P.E.  | 4 years                       | 4 years                           |
| Assessment Division Director - Christopher S. Keeler                        | 6 years                       | 26 years                          |
| Community Development Program Director - Brad Whale                         | ey 8 years                    | 24 years                          |
| Director of Environmental Services - Edwin Tennefoss                        | 3 years                       | 3 years                           |
| Director of Information Technology - Dwayne Kilgo                           | 4 years                       | 8 years                           |
| Emergency Preparedness Director - Joseph L. Thomas                          | 23 years                      | 34 years                          |
| Human Resources Director - Karen Brewington                                 | 9 years                       | 9 years                           |
| Library Director - Kathy M. Graybeal  | 9 years                       | 9 years                           |
| Paramedic Director - Robert A. Stuart                                       | 9 years                       | 28 years                          |
| Planning and Zoning Director – Jamie Whitehouse, AICI                       | e 6 months                    | 3 years                           |

# FINANCIAL SECTION





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#### **Independent Auditor's Report**

The County Council of Sussex County, Delaware Georgetown, Delaware

#### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Sussex County, Delaware (the "County"), as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the County's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the County, as of June 30, 2020, and the respective changes in financial position and, where applicable, cash flows thereof and the budgetary comparison for the General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion on pages 4 through 17 and Required Supplementary Information on pages 63 through 68 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the County's basic financial statements. The accompanying supplementary information, such as the introductory section, individual fund financial schedules, statistical section, and the Schedule of Expenditures of Federal Awards required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The individual fund financial schedules and the Schedule of Expenditures of Federal Awards are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the individual fund financial schedules and the Schedule of Expenditures



of Federal Awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 17, 2020 on our consideration of the County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the County's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the County's internal control over financial reporting and compliance.

....

BDO USA, LLP

Wilmington, Delaware December 17, 2020

#### SUSSEX COUNTY, DELAWARE

#### MANAGEMENT'S DISCUSSION & ANALYSIS

#### FOR THE FISCAL YEAR ENDED JUNE 30, 2020

This section of the report offers an overview and analysis of the financial activity of Sussex County, Delaware, for the year ended June 30, 2020. Please consider this Management's Discussion and Analysis (MD & A) along with the additional information included in the letter of transmittal and other sections of the report.

#### **Financial Highlights**

#### **Government-wide Financial Statements**

- As of June 30, 2020, total government net position was \$615.4 million. Of this amount, \$51.2 million was unrestricted and may be used for ongoing obligations to citizens and creditors.
- The County's total net position increased by \$44.4 million during the year. The business-type activities net position increased \$26.6 million. This increase is due to growth-related capital costs from sewer expansions being built. The governmental activities' portion of the net position increased by \$17.8 million. The increase in the investment in governmental capital assets, net of related debt, was \$5.7 million; governmental restricted funds increased \$15.5 million.
- The County has no outstanding General Fund bonded debt.
- In fiscal year 2020, Moody's Investors Service upgraded the County's bond rating from "Aa1" to "Aaa. Moody's report for the County states, "The financial position of the county is extremely strong as its management team is conservative in its budgeting estimates for its somewhat economically sensitive and volatile revenue stream. The debt burden of the county is modest as it funds all of its general governmental needs on a pay-go basis. The pension and OPEB liabilities are manageable and the county is making significant efforts to contribute to its trust funds to keep the liability low."

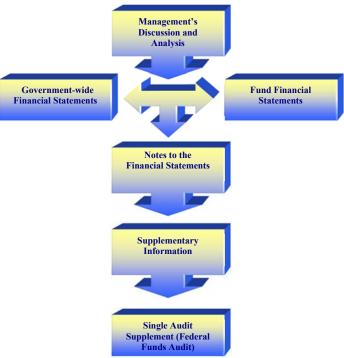
#### Fund Financial Statements

As of June 30, 2020, the County's governmental funds reported an ending fund balance of \$137.9 million. This is an increase of \$9.3 million from the preceding year. Approximately \$37.8 million was unassigned, or available, for use to meet the County's current and future needs.

#### **Overview of the Financial Statements**

Management's Discussion and Analysis introduces the County's basic financial statements. These basic financial statements include: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the financial statements. Supplementary information, in addition to the basic financial statements, is also included. The Single Audit (Federal Funds) Supplement follows the supplementary

information.



#### Government-wide Financial Statements

The government-wide financial statements are designed to provide readers with a broad overview of the County's finances, in a manner similar to a private sector business. This government-wide financial reporting includes two statements: the Statement of Net Position and the Statement of Activities. Fiduciary activity is excluded from these statements because its resources are not available to finance other County programs.

The Statement of Net Position presents information on all of the County's assets, deferred outflows, liabilities and deferred inflows, with the difference between the assets and deferred outflows and the liabilities and deferred inflows is reported as net position. Over time, increases or decreases in net position may serve as an indicator of whether the financial position of Sussex County is improving or deteriorating.

The Statement of Activities presents information showing how the County's net position changed during the current fiscal year. Changes in net position are reported when the underlying event occurs, regardless of the timing of related cash flows. Thus, some revenues and expenses reported in this statement will not impact cash flows until future fiscal periods.

Both the Statement of Net Position and Statement of Activities account separately for governmental activities and business-type activities.

- Sovernmental activities include General Administration, Finance, Human Resources, Facilities Management, Information Technology, County Constable, Grant-in-Aid Programs, Planning and Zoning, Paramedic, Emergency Preparedness, Economic Development and Airpark, County Engineering, Library, Community Development and Housing Programs, and Constitutional Offices.
- Business-type activities include Sussex County sewer and water districts, which are funded by user charges, assessment charges, and connection fees.

The government-wide financial statements immediately follow this MD & A on pages 18 and 19.

#### Fund Financial Statements

The next financial statements, beginning on page 20 of this report, are the fund financial statements. A fund is an accounting entity that is used to maintain control over resources that have been segregated for specific activities or objectives. Sussex County, like other state and local governments, uses fund accounting to ensure compliance with finance-related legal requirements. Sussex County's funds are divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

➤ Governmental Funds - Governmental funds account for essentially the same functions as governmental activities in the government-wide financial statements. Governmental fund financial statements do focus on near term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. This information may be useful in evaluating a government's near term financing requirements. Because the focus of governmental funds is for the current period, it is useful to compare this information with similar information presented for governmental activities in the government-wide financial statements. Readers may then better understand the long-term impact of the government's current financing decisions. The Governmental Fund Balance Sheet and Governmental Fund Statement of Revenues, Expenditures and Changes in Fund Balance include reconciliations to the government-wide financial statements (see pages 20 and 22).

Sussex County maintains two individual governmental funds, which include the general and capital project funds. These two funds are presented in separate columns on the governmental funds financial statements.

The basic financial statements include a budgetary comparison statement for the general fund. A budgetary comparison schedule has been included for the capital projects fund in the supplemental information. Sussex County adopts an annual appropriated budget for its general and capital projects funds.

- ➤ Proprietary Funds Sussex County's proprietary funds are solely enterprise funds, which operate in a manner similar to private business enterprises. Sussex County's proprietary funds include: Unified Sewer District and the Water District (see pages 24 through 28).
- Fiduciary Funds Sussex County has two fiduciary funds, the pension trust fund and the post-retirement employee benefit trust fund. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. They are not reflected in the government-wide financial statements because the resources of these funds are not available to support the County's

programs. The separate accounting used for fiduciary funds is much like that used for proprietary funds. The fiduciary fund financial statements can be found on pages 29 and 30 of this report.

#### Notes to the Financial Statements

Notes to the financial statements found on pages 31 through 62 of this report, provide additional information that is important for a better understanding of the data provided in the financial statements.

#### **Other Information**

Pages 63 through 68 include required supplementary information regarding our fiduciary funds. Following these pages are general fund and capital project fund budgetary comparison schedules and general fund revenue and expenditure schedules. The fiduciary funds combing statements follow the general fund and capital project fund budgetary comparison schedules. The statistical section follows on pages 80 through 98 with additional County information. The Single Audit, a separate federal awards audit, follows the statistical section.

#### **Government-wide Financial Analysis**

As previously noted, assets and deferred outflows exceed liabilities and deferred inflows by \$615.4 million as of June 30, 2020. Net position over time may serve as a useful indicator of a government's financial position.

The following table is a summary of the government-wide statement of net position:

#### SUSSEX COUNTY'S SCHEDULE OF NET POSITION As of June 30, 2020 and 2019

|                                      | <b>Governmental Activities</b> |               | Business-ty   | pe Activities | Total Government |               |  |
|--------------------------------------|--------------------------------|---------------|---------------|---------------|------------------|---------------|--|
|                                      | 2020                           | 2019          | 2020          | 2019          | 2020             | 2019          |  |
| <b>Current and Other Assets</b>      | \$157,340,695                  | \$149,354,954 | \$ 91,323,759 | \$99,651,809  | \$248,664,454    | \$249,006,763 |  |
| Capital Assets                       | 93,542,553                     | 89,187,577    | 463,468,019   | 422,034,990   | 557,010,572      | 511,222,567   |  |
| <b>Total Assets</b>                  | 250,883,248                    | 238,542,531   | 554,791,778   | 521,686,799   | 805,675,026      | 760,229,330   |  |
| Deferred outflows of resources       | 6,461,616                      | 2,377,913     | 2,792,770     | 1,659,487     | 9,254,386        | 4,037,400     |  |
| Total assets and deferred            |                                |               |               |               |                  |               |  |
| outflows of resources                | 257,344,864                    | 240,920,444   | 557,584,548   | 523,346,286   | 814,929,412      | 764,266,730   |  |
|                                      |                                |               |               |               |                  |               |  |
| <b>Current and Other Liabilities</b> | 16,168,191                     | 17,602,572    | 9,127,127     | 5,067,986     | 25,295,318       | 22,670,558    |  |
| Long-term Liabilities                | 15,868,451                     | 15,919,841    | 154,567,589   | 151,027,755   | 170,436,040      | 166,947,596   |  |
| <b>Total Liabilities</b>             | 32,036,642                     | 33,522,413    | 163,694,716   | 156,095,741   | 195,731,358      | 189,618,154   |  |
| Deferred inflow of resources         | 2,926,758                      | 2,833,079     | 899,064       | 870,293       | 3,825,822        | 3,703,372     |  |
| Total liabilities and deferred       |                                |               |               |               |                  |               |  |
| inflows of resources                 | 34,963,400                     | 36,355,492    | 164,593,780   | 156,966,034   | 199,557,180      | 193,321,526   |  |
|                                      |                                |               |               |               |                  |               |  |
| Net Position:                        |                                |               |               |               |                  |               |  |
| Net Investment in Capital            |                                |               |               |               |                  |               |  |
| Assets                               | 93,018,347                     | 87,307,216    | 306,996,877   | 273,869,317   | 400,015,224      | 361,176,533   |  |
| Restricted                           | 88,955,557                     | 73,462,380    | 75,238,638    | 76,579,752    | 164,194,195      | 150,042,132   |  |
| Unrestricted                         | 40,407,560                     | 43,795,356    | 10,755,253    | 15,931,183    | 51,162,813       | 59,726,539    |  |
| <b>Total Net Position</b>            | \$222,381,464                  | \$204,564,952 | \$392,990,768 | \$366,380,252 | \$615,372,232    | \$570,945,204 |  |

A large portion of the County's net position (65.0 percent) is not available for future use since it represents amounts invested in capital (e.g., land, buildings, machinery and equipment). This investment is net of

any related debt that was used to acquire those assets still outstanding. It should be noted that the resources needed to repay outstanding debt must be provided from other sources since the capital assets themselves cannot be used to liquidate these liabilities.

Of the remaining \$215.4 million in net position, \$75.2 million is restricted for construction or capital costs incurred or future sewer district expansion costs. For governmental activities, \$89.0 million represents realty transfer taxes and grant funds on hand, which are restricted for specific purposes. Realty transfer taxes must be used for public safety, economic development, public works, capital projects, infrastructure projects, or debt reduction. Planned uses of realty transfer taxes include buildings and improvements, industrial and business park infrastructure, and County airport improvements.

The remaining \$51.2 million in net position is unrestricted and may be used for ongoing obligations to citizens, customers, and creditors. The decrease in unrestricted net position is due to the County paying down its unfunded liability and investing in County-owned infrastructure.

The following schedule shows the breakdown of changes in net position for governmental and business-type activities for fiscal years 2020 and 2019.

Sussex County, Delaware Changes in Net Position For the Years Ended June 30, 2020 and 2019

|   | <b>Governmental Activities</b> |               | <b>Business-type Activities</b> |               | <b>Total Government</b> |               |
|---|--------------------------------|---------------|---------------------------------|---------------|-------------------------|---------------|
|   | 2020                           | 2019          | 2020                            | 2019          | 2020                    | 2019          |
| Revenues:                               |                                |               |                                 |               |                         |               |
| Program revenues:                       |                                |               |                                 |               |                         |               |
| Charges for services                    | \$14,674,171                   | \$15,065,609  | \$26,259,120                    | \$25,619,359  | \$40,933,291            | \$40,684,968  |
| Operating grants and contributions      | 7,785,453                      | 7,541,334     | 24,821,790                      | 26,261,126    | 32,607,243              | 33,802,460    |
| Capital grants and contributions        | 4,018,377                      | 2,050,546     | 13,616,195                      | 14,244,228    | 17,634,572              | 16,294,774    |
| General revenues:                       |                                |               |                                 |               |                         |               |
| Property taxes                          | 16,644,442                     | 16,129,403    | _                               | -             | 16,644,442              | 16,129,403    |
| Fire service taxes                      | 1,789,174                      | 2,070,724     | -                               | -             | 1,789,174               | 2,070,724     |
| Realty taxes                            | 35,477,592                     | 33,501,282    | -                               | -             | 35,477,592              | 33,501,282    |
| Lodging taxes                           | 49,958                         | -             | -                               | -             | 49,958                  | -             |
| Investment results                      | 3,113,675                      | 3,816,187     | 396,483                         | 521,362       | 3,510,158               | 4,337,549     |
| Gain on sale of capital assets          | 3,777                          | 59,218        | 110,900                         | (7,008)       | 114,677                 | 52,210        |
| Total revenues                          | 83,556,619                     | 80,234,303    | 65,204,488                      | 66,639,067    | 148,761,107             | 146,873,370   |
| Expenses:                               |                                |               |                                 |               |                         |               |
| Primary Government:                     |                                |               |                                 |               |                         |               |
| General government                      | 16,147,716                     | 16,555,625    | _                               | _             | 16,147,716              | 16,555,625    |
| Planning and zoning                     | 1,557,365                      | 1,638,747     | _                               | _             | 1,557,365               | 1,638,747     |
| Paramedics                              | 16,506,738                     | 16,209,069    | _                               | -             | 16,506,738              | 16,209,069    |
| Emergency preparedness                  | 4,309,246                      | 3,869,706     | _                               | -             | 4,309,246               | 3,869,706     |
| County engineer                         | 1,279,617                      | 1,037,068     | _                               | -             | 1,279,617               | 1,037,068     |
| Library                                 | 3,314,143                      | 3,206,010     | _                               | -             | 3,314,143               | 3,206,010     |
| Economic development and airpark        | 4,074,827                      | 3,501,515     | -                               | -             | 4,074,827               | 3,501,515     |
| Community development                   | 1,957,643                      | 1,939,275     | -                               | -             | 1,957,643               | 1,939,275     |
| Grant-in-aid program                    | 14,118,069                     | 13,736,171    | -                               | -             | 14,118,069              | 13,736,171    |
| Constitutional offices                  | 2,460,778                      | 2,414,528     | -                               | -             | 2,460,778               | 2,414,528     |
| Business-type activities                | -                              | -             | 38,607,937                      | 34,883,609    | 38,607,937              | 34,883,609    |
| Total expenses                          | 65,726,142                     | 64,107,714    | 38,607,937                      | 34,883,609    | 104,334,079             | 98,991,323    |
| Change in net position before transfers | 17,830,477                     | 16,126,589    | 26,596,551                      | 31,755,458    | 44,427,028              | 47,882,047    |
| Transfers                               | (13,965)                       | (13,951)      | 13,965                          | 13,951        |                         |               |
|   | 17,816,512                     | 16,112,638    | 26,610,516                      | 31,769,409    | 44 427 029              | 47 992 047    |
| Change in net position                  |                                |               |                                 |               | 44,427,028              | 47,882,047    |
| Net position-beginning                  | 204,564,952                    | 188,452,314   | 366,380,252                     | 334,610,843   | 570,945,204             | 523,063,157   |
| Net position-ending                     | \$222,381,464                  | \$204,564,952 | \$392,990,768                   | \$366,380,252 | \$615,372,232           | \$570,945,204 |

#### Governmental Activities

Governmental activities increased net position by \$17.8 million during fiscal year 2020. This represents an 8.7 percent increase in net position for the year. Governmental activities include the general fund and capital projects fund.

General revenues total \$57.1 million for fiscal year 2020 for governmental activities. This includes \$35.5 million received from realty transfer taxes. This is a \$2.0 million, or 5.9 percent, increase from fiscal year 2019. Realty transfer tax has increased eight years in a row, which is a sign that the real estate market is strong in Sussex County.

The pie chart below shows the allocation of our governmental revenues.

#### Investment and Capital Asset Sale Results 4% Charges for Services Operating Grants and 18% Contributions 9% Realty Transfer Tax 42% Capital Grants and Contributions 5% Property Taxes 20% Fire Service

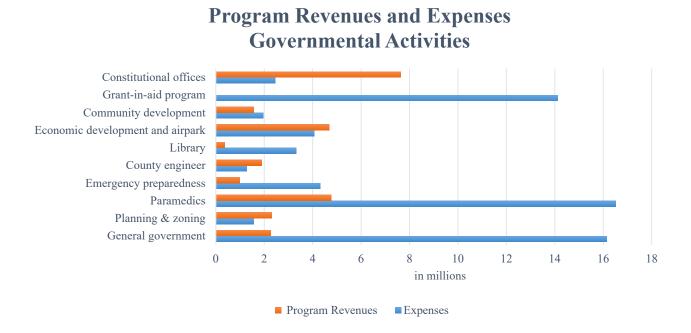
#### Revenues by Source - Governmental Activities

Total Governmental Revenues increased \$3.4 million. The growth was driven by the \$2.0 million increase in realty transfer tax, \$2.0 million increase in capital grants with an offset of a \$0.7 million decrease in investment results.

Governmental charges for services slightly decreased \$0.4 million. The decrease was due to a \$0.4 million decrease in building inspection fees driven by commercial projects in fiscal year 2019. The constitutional offices increased \$0.3 million; the increase is from recorder of deeds fees.

The County's operating grants were \$0.2 million more than the previous year, due to additional amounts received by the paramedic and emergency preparedness departments. Capital grants increase \$2.0 million due to the type and size of grant-supported projects at the airport being completed this fiscal year as compared to the previous year.

The following bar chart compares revenues and expenses for each governmental activity.



The largest expense to the County is public safety. The population growth of the County over the last few years has impacted the Paramedic Department and the Sussex County Emergency Operations Center possibly more than any other County services. The Sussex County Emergency Operation Center is the largest dispatch center in Sussex County and during the year took over dispatching services for the City of Seaford.

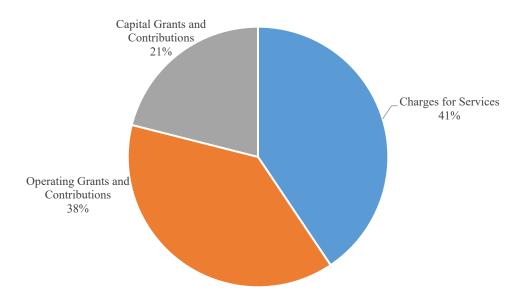
The Paramedic Department is the County's largest department in terms of expenditures and employees. Our residents and visitors rely on this valuable County service. The paramedics were dispatched 24.2 percent more this year than 10 years ago. The County opened up a new paramedic station in Milton during 2020 to help with the demand in the area. Currently, we lease and own buildings in different strategic locations throughout the county. The County's goal is to replace all leased locations with county-owned property for its paramedic stations. As these leases come up for renewal, we are exploring the option to buy rather than rent. To date, we have built five of our ten medic stations. The land was bought for our seventh station in fiscal year 2020 and construction of the sixth building was started in fiscal year 2019.

During fiscal year 2020, the County provided \$14.1 million in grant-in-aid programs for a variety of local organizations as part of a program to benefit County residents. These grants included fire and ambulance companies, local historical societies, senior centers, educational, recreation, arts, housing, and agriculture programs. The County also has grant programs to assist low-income taxpayers in meeting their property tax obligation or sewer bills. The County continues to supplement the State Police and local law enforcement with a \$4.0 million contribution. The volunteer fire service and ambulance companies received approximately \$4.7 million in grant funding during fiscal year 2020. The County also supports 11 independent libraries through the grant-in-aid budget with a \$2.6 million contribution. In addition, in fiscal year 2020, a variety of community grants, in the amount of \$2.4 million, were given to local non-profit organizations, senior centers, food pantries, and housing assistance programs.

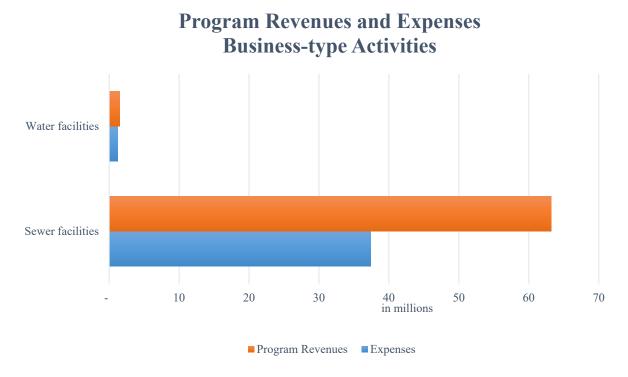
#### **Business-type Activities**

Sussex County's water and sewer funds had an increase in net position of \$26.6 million during fiscal year 2020. The income before capital contributions and transfers was \$12.9 million. Our sewer district continues to grow, bringing in additional income. The number of sewer equivalent dwelling units increased more than 2,235 from fiscal year 2019. The pie chart reflects revenues by source for the water and sewer funds.

Revenues by Source - Business-type Activities



The following bar chart shows that program revenues for both sewer and water facilities.



- ➤ The County received \$12.9 million in connection fees for new growth in the water and sewer districts. Connection fee income decreased from prior year by \$2.0 million but was \$2.7 more than fiscal year ending 2019.
- ➤ Operating grants and contribution program revenue includes both connection fee and assessment charges. Assessment charges are collected to pay debt incurred due to construction.
- Fiscal year 2020 expenses included projects to maintain, rebuild, and renovate our current facilities; this ranges from vehicle replacements, treatment plant improvements, and pump station rebuilds.

#### Financial Analysis of the County's Funds

As previously noted, Sussex County uses fund accounting to ensure and demonstrate compliance with finance related legal requirements.

#### Governmental Funds

Governmental fund accounting provides information on available or spendable resources. This information is useful in assessing the County's financing requirements for operations. Unassigned fund balance may serve as a useful measure of the County's net resources available for current and future needs.

During fiscal year 2020, fund balances of the County's governmental funds increased \$9.3 million. The increase is due to building related revenues ending the year over budget and departments reducing spending when COVID-19 became a known factor, as requested by administration's due to uncertain effect on the financial impact of the virus to the County's revenue sources.

For the general fund, fiscal year 2020 finished with an increase in fund balance of \$2.6 million. Page 86 in the financial section shows a history of Sussex County's revenues and expenses for the general fund since 1978.

Fund balance financial reporting is more detailed and there are increased disclosures to help with understanding the availability of resources, which improves the usefulness and understanding of fund balance information. The largest part of the County's fund balance is restricted for public safety, infrastructure, public works, and economic development. Assigned fund balance includes funds to be used next fiscal year, possible future reassessment, and open space.

During fiscal year 2001, the County defeased all tax supported bonded debt. The County has not incurred any tax supported bonded debt for the general fund since then.

#### Fiduciary Funds

Sussex County's pension fund is a defined benefit plan. The annual contribution is determined during the budgetary process. During fiscal year 2020, \$9.8 million was contributed to the pension plan. This contribution was \$6.8 million over the actuarially determined contribution. The fund saw an increase from investment earnings, net of investment expenses, in the amount of \$3.8 million. The County's Pension Plan is 98.9 percent funded according to the latest actuarial report. As of June 30, 2020, assets held in this account were valued at over \$120.5 million.

As January 1, 2014, new employees are required to contribute 3 percent of their gross salary to the pension plan.

The County has an irrevocable fund for other post-retirement employee benefits, or "OPEB". The OPEB Plan is currently 82.4 percent funded. As of June 30, 2020, assets held in this account were valued at \$47.8 million. For fiscal year 2020, the contribution to this fund was \$2.8 million. This contribution was \$1.0 million over the actuarially determined contribution. Due to the County's commitment, our funding level of this fund is unusually high in comparison with other municipalities.

In fiscal year 2020, there were 285 retirees and beneficiaries in the pension plan. Beneficiary payments for both funds totaled \$7.7 million.

#### **Proprietary Funds**

The County's proprietary funds provide the same type of information as in the government-wide financial statements for business-type activities. Net position totaled \$393.0 million - a \$26.6 million, or 7.3 percent, increase over last year. Restricted net position includes amounts set aside for construction and future capital costs. Connection fees received are to be used for capital costs.

Please refer to the government-wide financial statement information regarding business-type activities for additional discussion regarding proprietary funds.

#### GENERAL FUND BUDGETARY HIGHLIGHTS

#### **Budget Goals and Initiatives**

The County prepares its budget with the following goals in mind: to balance the budget, to maintain an acceptable reserve, no general fund debt, to continue to fund the pension and OPEB plans, and to provide high quality services to the residents of Sussex County. The County continues to strive to promote and develop new and existing businesses, as well as expand and diversify the employment base. We encourage coordination efforts with other private and governmental agencies to proactively attempt to obtain additional and improved employment opportunities for Sussex County. A goal has been to diversify the County's economy to ensure business activity during economic down cycles.

#### Revenue and Appropriation Budgets

Total budgeted revenues, expenditures, and other financing uses are equal to the original approved budget, with adjustments for any approved budget transfers, for fiscal year 2020. During the year, the County Administrator and Deputy Finance Director approve budget transfers for expenditures within departments. The County Administrator approves expenses that are paid from a budgeted contingency line item. The approved budget transfers include increases in certain line items for requested expenditures, which were offset by decreases in other departmental line items. Some of the largest expenses from the contingency line items, as approved by the County Administrator during the year, were for funding COVID-19 related expenses (\$540,000), emergency repairs at the South Coastal and Greenwood libraries (\$225,000), and an affordable housing analysis (\$49,000).

#### **Budget to Actual - Revenue**

In fiscal 2020, actual general fund revenues and other financing sources were over budgeted revenues by \$16.8 million as noted on page 23 with a detail listing on page 69 and 70. The largest revenue source over budget was realty transfer tax; this revenue exceeded the budget by \$13.0 million. Recorder of Deeds revenue exceeded the budget by \$1.4 million. Both revenue sources are a good indicator that the County's real estate market is strong. Investment earnings exceeded the budget by \$1.7 million. These overage amounts were offset by the \$19.0 million use of appropriated reserves that were planned to be spent, on one-time expenses.

#### **Budget to Actual - Expenditures**

Expenditures were under budget by \$4.9 million as noted on page 23 with a detail listing on pages 71-76. The majority of the departments were under budget because of the COVID-19 pandemic. The administration asked the departments to limit their expenses due to the uncertainty of the financial results of the pandemic. Overtime pay and associated benefits also deceased during the pandemic. For example, the County's paramedic department, the County's largest department, had a large drop in calls and employee time off; both resulting in a limited amount of overtime pay. Emergency operations center departments exceed their budget by \$0.2 million. The overage was a result of the County taking over the 9-1-1 calls from the City of Seaford's dispatch center and adding eight additional staff members. Building code department actual exceed the budget by \$0.1 million. This result was caused by the County implementing a better streamline inspection process and transferring staff member from the planning and zoning department. All the other departments finished the year under their budget projections.

#### **Capital Asset and Debt Administration**

#### Capital Assets

As per the chart below, capital assets (net of depreciation) are valued at \$511.2 million as of June 30, 2020. Note E, on pages 42 and 43, includes additional information.

Sussex County's Capital Assets As of June 30, 2020 and 2019 (net of depreciation)

|                                      | Governmental Activities |              | Business-typ  | e Activities  | Total Government |               |
|--------------------------------------|-------------------------|--------------|---------------|---------------|------------------|---------------|
| <u>-</u>                             | 2020                    | 2019         | 2020          | 2019          | 2020             | 2019          |
| Land                                 | \$22,355,125            | \$20,967,016 | \$55,855,854  | \$47,407,143  | \$78,210,979     | \$68,374,159  |
| Construction in Progress             | 7,537,611               | 4,474,414    | 38,281,002    | 9,680,333     | 45,818,613       | 14,154,747    |
| Buildings                            | 32,945,801              | 33,825,336   | 26,558,944    | 27,267,914    | 59,504,745       | 61,093,250    |
| Improvements Other Than<br>Buildings | 26,248,944              | 24,912,605   | 2,956,751     | 3,069,725     | 29,205,695       | 27,982,330    |
| Machinery and Equipment              | 4,455,072               | 5,008,206    | 3,397,574     | 3,235,227     | 7,852,646        | 8,243,433     |
| Infrastructure                       | -                       | -            | 333,959,648   | 329,189,390   | 333,959,648      | 329,189,390   |
| Purchase capacity                    | -                       | -            | 2,458,246     | 2,185,258     | 2,458,246        | 2,185,258     |
| Total                                | \$93,542,553            | \$89,187,577 | \$463,468,019 | \$422,034,990 | \$557,010,572    | \$511,222,567 |

The major governmental capital project completed in fiscal year 2020, which increased the classification of Improvements Other Than Buildings was due to the completion of improvements at the Delaware Coastal Business Park, Taxiway A lighting upgrades and the purchase of the fiber ring in Georgetown. Construction in Progress increased over 2019 due to construction in the business park, airport taxiway, and the Seaford paramedic station.

The following are highlights of the major capital sewer projects underway during fiscal year 2020, which will expand the County's sewer system to serve more residents and protect the environment:

- > expansion at the South Coastal Regional Wastewater facility to increase the average daily flow from 6.0 million gallons to 10.0 million gallons per day;
- > construction of a high-pressure effluent water loop at the Inland Bays sewer treatment facility;
- construction of the sewer expansion areas, such as Herring Creek, Joy Beach, Mallard Creek, and Western Sussex.

#### Long-term Debt

As of June 30, 2020, the County had \$150.0 million in outstanding bonds payable. This debt is backed by the full faith and credit of the Sussex County Government, although revenues from sewer and water districts are being used to pay the debt service for this debt. This debt was solely used to fund business-type water and sewer activities. There is no general fund bonded debt.

#### SUSSEX COUNTY'S OUTSTANDING DEBT

As of June 30, 2019 and 2020

General Bonds

|                          | <br>Governmental Activities |      | Business-ty | <b>Business-type Activities</b> |               | Total Government |               |               |
|--------------------------|-----------------------------|------|-------------|---------------------------------|---------------|------------------|---------------|---------------|
|                          | <br>2020                    |      | 2019        |                                 | 2020          | 2019             | 2020          | 2019          |
| General Obligation Bonds | \$                          | - \$ |             | -                               | \$150,074,075 | \$146,559,060    | \$150,074,075 | \$146,559,060 |
| Total                    | \$                          | - \$ |             | -                               | \$150,074,075 | \$146,559,060    | \$150,074,075 | \$146,559,060 |

During the year, funds were granted and borrowed from the State of Delaware Revolving Fund Loan Program and U.S. Department of Agriculture - Water and Waste Disposal Systems for Rural Communities Program for sewer construction projects. The funding from these two agencies provides affordable sewer to our County residents. These funds are borrowed at a low interest rate for long terms.

In fiscal year 2020, Moody's Investors Services upgraded the County general obligation bond rating to Aaa. (Standard & Poor's affirmed the County's AA bond rating in fiscal year 2010). Moody's report for the County states, "The financial position of the county is extremely strong as its management team is conservative in its budgeting estimates for its somewhat economically sensitive and volatile revenue stream. The debt burden of the county is modest as it funds all of its general governmental needs on a paygo basis. The pension and OPEB liabilities are manageable and the county is making significant efforts to contribute to its trust funds to keep the liability low."

Additional debt information is included in Note J, on pages 53 through 58 of the report.

#### **Economic Factors in Next Year's Budgets and Rates**

#### Economic Factors

The budget committee continues to forecast the effect of the economy on our revenues. The goal is to maintain operations without depending on a robust economy that brings in additional revenues. The committee wants to make sure that our government is sustainable without adding burden to the taxpayers. Our reserves are strong and healthy because of fiscally sound financial policies.

- In July, County received an upgraded general obligation bond rating from Aa1 to Aaa by Standard & Poor's Investors Service. This rating represents a first-time achievement for Sussex County government.
- While the national unemployment rate, as stated by the Delaware Department of Labor, was 11.2 percent in June 2020, Delaware's unemployment rate was 12.7 percent; Sussex County's unemployment at 11.5 percent was under the other Delaware County averages.
- Fiscal year 2020 again saw increases in the housing market. General fund budgeted revenues, excluding transfers and use of reserves, increased \$1.4 million. County's property tax assessments saw an increase of 2.6 percent. Although actual revenues for fiscal year 2020 came in much higher than budgeted revenues, the budget committee chose not to assume that the economy will continue to expand in fiscal year 2021; therefore, the committee chose to budget around 75-80 percent of expected building-related revenues, a decreased assumption from fiscal year 2020 due to COVID-19.
- Agriculture continues to be Sussex County's leading economic driver, with the primary focus being grain production and poultry processing.
- Tourism is a major industry in Sussex County with outlet shopping located on the East Coast corridor. According to Southern Delaware Tourism, Sussex County tourism has now reached over \$2.0 billion in annual gross income to the county and employs 16 percent of all jobs in the community. Southern Delaware Tourism estimates that for every 160 more visitors a new job is created. And for every 230 visitors, their economic impact pays for a public-school student for the year. The outlets attract customers from other counties and states. Having no state sales tax is an additional draw for outlet shoppers. The COVID-19 pandemic has impacted the industry with travel restrictions and reduce capacity.
- ➤ However the County's income has not been negatively impacted by COVID-19, realty transfer tax revenue is higher than any previous year and reflects the attractiveness of the Sussex lifestyle and low cost of living, which brings more retirees and a remote workforce to the county.

#### Fiscal Year 2021 Budget and Rates

The major goal of the fiscal year 2021 budget was to continue to operate within the County's means and still provide an excellent level of service to our residents. As with previous budgets, the fiscal year 2021 budget was put together with long-term planning in mind. The budget committee implemented a different budget process for 2021. The new budget included a base budget and with eight \$1 million supplemental

amounts. Each supplemental funding amount would be authorized once a benchmark of \$1 million over the base budget is obtained. As revenues for fiscal year 2021 are very positive in the first quarter all eight supplemental amounts have been authorized.

The fiscal year 2021 general fund base budget shows a decrease of \$15.5 million in expenses from fiscal year 2020. The decrease is due to no additional pension contribution and no additional transfer to the capital fund. Recurring expenses are relatively flat from fiscal year 2020.

The fiscal year 2021 capital improvements budget includes \$9.2 million of appropriated reserves. These previous collected revenues help the County continue investing in its infrastructure. The County has a practice of setting funds aside for large capital projects. Our goal is to use available funds for these projects instead of borrowing through bond issues. As a result of this practice, the County can be proud that there is no general fund bonded debt. Conservative budgeting, both now and in the past, has enabled the County to not raise property taxes for another year. The baseline capital budget only included projects started in previous years. The largest percentage of projects are at the County Airport and Business park.

The fiscal year 2021 sewer and water operating budget increased by 4.0 percent. The increase is due to utility and administrative costs that rise as users increase. The fees cover four wastewater treatment facilities, one water facility and tower, over 524 pump stations, and 961 miles of pipe.

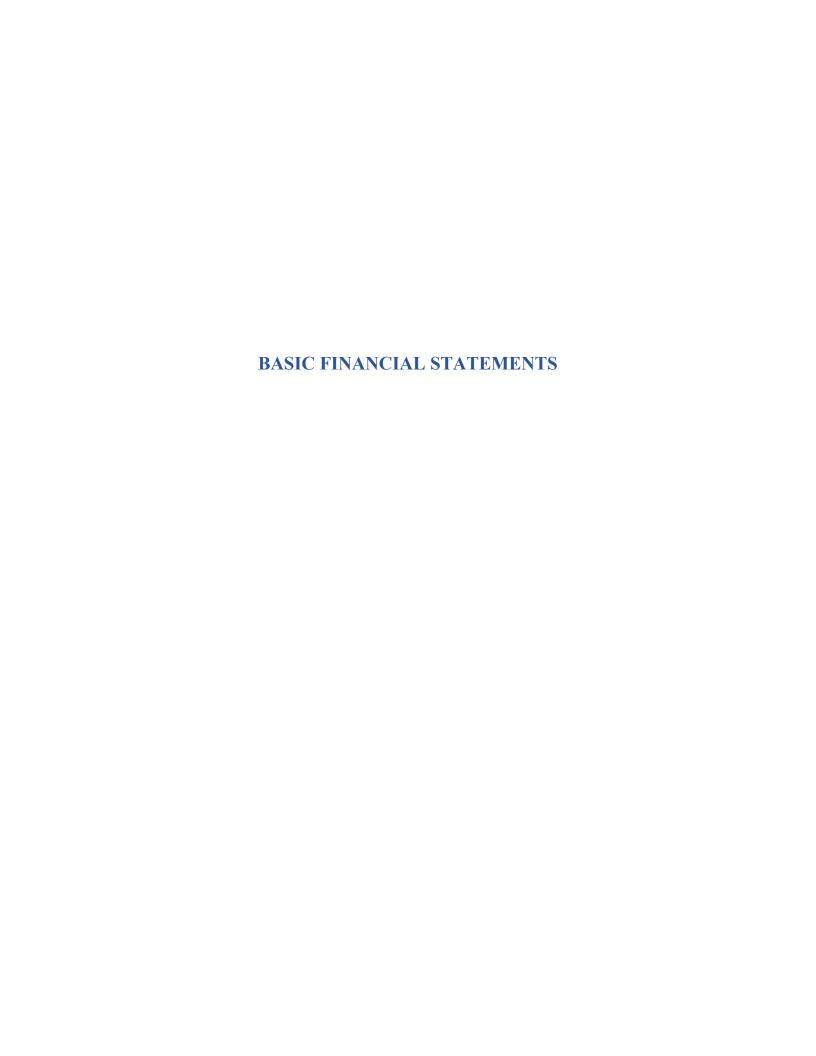
The five-year capital improvement plan of \$319.5 million includes \$250.7 million for sewer and water projects and improvements, as well as \$68.8 million for other governmental fund projects, such as improving the Delaware Coastal Airport and Coastal Business Park, expanding our paramedic infrastructure, and information technology infrastructure.

# **Requests for Information**

This financial report is designed to provide an overview of Sussex County's finances and provide a meaningful picture of our County. This report is available on the County's website at <a href="https://www.sussexcountyde.gov">www.sussexcountyde.gov</a>. Any questions concerning this report, or requests for additional information, should be addressed to:

Mrs. Gina A. Jennings
Finance Director/Chief Operations Officer
Sussex County Council
2 The Circle
P.O. Box 589
Georgetown, DE 19947

Telephone: (302) 855-7741



|   | р                                       | +  |   |
|---|---|--|---|
|   | Governmental                            | <u>Primary Government</u><br>Business-type | •                                       |
|   | Activities                              | <u>Activities</u>                          | Total                                   |
| ASSETS  |   |  |   |
| Cash and cash equivalents   | \$ 8,206,647                            | \$ 7,205,726                               | \$ 15,412,373                           |
| Investments   | 39,715,189                              | 22,978,952                                 | 62,694,141                              |
| Taxes receivable  | 1,734,859                               |  | 1,734,859                               |
| Other receivables   | 2,346,458                               | 4,145,163                                  | 6,491,621                               |
| Due from other governmental agencies  | 1,240,752                               | 1,752,134                                  | 2,992,886                               |
| Internal balances   | 14,548,925                              | (14,548,925)                               | _,,,,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Inventory   | 26,877                                  | 821,255                                    | 848,132                                 |
| Prepaid items   | 60,251                                  |  | 60,251                                  |
| Restricted cash and cash equivalents  | 27,794,428                              | 10,969,337                                 | 38,763,765                              |
| Restricted investments  | 60,583,049                              | 58,000,117                                 | 118,583,166                             |
| Loans receivable  | 1,083,260                               | 50,000,117                                 | 1,083,260                               |
| Capital assets:   | 1,003,200                               |  | 1,005,200                               |
| Land, improvements, and construction in progress                            | 29,892,736                              | 94,136,856                                 | 124,029,592                             |
| Other capital assets, net of depreciation / amortization                    | 63,649,817                              | 369,331,163                                | 432,980,980                             |
| Total assets  | 250,883,248                             | 554,791,778                                | 805,675,026                             |
| Total assets  | 230,003,240                             | 334,771,776                                | 003,073,020                             |
| DEFERRED OUTFLOWS OF RESOURCES  |   |  |   |
| Deferred outflows from other postemployment benefits                        | 2,410,103                               | 740,359                                    | 3,150,462                               |
| Deferred outflows from pension  | 4,051,513                               | 1,244,583                                  | 5,296,096                               |
| <u> •</u>   | 4,031,313                               |  |   |
| Deferred charge on refunding of bonds  Total deferred outflows of resources | - ( 4(1 (1(                             | 807,828                                    | 807,828                                 |
| lotal deferred outflows of resources  | 6,461,616                               | 2,792,770                                  | 9,254,386                               |
| LIABILITIES   |   |  |   |
| Accounts payable and other current liabilities                              | 12,113,379                              | 8,335,325                                  | 20,448,704                              |
| Accrued interest payable  | -                                       | 732,706                                    | 732,706                                 |
| Employee health claims payable  | 1,338,424                               | -  | 1,338,424                               |
| Unearned revenue  | 258,400                                 | 59,096                                     | 317,496                                 |
| Deposits  | 2,457,988                               | -  | 2,457,988                               |
| Long-term liabilities:  | 2, 107,200                              |  | 2, 107,500                              |
| Due within one year   | 3,987,971                               | 8,764,262                                  | 12,752,233                              |
| Other due in more than one year   | 11,880,480                              | 145,803,327                                | 157,683,807                             |
| Total liabilities   | 32,036,642                              | 163,694,716                                | 195,731,358                             |
| Total nationals   | 32,030,012                              | 103,071,710                                | 173,731,330                             |
| DEFERRED INFLOWS OF RESOURCES   |   |  |   |
| Deferred inflows from other postemployment benefits                         | 2,028,354                               | 623,084                                    | 2,651,438                               |
| Deferred inflows from pension   | 898,404                                 | 275,980                                    | 1,174,384                               |
| Total deferred inflows of resources   | 2,926,758                               | 899,064                                    | 3,825,822                               |
|   |   |  |   |
| NET POSITION  |   |  |   |
| Net investment in capital assets  | 93,018,347                              | 306,996,877                                | 400,015,224                             |
| Restricted for:   |   |  |   |
| Capital, public safety and economic development                             | 88,799,708                              | -  | 88,799,708                              |
| Beach nourishment, waterway dredging, tourism,                              | , |  | , , -                                   |
| water quality and flood control   | 49,958                                  | -  | 49,958                                  |
| Grant expenses  | 105,891                                 | -  | 105,891                                 |
| Construction and capital  | -                                       | 75,238,638                                 | 75,238,638                              |
| Unrestricted  | 40,407,560                              | 10,755,253                                 | 51,162,813                              |
| Total Net Position  | \$ 222,381,464                          | \$ 392,990,768                             | \$ 615,372,232                          |

|                                  |                |                    | Program Revenu    | es            | Net Revenue (Expense) a |       | se) and Changes | s in Net Position |
|----------------------------------|----------------|--------------------|-------------------|---------------|-------------------------|-------|-----------------|-------------------|
|                                  |                |                    | Operating         | Capital       | ]                       | Prima | ary Governmen   | t                 |
|                                  |                | <b>Charges for</b> | Grants and        | Grants and    | Governmental            | ]     | Business-type   |                   |
| <b>Function/Programs</b>         | Expenses       | Services           | Contributions     | Contributions | Activities              |       | Activities      | Total             |
| Primary government:              |                |                    |                   |               |                         |       |                 |                   |
| Governmental Activities:         |                |                    |                   |               |                         |       |                 |                   |
| General government               | \$ 16,147,716  | \$ 2,077,385       | \$ 182,518        | \$ -          | \$ (13,887,813)         | \$    | -               | \$ (13,887,813)   |
| Planning and zoning              | 1,557,365      | 2,310,409          | -                 | -             | 753,044                 |       | -               | 753,044           |
| Paramedics                       | 16,506,738     | 61,265             | 4,712,833         | -             | (11,732,640)            |       | -               | (11,732,640)      |
| Emergency preparedness           | 4,309,246      | 20,800             | 969,429           | -             | (3,319,017)             |       | -               | (3,319,017)       |
| County engineer                  | 1,279,617      | 1,892,140          | -                 | -             | 612,523                 |       | =               | 612,523           |
| Library                          | 3,314,143      | 15,744             | 360,626           | -             | (2,937,773)             |       | =               | (2,937,773)       |
| Economic development and airpark | 4,074,827      | 650,852            | 5,039             | 4,018,377     | 599,441                 |       | -               | 599,441           |
| Community development            | 1,957,643      | -                  | 1,555,008         | -             | (402,635)               |       | -               | (402,635)         |
| Grant-in-aid program             | 14,118,069     | -                  | -                 | -             | (14,118,069)            |       | -               | (14,118,069)      |
| Constitutional offices           | 2,460,778      | 7,645,576          | -                 | -             | 5,184,798               |       | -               | 5,184,798         |
| Total governmental activities    | 65,726,142     | 14,674,171         | 7,785,453         | 4,018,377     | (39,248,141)            |       | -               | (39,248,141)      |
| Business-type activities:        |                |                    |                   |               |                         |       |                 |                   |
| Sewer facilities                 | 37,418,065     | 24,984,618         | 24,787,862        | 13,453,904    | -                       |       | 25,808,319      | 25,808,319        |
| Water facilities                 | 1,189,872      | 1,274,502          | 33,928            | 162,291       | -                       |       | 280,849         | 280,849           |
| Total business-type activities   | 38,607,937     | 26,259,120         | 24,821,790        | 13,616,195    |                         |       | 26,089,168      | 26,089,168        |
| Total primary government         | \$ 104,334,079 | \$ 40,933,291      | \$ 32,607,243     | \$ 17,634,572 | (39,248,141)            |       | 26,089,168      | (13,158,973)      |
|                                  |                | General revenu     | es:               |               |                         |       |                 |                   |
|                                  |                | Taxes: Proper      | rty               |               | 16,644,442              |       | -               | 16,644,442        |
|                                  |                | Fire se            | ervice            |               | 1,789,174               |       | -               | 1,789,174         |
|                                  |                | Realty             | transfer          |               | 35,477,592              |       | _               | 35,477,592        |
|                                  |                | Lodgi              |                   |               | 49,958                  |       | _               | 49,958            |
|                                  |                | Net investmen      | •                 |               | 3,113,675               |       | 396,483         | 3,510,158         |
|                                  |                | Gain on sale of    | capital assets    |               | 3,777                   |       | 110,900         | 114,677           |
|                                  |                | Transfers          | -                 |               | (13,965)                |       | 13,965          | -                 |
|                                  |                | Total general      | revenues and tran | sfers         | 57,064,653              |       | 521,348         | 57,586,001        |
|                                  |                | Change in          | net position      |               | 17,816,512              |       | 26,610,516      | 44,427,028        |
|                                  |                | Net position - b   | eginning          |               | 204,564,952             |       | 366,380,252     | 570,945,204       |
|                                  |                | Net position - e   |                   |               | \$ 222,381,464          | \$    | 392,990,768     | \$ 615,372,232    |
|                                  | <b>771</b>     | •                  | :414              |               | <del></del>             |       |                 |                   |

The accompanying notes are an integral part of these financial statements.

|  |         | General           |      | Capital<br>Projects | G  | Total<br>overnmental<br>Funds |
|--|---------|-------------------|------|---------------------|----|-------------------------------|
| ASSETS   |         | 0.000.01-         |      |                     |    | 0.000.00                      |
| Cash and cash equivalents  | \$      | 8,206,647         | \$   | -                   | \$ | 8,206,647                     |
| Investments  |         | 39,715,189        |      | -                   |    | 39,715,189                    |
| Receivables, net of allowance for doubtful accounts:   |         | 1 72 4 0 50       |      |                     |    | 1 72 4 0 50                   |
| Taxes  |         | 1,734,859         |      | -                   |    | 1,734,859                     |
| Assessments and connection   |         | 1,373,232         |      | -                   |    | 1,373,232                     |
| Accrued interest   |         | 359,182           |      | 60,792              |    | 419,974                       |
| Miscellaneous  |         | 325,215           |      | -                   |    | 325,215                       |
| Employee advances  |         | 228,037           |      | 202.417             |    | 228,037                       |
| Due from other governmental agencies   |         | 938,335           |      | 302,417             |    | 1,240,752                     |
| Due from other funds   |         | 14,549,864        |      | -                   |    | 14,549,864                    |
| Inventory  |         | 26,877            |      | -                   |    | 26,877                        |
| Prepaid items  |         | 60,251            |      | -                   |    | 60,251                        |
| Restricted cash and cash equivalents   |         | 21,846,814        |      | 5,947,614           |    | 27,794,428                    |
| Restricted investments   |         | 40,951,595        |      | 19,631,454          |    | 60,583,049                    |
| Total Assets   |         | 130,316,097       | _    | 25,942,277          |    | 156,258,374                   |
| LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AN Liabilities:  | D FU    | JND BALAN         | CES  | 3                   |    |                               |
| Accounts payable and other accrued expenditures  |         | 11,718,248        |      | 395,131             |    | 12,113,379                    |
| Employee health claims payable   |         | 1,338,424         |      | 575,151             |    | 1,338,424                     |
| Due to other funds   |         | 1,550,424         |      | 939                 |    | 939                           |
| Unearned revenue   |         | 127,675           |      | 939                 |    | 127,675                       |
|  |         |                   |      | -                   |    |                               |
| Deposits   |         | 2,457,988         |      | 206.070             |    | 2,457,988                     |
| Total Liabilities  |         | 15,642,335        |      | 396,070             |    | 16,038,405                    |
| Deferred inflows of resources:   |         | 2015 606          |      | 200.020             |    | 2 21 4 62 5                   |
| Unavailable revenues   |         | 2,015,606         |      | 299,029             |    | 2,314,635                     |
| Total deferred inflows of resources  |         | 2,015,606         |      | 299,029             |    | 2,314,635                     |
| Fund balances:   |         |                   |      |                     |    |                               |
| Nonspendable   |         | 316,316           |      | _                   |    | 316,316                       |
| Restricted   |         | 64,131,190        |      | 23,769,732          |    | 87,900,922                    |
| Committed  |         | 1,867,007         |      | 1,477,446           |    | 3,344,453                     |
| Assigned   |         | 8,516,719         |      | _                   |    | 8,516,719                     |
| Unassigned   |         | 37,826,924        |      | -                   |    | 37,826,924                    |
| Total fund balances  |         | 112,658,156       |      | 25,247,178          |    | 137,905,334                   |
| Total liabilities deferred inflows of resources, and fund balances   | \$      | 130,316,097       | \$   |                     |    | , ,                           |
| Amounts reported for governmental activities in the Statemer Capital assets used in governmental activities are not finar reported in the fund-level statements. | nt of l | Net Position ar   | e di | fferent because     | e: | 93,542,553                    |
| Long-term liabilities are not due and payable in the curren  | t peri  | iod and therefo   | re a | are not             |    |                               |
| reported in the fund-level statements.   | ne= -   | ial magazza       | .41  | namafama a          |    | (15,868,451)                  |
| Certain tax and grant receivables do not provide current fi reported as unavailable revenue in the fund-level statement  | ıts.    |                   |      |                     |    | 2,183,910                     |
| Other long-term assets are not available to pay for current are not recognized in the fund-level statements.   | perio   | od expenditures   | s an | d, therefore,       |    | 1,083,260                     |
| Consumption of net position by the government that is app  | olicab  | ole to a future p | erio | od.                 |    | 6,461,616                     |
|  |         | _                 |      |                     |    |                               |
| Acquisition of net position by the government that is appli  | icable  | e to a future ne  | rıod |                     |    | (2,926,758)                   |

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|   | General        | Capital<br>Projects | Total<br>Governmental<br>Funds |  |
|---|----------------|---------------------|--------------------------------|--|
| REVENUES  |                |                     |                                |  |
| Taxes   | \$ 54,100,265  | \$ -                | \$ 54,100,265                  |  |
| Intergovernmental                               | 6,994,956      | 3,877,932           | 10,872,888                     |  |
| Charges for services                            | 15,093,396     | -                   | 15,093,396                     |  |
| Fines and forfeits                              | 42,889         | -                   | 42,889                         |  |
| Investment earnings                             | 2,726,474      | 387,201             | 3,113,675                      |  |
| Miscellaneous revenue                           | 205,623        |                     | 205,623                        |  |
| Total revenues                                  | 79,163,603     | 4,265,133           | 83,428,736                     |  |
| EXPENDITURES                                    |                |                     |                                |  |
| Current:  |                |                     |                                |  |
| General government                              | 19,201,796     | 24,992              | 19,226,788                     |  |
| Planning & zoning                               | 1,519,867      | -                   | 1,519,867                      |  |
| Paramedics                                      | 16,365,912     | -                   | 16,365,912                     |  |
| Emergency preparedness                          | 3,963,013      | -                   | 3,963,013                      |  |
| County engineer                                 | 1,339,204      | -                   | 1,339,204                      |  |
| Library   | 2,961,749      | -                   | 2,961,749                      |  |
| Economic development and airpark                | 1,632,394      | -                   | 1,632,394                      |  |
| Community development                           | 1,918,981      | -                   | 1,918,981                      |  |
| Grant-in-aid                                    | 15,161,605     | -                   | 15,161,605                     |  |
| Constitutional offices                          | 2,459,071      | -                   | 2,459,071                      |  |
| Capital projects                                | -              | 7,567,272           | 7,567,272                      |  |
| Total expenditures                              | 66,523,592     | 7,592,264           | 74,115,856                     |  |
| Excess of (deficiency) of revenues over (under) |                |                     |                                |  |
| expenditures                                    | 12,640,011     | (3,327,131)         | 9,312,880                      |  |
| OTHER FINANCING SOURCES (USES)                  |                |                     |                                |  |
| Transfers in                                    | 71,535         | 10,000,000          | 10,071,535                     |  |
| Transfers out                                   | (10,085,500)   | -                   | (10,085,500)                   |  |
| Sale of capital assets                          | 15,534         | -                   | 15,534                         |  |
| Total other financing sources and uses          | (9,998,431)    | 10,000,000          | 1,569                          |  |
| Net change in fund balances                     | 2,641,580      | 6,672,869           | 9,314,449                      |  |
| Fund balances - beginning                       | 110,016,576    | 18,574,309          | 128,590,885                    |  |
| Fund balances - ending                          | \$ 112,658,156 | \$ 25,247,178       | \$ 137,905,334                 |  |

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. The net change is as follows:

Capital outlays

S 9,536,255

Depreciation

S 9,536,255

Depreciation

(5,169,522)

The effect of various miscellaneous transactions involving capital assets (i.e. sales and transfers) is to increase net assets

(11,757)

Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in funds. The net change is as follows:

| Economic development and neighborhood stabilization loans | \$<br>(68,869) |        |
|---|----------------|--------|
| Grants  | 277,207        |        |
| Property taxes  | <br>(139,100)  | 69,238 |

Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.

| Compensated absences                       | \$ (351,775) |           |
|--|--------------|-----------|
| Grant cost                                 | 36,438       |           |
| Net pension liability                      | 3,675,830    |           |
| Net other postemployment benefit liability | 612,726      |           |
| Pollution remediation cost                 | 104,630      | 4,077,849 |

Change in net position of governmental activities

\$ 17,816,512

|  | Budgeted          | Amo   | ounts        | Actual            | Variance<br>with Final |
|--|-------------------|-------|--------------|-------------------|------------------------|
|  | Original          | Final |              | <br>Amounts       | Budget                 |
| REVENUES                               |                   |       |              |                   |                        |
| Taxes                                  | \$<br>40,276,000  | \$    | 40,276,000   | \$<br>54,100,265  | \$ 13,824,265          |
| Intergovernmental                      | 6,974,000         |       | 6,974,000    | 6,994,956         | 20,956                 |
| Charges for services                   | 13,858,130        |       | 13,858,130   | 15,093,396        | 1,235,266              |
| Fines and forfeits                     | 40,000            |       | 40,000       | 42,889            | 2,889                  |
| Investment earnings                    | 1,000,000         |       | 1,000,000    | 2,726,474         | 1,726,474              |
| Miscellaneous revenue                  | <br>217,369       |       | 217,369      | <br>205,623       | (11,746)               |
| Total Revenues                         | <br>62,365,499    |       | 62,365,499   | <br>79,163,603    | 16,798,104             |
| EXPENDITURES                           |                   |       |              |                   |                        |
| Current:                               |                   |       |              |                   |                        |
| General government                     | 21,141,564        |       | 21,141,564   | 19,201,796        | 1,939,768              |
| Planning & zoning                      | 1,844,352         |       | 1,844,352    | 1,519,867         | 324,485                |
| Paramedics                             | 16,999,575        |       | 16,999,575   | 16,365,912        | 633,663                |
| Emergency preparedness                 | 3,826,803         |       | 3,826,803    | 3,963,013         | (136,210)              |
| County engineer                        | 1,686,849         |       | 1,686,849    | 1,339,204         | 347,645                |
| Library                                | 3,326,361         |       | 3,326,361    | 2,961,749         | 364,612                |
| Economic development and airpark       | 1,878,107         |       | 1,878,107    | 1,632,394         | 245,713                |
| Community development                  | 2,430,560         |       | 2,430,560    | 1,918,981         | 511,579                |
| Grant-in-aid                           | 15,705,515        |       | 15,705,515   | 15,161,605        | 543,910                |
| Constitutional offices                 | <br>2,535,313     |       | 2,535,313    | <br>2,459,071     | 76,242                 |
| Total Expenditures                     | <br>71,374,999    |       | 71,374,999   | <br>66,523,592    | 4,851,407              |
| Excess (deficiency) of revenues over   |                   |       |              |                   |                        |
| expenditures                           | <br>(9,009,500)   |       | (9,009,500)  | <br>12,640,011    | 21,649,511             |
| OTHER FINANCING SOURCES (USES)         |                   |       |              |                   |                        |
| Transfers in                           | 70,000            |       | 70,000       | 71,535            | 1,535                  |
| Transfers out                          | (10,085,500)      |       | (10,085,500) | (10,085,500)      | -                      |
| Sale of capital assets                 | -                 |       | -            | 15,534            | 15,534                 |
| Appropriated reserves                  | <br>19,025,000    |       | 19,025,000   | <br>              | (19,025,000)           |
| Total other financing sources and uses | <br>9,009,500     |       | 9,009,500    | <br>(9,998,431)   | (19,007,931)           |
| Net change in fund balances            | -                 |       | -            | 2,641,580         | 2,641,580              |
| Fund balances - beginning              | 110,016,576       |       | 110,016,576  | 110,016,576       |                        |
| Fund balances - ending                 | \$<br>110,016,576 | \$    | 110,016,576  | \$<br>112,658,156 | \$ 2,641,580           |

|  | <b>Business-type Activities - Enterprise Funds</b> |                    |    |           |    |   |
|--|--|--------------------|----|-----------|----|---|
|  |  | ed Sewer<br>strict |    | Water     |    | Totals                                  |
| ASSETS   |  |                    |    |           |    |   |
| Current assets:                                      |  |                    |    |           |    |   |
| Cash and cash equivalents:                           |  |                    |    |           |    |   |
| Unrestricted   | \$   | 6,583,371          | \$ | 622,355   | \$ | 7,205,726                               |
| Restricted   |  | 10,627,376         |    | 341,961   |    | 10,969,337                              |
| Receivables, net of allowance for doubtful accounts: |  |                    |    |           |    |   |
| Service charges                                      |  | 321,423            |    | 37,088    |    | 358,511                                 |
| Assessments and connection                           |  | 83,467             |    | -         |    | 83,467                                  |
| Interest and penalties                               |  | 34,321             |    | 1,125     |    | 35,446                                  |
| Accrued interest                                     |  | 282,801            |    | 6,917     |    | 289,718                                 |
| Miscellaneous  |  | 44,470             |    | -         |    | 44,470                                  |
| Employee advances                                    |  | 118,566            |    | -         |    | 118,566                                 |
| Due from other governmental agencies                 |  | 4,858              |    | 55,506    |    | 60,364                                  |
| Investments:   |  |                    |    |           |    |   |
| Unrestricted   |  | 8,303,397          |    | 374,939   |    | 8,678,336                               |
| Restricted   |  | 16,897,579         |    | 197,168   |    | 17,094,747                              |
| Inventory  |  | 756,760            |    | 64,495    |    | 821,255                                 |
| Total current assets                                 |  | 14,058,389         |    | 1,701,554 |    | 45,759,943                              |
| Noncurrent assets:                                   |  |                    |    |           |    |   |
| Investments:   |  |                    |    |           |    |   |
| Unrestricted   |  | 13,357,730         |    | 942,886   |    | 14,300,616                              |
| Restricted   |  | 10,597,285         |    | 308,085   |    | 40,905,370                              |
| Noncurrent accounts receivables:                     |  |                    |    |           |    |   |
| Service charges                                      |  | 1,589,242          |    | 56,769    |    | 1,646,011                               |
| Assessments and connection                           |  | 761,982            |    | 194       |    | 762,176                                 |
| Interest and penalties                               |  | 707,084            |    | 11,089    |    | 718,173                                 |
| Accrued interest                                     |  | 48,025             |    | 666       |    | 48,691                                  |
| Miscellaneous  |  | 38,734             |    | 1,200     |    | 39,934                                  |
| Due from other govenmental agencies                  |  | 1,632,185          |    | 59,585    |    | 1,691,770                               |
| Capital assets:                                      |  |                    |    |           |    |   |
| Land, improvements, and construction in progress     | Ģ  | 93,911,802         |    | 225,054   |    | 94,136,856                              |
| Other capital assets, net of depreciation            |  | 58,201,104         |    | 1,130,059 |    | 369,331,163                             |
| Total noncurrent assets                              |  | 0,845,173          |    | 2,735,587 |    | 523,580,760                             |
| Total Assets   | 56   | 4,903,562          |    | 4,437,141 |    | 569,340,703                             |
| DEFERRED OUTFLOWS OF RESOURCES                       |  |                    |    |           |    | , |
| Deferred outflows from other postemployment benefits |  | 721,456            |    | 18,903    |    | 740,359                                 |
| Deferred outflows from pension                       |  | 1,212,806          |    | 31,777    |    | 1,244,583                               |
| Deferred charge on refunding of bonds                |  | 807,828            |    | - ,       |    | 807,828                                 |
| Total Deferred Outflows of Resources                 |  | 2,742,090          |    | 50,680    |    | 2,792,770                               |

(continued)

|   | <b>Business-type Activities - Enterprise Funds</b> |             |        |           |    |             |
|---|--|-------------|--------|-----------|----|-------------|
|   | Unified Sewer District Water                       |             | Totals |           |    |             |
| LIABILITIES   |  |             |        |           |    |             |
| Current liabilities:                                |  |             |        |           |    |             |
| Accounts payable and other current liabilities      | \$   | 8,222,971   | \$     | 112,354   | \$ | 8,335,325   |
| Accrued interest payable                            |  | 732,706     |        | -         |    | 732,706     |
| Due to other funds                                  |  | 14,406,970  |        | 141,955   |    | 14,548,925  |
| Current portion of long-term liabilities            |  | 8,745,014   |        | 19,248    |    | 8,764,262   |
| Unearned revenue                                    |  | 53,838      |        | 5,258     |    | 59,096      |
| Total current liabilities                           |  | 32,161,499  |        | 278,815   |    | 32,440,314  |
| Noncurrent liabilities:                             |  |             |        |           |    |             |
| Long-term liabilities, less current portion         | 1  | 45,716,306  |        | 87,021    |    | 145,803,327 |
| Total noncurrent liabilities                        | 1  | 45,716,306  |        | 87,021    |    | 145,803,327 |
| Total Liabilities                                   | 1  | 77,877,805  |        | 365,836   |    | 178,243,641 |
| DEFERRED INFLOWS OF RESOURCES                       |  |             |        |           |    |             |
| Deferred inflows from other postemployment benefits |  | 607,175     |        | 15,909    |    | 623,084     |
| Deferred inflows from pension                       |  | 268,934     |        | 7,046     |    | 275,980     |
| Total Deferred Inflows of Resources                 |  | 876,109     |        | 22,955    |    | 899,064     |
| NET POSITION  |  |             |        |           |    |             |
| Net investment in capital assets                    | 3  | 305,647,769 |        | 1,349,108 |    | 306,996,877 |
| Restricted for construction and capital assets      |  | 74,391,424  |        | 847,214   |    | 75,238,638  |
| Unrestricted  |  | 8,852,545   |        | 1,902,708 |    | 10,755,253  |
| Total Net Position                                  | \$ 3   | 388,891,738 | \$     | 4,099,030 | \$ | 392,990,768 |

|  | Business-type Activities - Enterprise Funds |              |                |  |  |
|--|---|--------------|----------------|--|--|
|  | Unified Sewer<br>District                   | Water        | Totals         |  |  |
| Operating revenues:                    |   |              |                |  |  |
| Charges for services                   | \$ 22,211,705                               | \$ 1,166,067 | \$ 23,377,772  |  |  |
| Other operating revenue                | 2,772,913                                   | 108,435      | 2,881,348      |  |  |
| Total operating revenues               | 24,984,618                                  | 1,274,502    | 26,259,120     |  |  |
| Operating expenses:                    |   |              |                |  |  |
| Contractual services                   | 4,894,308                                   | 549,818      | 5,444,126      |  |  |
| Depreciation                           | 13,671,598                                  | 141,887      | 13,813,485     |  |  |
| Employee benefits                      | 3,357,355                                   | 107,364      | 3,464,719      |  |  |
| Equipment and tools                    | 93,667                                      | 10,259       | 103,926        |  |  |
| Maintenance and repairs                | 1,369,176                                   | 68,057       | 1,437,233      |  |  |
| Process chemicals                      | 373,077                                     | -            | 373,077        |  |  |
| Professional fees                      | 209,558                                     | 7,851        | 217,409        |  |  |
| Salaries                               | 6,346,795                                   | 165,935      | 6,512,730      |  |  |
| Shared costs                           | 2,368,034                                   | 124,633      | 2,492,667      |  |  |
| Supplies                               | 602,651                                     | 13,988       | 616,639        |  |  |
| Training and travel                    | 15,736                                      | 80           | 15,816         |  |  |
| Total operating expenses               | 33,301,955                                  | 1,189,872    | 34,491,827     |  |  |
| Operating (loss) income                | (8,317,337)                                 | 84,630       | (8,232,707)    |  |  |
| Nonoperating revenue (expenses):       |   |              |                |  |  |
| Interest and investment results        | 2,328,544                                   | 53,331       | 2,381,875      |  |  |
| Assessment and connection fees         | 22,834,088                                  | 2,310        | 22,836,398     |  |  |
| Interest expense                       | (4,116,110)                                 | -            | (4,116,110)    |  |  |
| Total nonoperating revenues            | 21,046,522                                  | 55,641       | 21,102,163     |  |  |
| Income (loss) before contributions and |   |              |                |  |  |
| transfers                              | 12,729,185                                  | 140,271      | 12,869,456     |  |  |
| Capital contributions                  | 13,453,904                                  | -            | 13,453,904     |  |  |
| Capital grants                         | -   | 162,291      | 162,291        |  |  |
| Gain on sale of capital assets         | 107,841                                     | 3,059        | 110,900        |  |  |
| Transfers in                           | 85,500                                      | -            | 85,500         |  |  |
| Transfers out                          | (71,535)                                    |              | (71,535)       |  |  |
| Change in net position                 | 26,304,895                                  | 305,621      | 26,610,516     |  |  |
| Total net position - beginning         | 362,586,843                                 | 3,793,409    | 366,380,252    |  |  |
| Total net position - ending            | \$ 388,891,738                              | \$ 4,099,030 | \$ 392,990,768 |  |  |

|  | <b>Business-type Activities - Enterprise Funds</b> |                          |    |           |               |  |
|--|--|--------------------------|----|-----------|---------------|--|
|  |  | nified Sewer<br>District |    | Water     | Totals        |  |
| CASH FLOWS FROM OPERATING                                |  |                          |    |           |               |  |
| ACTIVITIES   |  |                          |    |           |               |  |
| Cash receipts from customers                             | \$   | 24,532,400               | \$ | 1,278,763 | \$ 25,811,163 |  |
| Payments to employees                                    |  | (10,756,204)             |    | (309,649) | (11,065,853)  |  |
| Payments to suppliers                                    |  | (6,061,938)              |    | (883,820) | (6,945,758)   |  |
| Net cash flows from operating activities                 |  | 7,714,258                |    | 85,294    | 7,799,552     |  |
| CASH FLOWS FROM CAPTIAL AND RELATED FINANCING ACTIVITIES |  |                          |    |           |               |  |
| Acquisition and construction of capital assets           |  | (43,691,244)             |    | (191,024) | (43,882,268)  |  |
| Assessment and connection fees                           |  | 22,857,977               |    | 2,310     | 22,860,287    |  |
| Bond proceeds  |  | 12,634,947               |    | -         | 12,634,947    |  |
| Proceeds from sale of assets                             |  | 107,841                  |    | 3,059     | 110,900       |  |
| Capital grants   |  | 2,089,650                |    | 47,200    | 2,136,850     |  |
| Interest paid  |  | (4,270,928)              |    | -         | (4,270,928)   |  |
| Retirement of bonds and related costs                    |  | (8,784,164)              |    | -         | (8,784,164)   |  |
| Bond related costs                                       |  | -                        |    | -         | -             |  |
| Transfers from other funds for capital activities        |  | 85,500                   |    | -         | 85,500        |  |
| Transfers to other funds for capital activities          |  | 6,340,545                |    | 117,114   | 6,457,659     |  |
| Net cash flows for capital and related                   |  |                          |    |           |               |  |
| financing activities                                     |  | (12,629,876)             |    | (21,341)  | (12,651,217)  |  |
| CASH FLOW FROM INVESTING ACTIVITIES                      |  |                          |    |           |               |  |
| Interest income and investment results                   |  | 2,162,262                |    | 48,353    | 2,210,615     |  |
| Net sales / (purchases) of investments                   |  | 3,435,852                |    | 76,559    | 3,512,411     |  |
| Net cash flows from investing activities                 |  | 5,598,114                |    | 124,912   | 5,723,026     |  |
| Net increase (decrease) in cash and cash equivalents     |  | 682,496                  |    | 188,865   | 871,361       |  |
| Cash and cash equivalents - beginning                    |  | 16,528,251               |    | 775,451   | 17,303,702    |  |
| Cash and cash equivalents - ending                       | \$   | 17,210,747               | \$ | 964,316   | \$ 18,175,063 |  |

(continued)

|  | <b>Business-type Activities - Enterprise Funds</b> |           |                |  |  |  |
|--|--|-----------|----------------|--|--|--|
|  | Unified Sewer<br>District                          | Water     | Totals         |  |  |  |
| Reconciliation of operating (loss) income to net |  |           |                |  |  |  |
| cash provided by operating activities:           |  |           |                |  |  |  |
| Operating (loss) income                          | \$ (8,317,337)                                     | \$ 84,630 | \$ (8,232,707) |  |  |  |
| Adjustments to reconcile operating (loss)        |  |           |                |  |  |  |
| income to net cash provided by operating         |  |           |                |  |  |  |
| Depreciation                                     | 13,671,598   | 141,887   | 13,813,485     |  |  |  |
| Increase (decrease) in accounts payable - other  | 28,438   | -         | 28,438         |  |  |  |
| Increase in accounts payable - suppliers         | 3,972,151  | (118,965) | 3,853,186      |  |  |  |
| Increase in compensated absences                 | 119,247  | (2,721)   | 116,526        |  |  |  |
| Decrease in customer receivables                 | (255,145)  | 4,261     | (250,884)      |  |  |  |
| Increase (decrease) in inventory                 | (107,882)  | 9,831     | (98,051)       |  |  |  |
| Decrease in other operating receivables          | (225,521)  | -         | (225,521)      |  |  |  |
| Decrease in salaries and benefits payable        | (1,171,301)  | (33,629)  | (1,204,930)    |  |  |  |
| Net cash provided by operating activities        | \$ 7,714,248                                       | \$ 85,294 | \$ 7,799,542   |  |  |  |

|   | Pension and<br>OPEB Trusts<br>Total |
|---|-------------------------------------|
| ASSETS                                      |                                     |
| Cash and cash equivalents                   | \$ 2,353,919                        |
| Investments: U.S. Treasuries                | 14,735,918                          |
| Government Agencies                         | 1,419,584                           |
| Corporate obligations                       | 14,955,194                          |
| Core Real Estate                            | 8,364,751                           |
| Mutual funds and pooled investments         | 126,205,927                         |
| Total Investments                           | 165,681,374                         |
| Accounts receivable                         | 77,544                              |
| Accrued interest                            | 192,560                             |
| Total assets                                | 168,305,397                         |
| LIABILITIES                                 |                                     |
| Accounts payable                            | 72,326                              |
| Due to general fund                         | 11,873                              |
| Total liabilities                           | 84,199                              |
| NET POSITION                                |                                     |
| Restricted for:                             |                                     |
| Pension                                     | 120,459,235                         |
| Postemployment benefits other than pensions | 47,761,963                          |
| Total net position                          | \$ 168,221,198                      |

|   | _  | Pension and<br>PEB Trusts<br>Total |
|---|----|------------------------------------|
| ADDITIONS   |    |                                    |
| Employer contributions  | \$ | 12,614,759                         |
| Employee contributions  |    | 211,354                            |
| Investment earnings:  |    |                                    |
| Net appreciation of investments                                   |    | (15,746,231)                       |
| Interest and dividends  |    | 21,469,525                         |
| Total investment earnings   |    | 5,723,294                          |
| Less investment expenses  |    | (210,622)                          |
| Net investment earnings   |    | 5,512,672                          |
| Total additions   |    | 18,338,785                         |
| DEDUCTIONS  |    |                                    |
| Beneficiary payments  |    | 7,708,805                          |
| Professional fees   |    | 198,276                            |
| Net increase in plan net position                                 |    | 10,431,704                         |
| Net position restricted for pension and OPEB benefits - beginning |    | 157,789,494                        |
| Net position restricted for pension and OPEB benefits - ending    | \$ | 168,221,198                        |

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Sussex County, Delaware (the County) was founded in 1683. Local government is provided by a five member elected County Council. The County principally provides general administrative services, emergency preparedness services, airport services, paramedics, Constitutional Row Offices, zoning, libraries, housing and economic development programs, and sewer and water services.

The County's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America applicable to State and Local governments (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The County has adopted all applicable GASB statements through No. 89 excluding GASB statement 87. FY 20 with no material impact.

# 1. Reporting Entity

The accompanying financial statements include various agencies, departments, and offices that are legally controlled by or dependent on the County Council (the primary government). As defined by GAAP, the County's financial reporting entity is required to consist of all organizations for which the County is financially accountable or for which there is a significant relationship. The County has no component units in its reporting entity. The following do not meet the established criteria for inclusion in the reporting entity and, therefore, are excluded from this report: the towns, school districts, and independent libraries within Sussex County.

# 2. Basic Financial Statements - Government-wide Statements

The County's basic financial statements include both government-wide (reporting the County as a whole) and fund financial statements (reporting the County's major funds). Both the government-wide and fund financial statements categorize primary activities as either governmental or business-type. The County's governmental activities consist of: general government, grant-in-aid programs, planning and zoning, paramedic program, emergency preparedness, economic development and airport, county engineer, library, community development and housing programs, and constitutional offices. The County's water and sewer services are classified as business-type activities.

In the government-wide Statement of Net Position, both the governmental and business-type activities columns are presented on a combined basis by column.

The government-wide Statement of Activities reports both the gross and net cost of each of the County's functions and business-type activities. The functions are also supported by general government revenues (property taxes, certain intergovernmental revenues, fines, permits and charges, etc.). The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants. Program revenues must be directly associated with the function or a business-type activity. Operating grants include operating-specific and discretionary (either operating or capital) grants while the capital grants column reflects capital-specific grants. Direct expenses are those that are clearly identifiable with a specific function.

The net costs (by function or business-type activity) are normally covered by general revenue (property taxes, intergovernmental revenues, interest income, etc.). The County does not allocate indirect costs. An administrative service fee is charged by the General Fund to the other funds to recover the direct costs of General Fund services provided (finance, personnel, engineering, information technology, etc.). The reimbursement from funds is budgeted as another financing source. For GAAP purposes, the charge is eliminated like a reimbursement, reducing the corresponding expenses in the General Fund.

# 2. <u>Basic Financial Statements - Government-wide Statements - Continued</u>

This government-wide focus is more on the sustainability of the County as an entity and the change in the County's net position resulting from the current year's activities.

# 3. Basic Financial Statements - Fund Financial Statements

The financial transactions of the County are reported in individual funds in the fund financial statements. Each fund is accounted for by providing a separate set of self-balancing accounts that comprises its position, liabilities, fund equity, revenues and expenditures/expenses. The various funds are reported by generic classification within the financial statements. The following fund types are used by the County:

#### **Governmental Funds**

The focus of the governmental funds' measurement (in the fund statements) is upon determination of financial position and changes in financial position (sources, uses and balances of financial resources) rather than upon net income. The following is a description of the governmental funds of the County:

**General fund** is the general operating fund of the County. It is used to account for all financial resources except those required to be accounted for in another fund.

Capital projects fund is maintained to account for financial resources to be used for the acquisition or construction of major capital facilities (other than those financed by business-type/proprietary funds). These funds are provided by intergovernmental grants, investment income, and operating transfers from the General Fund. Some projects may take longer than one year to complete. Major capital projects expenditures in fiscal year 2020 were for airport and business park expansion and improvements. As of June 30, 2020, the major projects being planned over the next five years include \$25.8 million for airport and business park improvements and expansion, \$25.7 million for property acquisition, \$16.1 million for public safety buildings, and \$0.8 million information technology infrastructure.

# **Proprietary Funds**

The focus of proprietary fund measurement is upon determination of operating income, changes in net position, financial position and cash flows. The generally accepted accounting principles applicable are those similar to businesses in the private sector. Proprietary funds are required to be used to account for operations for which a fee is charged to external users for goods or services and the activity (a) is financed with debt that is solely secured by a pledge of the net revenues, (b) has third party requirements that the cost of providing services, including capital costs, be recovered with fees and charges or (c) establishes fees and charges based on a pricing policy designed to recover similar costs. The following is a description of the proprietary funds of the County:

**Enterprise funds** are used to account for the provision of water and sewer services to customers in the County's Water and Sewer Districts. For presentation purposes, all funds are major and include the Unified Sewer Fund and Water Fund. Activities of the enterprise funds include administration, operations and maintenance of the water and sewer system, billing, and collection activities.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues are charges to customers

# 3. Basic Financial Statements - Fund Financial Statements - Continued

for providing services. Operating expenses include the cost of services, administrative expenses and depreciation and amortization on capital assets. All revenues and expenses not meeting the above criteria are reported as non-operating revenues and expenses.

# **Fiduciary Funds**

Fiduciary funds are used to report assets held in a trustee or agency capacity for others and therefore are not available to support County programs. The reporting focus is on net position and changes in net position, reported using accounting principles similar to proprietary funds. The Pension Trust Fund is used to account for the assets of the Sussex County Employee Pension Plan, which is part of the County's legal entity. It is a single employer defined benefit pension plan that provides benefits to eligible County employees. The Postretirement Employee Benefit Trust Fund is used to account for the assets of the Sussex County Post-retirement Employee Benefit Plan, which is part of the County's legal entity. A stand-alone report is not issued for the either of these Plans.

The County's fiduciary funds are presented in the fiduciary funds financial statements. Since by definition these assets are being held for the benefit of a third party (other local governments, private parties, pension participants, etc.) and cannot be used to address activities or obligations of the government, these funds are not incorporated into the government-wide statements.

# **Major and Nonmajor Funds**

The funds of the financial reporting entity are further classified as major or nonmajor. The emphasis in fund financial statements is on the major funds in either the governmental or business-type activities categories. GASBS No. 34 sets forth minimum criteria (percentage of the assets, liabilities, revenues or expenditures/expenses of either fund category or the governmental and enterprise combined) for the determination of major funds. The County does not have a nonmajor fund.

# 4. Measurement Focus and Basis of Accounting

Basis of accounting refers to the point at which revenues or expenditures/expenses are recognized in the accounts and reported in the financial statements. It relates to the timing of the measurements made regardless of the measurement focus applied.

Government-wide financial statements measure and report all assets (both financial and capital), liabilities, revenues, expenses, gains and losses using the economic resources measurement focus and the accrual basis of accounting, as do the proprietary and fiduciary fund statements. Revenues are recognized when earned and expenses are recognized when incurred.

All governmental funds are accounted for using a current financial resources measurement focus and are reported on the modified accrual basis of accounting. Revenues are recorded when susceptible to accrual; i.e., both measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period that, for the County's purposes, is considered to be within 60 days after year end. Expenditures are generally recognized under the modified accrual basis of accounting when the related liability is incurred. The exception to this general rule is that principal and interest on general obligation long-term debt, if any, is recognized when due.

# 5. Cash and Cash Equivalents

The County has defined cash and cash equivalents to include cash on hand, demand deposits and all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased.

Restricted cash mainly consists of amounts held by the County for the proceeds from grant programs, Constitutional Row Offices, 911 emergency reporting, realty transfer tax, fire service fee, and various sewer system reserves and construction funds.

# 6. Investments

The investments are reported in accordance with the authoritative guidance on fair value measurements and disclosures, the County discloses the fair value of its investments in a hierarchy that ranks the inputs to valuation techniques used to measure the fair value. The hierarchy gives the highest ranking to valuations based upon unadjusted quoted prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest ranking to valuations based upon unobservable inputs that are significant to the valuation (Level 3 measurements). The guidance establishes three levels of the fair value hierarchy as follows:

Level 1 - Quoted prices in active markets for identical assets.

Level 2 - Inputs other than quoted prices that are observable for the assets, including quoted prices for similar investments based on interest rates, credit risk, and like factors.

Level 3 - Unobservable inputs for the assets.

Investments are assigned a level based upon the observability of the inputs which are significant to the overall valuation. The inputs and methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

# 7. Accounts Receivable

Accounts receivable are reported at their gross value and, where appropriate, are reduced by the estimated portion that is expected to be uncollectible.

# 8. Inventory and Prepaid Items

Inventories are valued at cost using first-in, first-out (FIFO) or market and represent supplies owned by the County. The costs of these inventories are recorded as expenditures when consumed.

Significant payments made to vendors for services that will benefit periods beyond June 30 are recorded as prepaid items using the consumption method, by recording an asset for prepaid amount and reflecting the expenditure in the year in which the services are consumed.

# 9. Capital Assets

Capital assets purchased or acquired with an original cost of \$5,000 or more are reported at historical cost or estimated historical cost. Contributed assets are reported at acquisition value as of the date received. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation or

# 9. Capital Assets - Continued

amortization on all assets is provided on the straight-line basis over the following estimated useful lives:

| Buildings             | 10 - 50 years |
|-----------------------|---------------|
| Improvements          | 5 - 50 years  |
| Equipment & machinery | 5 - 20 years  |
| Infrastructure        | 10 - 50 years |
| Purchased capacity    | 25 years      |

The County's governmental activities capital assets consists mainly of buildings, parking lots, airport aprons, airport runways, and land. The County's proprietary activities capital assets consists mainly of buildings, land, pump stations, water tower, sewer and water processing plants and equipment and purchased capacity which reserves area in the treatment plant for the County's sewer users.

# 10. Deferred Outflows/Inflows of Resources

Deferred Outflows of Resources, reported after Total Assets, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The County has three items that qualify for reporting in this category. The first is the deferred charge on refunding reported in the government-wide statement of net position. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. The amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The second is deferred outflows from pensions as described in Note F. The third is deferred outflows from other postemployment benefits as described in Note G. These items will be recognized as part of pension and OPEB expense in future periods.

Deferred Inflows of Resources, reported after Total Liabilities, which represents an acquisition of net position that applies to future period(s) and so will not be recognized as an inflow of resources (revenue) until then. The County has two items that qualify for reporting in this category. The first deferred inflow from other postemployment benefits is described in Note G. The second deferred inflow from pension is described in Note F.

# 11. Bond Premiums and Discounts

Bond premiums and discounts for proprietary funds are amortized over the term of the bonds, which range from one to forty years, using the straight-line method which approximates the effective interest rate method. Bonds payable are reported net of the applicable bond premium or discount.

# 12. Deposits and Unearned Revenue

Deposits represent monies held by the County to be remitted to others, while unearned revenue represents amounts to be recognized by the County as revenue in future periods.

# 13. Compensated Absences

Employees are granted vacation and sick leave in varying amounts. In the event of termination or retirement, an employee is reimbursed for accumulated vacation days up to two times their yearly vacation and, for sick days, up to a maximum of 90 days. The proprietary funds of the County accrue accumulated unpaid vacation and sick leave when earned (or estimated to be earned) by the employee. Compensated absences for governmental funds are a reconciling item between the fund and government-wide presentations.

# 14. Equity Classifications

Government-wide and Proprietary Fund Net Position

Equity is classified as net position and displayed in three components:

- a. Net investment in capital assets Consists of capital assets including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, retainage, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.
- b. Restricted net position Consists of net position with constraints placed on the use either by (1) external groups such as creditors, grantors, contributors or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation.
- c. Unrestricted net position All other net position that do not meet the definition of "restricted" or "Net investment in capital assets."

# Governmental Fund Balances

As defined in the Fund Balance Policy adopted by County Council on June 21, 2011, in the governmental fund financial statements, fund balances are classified as follows:

- a. Nonspendable Amounts that cannot be spent either because they are in a nonspendable form or because they are legally or contractually required to be maintained intact.
- b. Restricted Amounts that can be spent only for specific purposes because of the Delaware Code, state or federal laws, or externally imposed conditions by grantors or creditors.
- c. Committed Amounts that can be used only for specific purposes determined by a formal action by Sussex County Council ordinance.
- d. Assigned Amounts that are constrained by the government's intent to be used for a specific purpose and these decisions can be made by the County Administrator, Finance Director or Budget Committee.
- e. Unassigned All amounts not included in other spendable classifications.

The General Fund should be the only fund that reports a positive unassigned fund balance.

When an expense is incurred for business-type activities for which either restricted or unrestricted resources can be used, the County makes a decision on a transaction-by-transaction basis. For governmental funds, the County's policy is to first apply the expenditure toward restricted fund balance and then to other, less-restrictive classifications - committed and then assigned fund balances before using unassigned fund balances.

Authority is given to the County Administrator, Finance Director and Budget Committee to assign funds for specific purposes. The assigned funds are for specific programs or projects that were approved in prior budgets that were not spent in the current fiscal year, specific requests made by Council or for a specific need as identified by the County Administrator. A list of the assigned funds will be maintained by the Finance Director. Approval from both the Finance Director and the County Administrator must be given to set aside funds as Assigned Fund Balance. This authority was granted in the Fund Balance Policy approved by County Council on June 21, 2011.

The County has a goal of 20 - 25% of the most recent approved budget for general fund expenditures for general fund unrestricted funds. In the event the balance drops below the established minimum level, the Finance Director may develop a plan to replenish the fund balance to the established minimum level within three years.

#### 15. Revenues

Those revenues susceptible to accrual are property taxes, special assessments, interest revenue, charges for services, intergovernmental, and miscellaneous. All other revenue items are considered to be measurable and available only when cash is received by the County. Subsidies and grants to proprietary funds, which finance either capital or current operations, are reported as non-operating revenue based on GAAP. In applying GAAP to grant revenues, the provider recognizes liabilities and expenses and the recipient recognizes receivables and revenue when the applicable eligibility requirements, including time requirements, are met. Resources transmitted before the eligibility requirements are met are reported as advances by the provider and unearned revenue by the recipient.

Program revenues include: charges to customers for goods, services or privileges provided, operating grants and contributions, and capital grants and contributions. General revenues include all taxes.

The County's property tax year runs from July 1 to June 30. Property taxes are recorded and attached as an enforceable lien on a property on July 1, the date levied. Taxes are payable under the following terms: July 1 through September 30, face amount; after September 30, a 1.5% penalty per month is charged on the unpaid balance due. Property taxes are recognized as revenue in the budget year (beginning July 1 after the levy date) for which they are levied.

# 16. Expenditures

Expenditures are recognized when the related fund liability is incurred. Inventory costs are reported in the period when inventory items are used, rather than in the period purchased.

# 17. Interfund Activity

Interfund activity is reported as either loans, reimbursements or transfers. Loans are reported as interfund receivables and payables as appropriate and are subject to elimination upon combination. Reimbursements are when one fund incurs a cost, charges the appropriate benefiting fund and reduces its related cost as a reimbursement. All other interfund transactions are treated as transfers. Transfers between governmental or proprietary funds are netted as part of the reconciliation to the government-wide financial statements.

# 18. Budgets and Budgetary Accounting

Prior to March 1, the Budget Committee begins accepting budget requests electronically from each department and agency. The budget must identify the specific level of service provision and describe how priorities have been established and incorporated into the budget. These budgets are prepared by early April. The Budget Committee then develops an annual operating budget, using these department budgets to evaluate the priority and costs of various services. The recommended annual operating budget is then presented to Council by the County Administrator. This submission includes proposed operating budget ordinances setting forth the proposed departmental appropriations and various tax rates to balance the budget. The Council reviews the budget both internally and through public hearings. Subsequently, the budget is adopted through legislation in Council prior to July 1. The operating budget ordinance and related revenue ordinances are officially adopted when approved by the County Council. The County legally adopts an annual budget for the general fund and the capital projects fund.

#### 18. Budgets and Budgetary Accounting - continued

Appropriations are legislated at the departmental level. Although the County Code requires budget amendments to be adopted using the same procedures as its original adoption, the Council has authorized the County Administrator to make budgetary transfers within each fund through a budget contingency line item. The aggregate amount of the budget cannot be changed without a public hearing. All unused and unencumbered annual appropriations lapse at fiscal year-end.

The budgets for the County's general fund and capital projects fund have been prepared on a basis materially consistent with GAAP. Final budgeted amounts are as amended through June 30, 2020. Unexpended appropriations in the operating budget lapse at year end.

# 19. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and deferred outflows or resources disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting period. Actual results could differ from these estimates.

# 20. Explanation of Reconciling Item on the Governmental Fund Balance Sheet

The governmental fund balance sheet includes reconciliation between fund balances - total governmental funds and net position of governmental activities as reported in the government-wide statement of net position. The details of the \$1,083,260 difference "Other long-term assets are not available to pay for current period expenditures and therefore, are not recognized in the fund level statements" is as follows:

Loan receivable \$ 1,083,260

# NOTE B - CASH AND INVESTMENTS - FOR ALL ACTIVITES AND FUNDS

All deposits are in various financial institutions and are carried at cost. Transactions are made directly with the banks; services of brokers or securities dealers are not used. At June 30, 2020, the carrying amount of the County's deposits was \$55,289,813 and the bank balance was \$53,463,675. None of the County's deposits were uninsured or uncollateralized at year end.

Custodial Credit Risk - Custodial credit risk is the risk that, in the event of the failure of a depository financial institution, the County will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. In regards to investments, custodial credit risk is in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investment or collateral securities that are in the possession of an outside party. The County's investment policy requires collateralization by each financial institution with direct obligations of the U.S. government agency securities or Federal Home Loans Bank line of credits. Collateral must be maintained at a third party.

# NOTE B - CASH AND INVESTMENTS - FOR ALL ACTIVITIES AND FUNDS CONTINUED

**Interest Rate Risk** - Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of the County's investment. The County's primary objective of its investment activities is the safety of principal in order to mitigate interest rate risk. The County's investment policy does not limit investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Investments in U.S. government securities earn interest at a stated fixed rate and are normally held until maturity when the full principal and interest is paid to the County.

**Credit Risk** - Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The County's investment policy stresses safety of principal as investments are made with judgment and care. U.S. government securities are not considered to have credit risk and, therefore, their credit risk is not disclosed. Investments issued by Federal Home Loan Bank and Federal Home Loan Mortgage Corporation have an AAA credit rating at year end. The County does not have any other investments that are credit quality rated.

Concentration of Credit Risk - Concentration of credit risk is the risk of loss attributed to the magnitude of investment in a single issuer. The County has no formal policy to address the concentration of credit risk attributed to a single issuer.

The County's investment policy for the primary government accounts authorizes the following investments:

- 1. Bonds or other obligations of which the faith and credit of the United States of America are pledged;
- 2. Obligations of federal governmental agencies issued pursuant to Acts of Congress;
- 3. Repurchase agreements that are secured by any bond or other obligation for the payment of which the faith and credit of the United States are pledged;
- 4. Certificates of deposit and other evidences of deposit of financial institutions;
- Money market mutual funds regulated by the Securities and Exchange Commission and whose portfolios consist of dollar-denominated securities.

The County's investment policy for the Pension and Other Post-Retirement Employee Benefit Trusts authorizes the preceding investments as well as the following investments:

- 6. Local government investment pools administered by the State of Delaware.
- 7. Commercial paper rated in the highest rating category by Rating Services;
- 8. Obligations of state or local government issuers that are rated at the time of acquisition by the Trustee or a Depository in one the two highest rating categories by the Rating Services;
- 9. Banker's acceptances with a maximum term of one year and a rating of "Prime-1" or "A3" or better by Moody's Investors Services and "A-1" or "A" or better by Standard & Poor's Corporation;
- 10. Global investment pools; and
- 11. Core Real Estate

The County categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. U.S. Treasury and mutual funds are valued using prices quoted in active markets. Government agency and corporate debt securities are valued using matrix pricing techniques maintained by various pricing vendors that value securities based on the securities' relationship to benchmark quoted prices. There has been no change in the valuation technique. The aggregate fair value by input level, for the County investment's as of June 30, 2020 are as follows:

# NOTE B - CASH AND INVESTMENTS - FOR ALL ACTIVIES AND FUNDS CONTINUED

| General Government                    | June 30, 2020 | Level 1       | Level 2       | Level 3 |
|---------------------------------------|---------------|---------------|---------------|---------|
| Investments by fair value level       |               |               |               |         |
| U.S. Treasury securities              | \$ 5,052,881  | \$ 5,052,881  | \$ -          | \$ -    |
| U.S. Government agencies securities   | 149,997,291   |               | 149,997,291   |         |
| Total                                 | 155,050,172   | 5,052,881     | 149,997,291   | -       |
| Investments at amortized cost:        |               |               |               |         |
| Certificates of deposits              | 26,227,135    |               |               |         |
| Total investment General Government   | 181,277,307   |               |               |         |
| Pension and Other Post-Retirement     |               |               |               |         |
| Employee Benefit Trust                |               |               |               |         |
| Investments at fair value level       |               |               |               |         |
| U.S. Treasury securities              | 14,735,918    | 14,735,918    | -             | -       |
| U.S. Government agencies securities   | 1,419,584     | -             | 1,419,584     | -       |
| Corporate obligations                 | 14,955,194    | -             | 14,955,194    | -       |
| Mutual Funds                          | 112,766,100   | 112,766,100   |               |         |
| Total                                 | 143,876,796   | 127,502,018   | 16,374,778    |         |
| Investments measured at the net asset |               |               |               |         |
| value (NAV)                           |               |               |               |         |
| Global pooled equities                | 13,439,827    |               |               |         |
| Core Real Estate                      | 8,364,751     |               |               |         |
| Total                                 | 21,804,578    |               |               |         |
| Total Pension and Other Post-         |               |               |               |         |
| Retirement Employee Benefit Trust     |               |               |               |         |
| investments                           | 165,681,374   |               |               |         |
| Total Investments                     | \$346,958,681 | \$132,554,899 | \$166,372,069 | \$ -    |
|                                       |               |               |               |         |

The fair value of investments by contractual maturity as of June 30, 2020 is shown below.

|                          |               |               | Investment Maturities (in Years) |              |          |
|--------------------------|---------------|---------------|----------------------------------|--------------|----------|
| Investment Type          | Total         | Less than 1   | 1-5                              | 6-10         | 11-15    |
| U.S. Treasuries          | \$ 19,788,799 | \$ 1,128,580  | \$ 13,327,566                    | \$ 5,332,653 | \$ -     |
| Government Agencies      | 151,416,875   | 10,597,145    | 140,819,730                      | -            | -        |
| Corporate obligations    | 14,955,194    | 1,819,443     | 7,646,047                        | 5,419,652    | 70,052   |
| Certificates of deposits | 26,227,135    | 25,949,103    | 278,032                          | -            | -        |
| Mutual funds             | 112,766,100   | 97,637,919    | 5,733,951                        | 9,394,230    | -        |
| Global pooled equities   | 13,439,827    | 13,439,827    | -                                | -            | -        |
| Core Real Estate         | 8,364,751     | 8,364,751     |                                  | <u> </u>     |          |
| Total Investments        | \$346,958,681 | \$158,936,768 | \$167,805,326                    | \$20,146,535 | \$70,052 |

Detail for investments at NAV are as follows: Global pooled equities represent two collective investment trusts designed to track components of the MSCI ACWI. Redemptions can be made at daily NAV as calculated by the trustees based on underlying holdings and have no notice or frequency restrictions. Core real estate represents the County's ownership interest in a limited partnership investing in commercial real estate throughout the US. NAV is determined by partnership management based on value of real estate holdings as of the last day of the most recent quarter and may be illiquid. Investors may elect withdrawals, upon a 90-day written notice, to have some or all of their interest redeemed at NAV. Requests are accommodated each calendar quarter as liquid assets permit. The County has no unfunded commitments with these investments.

Reconciliation of cash and investments to the Government-wide Statement of Net Position:

 Cash on hand
 \$ 1,240,244

 Carrying amount of deposits
 55,289,813

 Carrying amount of investments
 346,958,681

 Total
 \$ 403,488,738

# NOTE B - CASH AND INVESTMENTS - FOR ALL ACTIVIES AND FUNDS CONTINUED

| Primary Government  |                |
|---|----------------|
| Unrestricted  |                |
| Cash and cash equivalents                                   | \$ 15,412,373  |
| Investments   | 62,694,141     |
| Restricted  |                |
| Cash and cash equivalents                                   | 38,763,765     |
| Investments   | 118,583,166    |
| Total primary government                                    | 235,453,445    |
| Fiduciary funds (not included in government-wide statement) |                |
| Cash and cash equivalents                                   | 2,353,919      |
| Investments   | 165,681,374    |
| Total fiduciary funds                                       | 168,035,293    |
| Total   | \$ 403,488,738 |

#### NOTE C - ACCOUNTS RECEIVABLE

The allowance for uncollectible receivables at June 30, 2020 is \$20,248 for service, \$8,541 for assessment and \$7,612 for interest and penalties. The County does not have an allowance for uncollectible property taxes because all are considered collectible.

# NOTE D - LOANS RECEIVABLE

Under the County's Economic Development Stimulus Loan Program, loans are provided for certain projects for economic development and job growth purposes. The balances outstanding total \$123,381 at June 30, 2020. One loan bears no interest, matures on April 2026, and is secured with the full faith and credit of the borrowing municipality. The other loan bears interest at 1% per annum, matures on February 2023, and is secured with partner guarantees and a second mortgage on the property.

The County's Excite Sussex County Fund, part of the Grow America Fund, Inc. (GAF) has partnered with local funding institutions to provide economic development and job growth in Sussex County. The County has deposited \$750,000 with GAF along with matching grant funds of \$2.3 million. Deposits not yet used for loans with GAF are restricted for small business lending. The County's loan balance was \$181,917 at June 30, 2020, with interest at 1% per annum.

The County's Neighborhood Stabilization Program, in partnership with local nonprofits, provides zero percent interest loans for a term of thirty years for the purpose of providing affordable financing for moderate to low income families. The loans are secured by liens on the real property. The balances outstanding at June 30, 2020 total \$777,962.

Governmental loans receivable total \$1,083,260 at June 30, 2020, which are not reflected on the governmental funds balance sheet

# **NOTE E - CAPITAL ASSETS**

Capital asset activity for the year ended June 30, 2020, was as follows:

| Capital asset activity for the year ended                            | Balance at    | ionows.                |              | Balance at         |
|--|---------------|------------------------|--------------|--------------------|
|  | June 30, 2019 | Increases              | Decreases    | June 30, 2020      |
| Governmental Activities:   | <u> </u>      |                        |              | <u> </u>           |
| Capital assets, not being depreciated:                               | <b>.</b>      | 4.4.00.400             | •            |                    |
| Land   | \$ 20,967,016 | \$ 1,388,109           | \$ -         | \$ 22,355,125      |
| Construction in progress   | 4,474,414     | 7,567,273              | 4,504,076    | 7,537,611          |
| Total capital assets, not  | 25 441 420    | 0.055.000              | 4.504.056    | 20.002.526         |
| Being depreciated  | 25,441,430    | 8,955,382              | 4,504,076    | 29,892,736         |
| Other capital assets:  | 45 402 242    | 10 150                 | 14026        | 45.500.450         |
| Buildings  | 45,493,243    | 42,172                 | 14,936       | 45,520,479         |
| Improvements   | 45,159,701    | 4,131,604              | 774 454      | 49,291,305         |
| Machinery and equipment  | 19,547,920    | 914,352                | 774,454      | 19,687,818         |
| Total other capital assets   | 110,200,864   | 5,088,128              | 789,390      | 114,499,602        |
| Less accumulated depreciation for:                                   | 11.665.005    | 012 501                | 6.700        | 10.554.650         |
| Buildings  | 11,667,907    | 913,501                | 6,730        | 12,574,678         |
| Improvements   | 20,247,096    | 2,795,265              | -            | 23,042,361         |
| Machinery and equipment  | 14,539,714    | 1,460,756              | 767,724      | 15,232,746         |
| Total accumulated  | 46 454 515    | 5 1 60 500             | 554454       | 50.040.505         |
| depreciation   | 46,454,717    | 5,169,522              | 774,454      | 50,849,785         |
|  | 63,746,147    | (81,394)               | 14,936       | 63,649,817         |
| Governmental Activities  | Φ 00 105 555  | ф o o <b>= o</b> o o o | A 4 510 010  | <b>#02.542.552</b> |
| Capital Assets, Net  | \$ 89,187,577 | \$ 8,873,988           | \$ 4,519,012 | \$93,542,553       |
| Business-type Activities: Capital assets not being depreciated: Land | \$ 47,407,143 | \$ 8,448,711           | \$ -         | \$ 55,855,854      |
| Construction in progress   | 9,680,333     | 39,374,694             | 10,774,025   | 38,281,002         |
| Total capital assets, not  |               |                        |              |                    |
| being depreciated  | 57,087,476    | 47,823,405             | 10,774,025   | 94,136,856         |
| Other capital assets:  |               |                        |              |                    |
| Buildings  | 42,398,135    | 90,235                 |              | 42,488,370         |
| Improvements   | 10,595,302    | 71,703                 |              | 10,667,005         |
| Machinery and equipment  | 15,379,808    | 1,326,944              | 582,296      | 16,124,456         |
| Infrastructure   | 515,878,698   | 16,343,321             |              | 532,222,019        |
| Purchased capacity   | 2,194,657     | 362,031                |              | 2,556,688          |
| Total other capital assets   | 586,446,600   | 18,194,234             | 582,296      | 604,058,538        |
| Less accumulated depreciation and                                    |               |                        |              |                    |
| amortization for:  |               |                        |              |                    |
| Building   | 15,130,221    | 799,205                | -            | 15,929,426         |
| Improvements   | 7,525,577     | 184,677                | -            | 7,710,254          |
| Machinery and equipment  | 12,144,581    | 1,167,497              | 585,196      | 12,726,882         |
| Infrastructure   | 186,689,308   | 11,573,063             | -            | 198,262,371        |
| Purchased capacity   | 9,399         | 89,043                 | -            | 98,442             |
| Total accumulated  |               |                        |              |                    |
| depreciation and amortization  | 221,499,086   | 13,813,485             | 585,196      | 234,727,375        |
| <del>-</del>   |               |                        |              |                    |
| Other capital assets, net  | 364,947,514   | 4,380,749              | (2,900)      | 369,331,163        |
| <b>Business-type Activities</b>                                      |               |                        |              |                    |
| Capital Assets, Net  | \$422,034,990 | \$52,204,154           | \$10,771,125 | \$463,468,019      |
|  |               |                        |              |                    |

# NOTE E - CAPITAL ASSETS - CONTINUED

Depreciation and amortization expense were charged to functions as follows:

|         | 4 1    | 4           |
|---------|--------|-------------|
| Canvern | mental | activities: |

| Governmental activities.   |               |
|--|---------------|
| General government   | \$ 1,109,823  |
| Planning and zoning  | 37,498        |
| Paramedic program  | 525,828       |
| Emergency preparedness   | 560,965       |
| Economic development and airpark                                     | 2,471,217     |
| County engineer  | 45,043        |
| Community development  | 1,994         |
| Library  | 352,394       |
| Constitutional offices   | 64,760        |
| Total governmental activities depreciation expense                   | \$ 5,169,522  |
| Business–type activities:  |               |
| Water  | \$ 141,887    |
| Sewer  | 13,671,598    |
| Total business-type activities depreciation and amortization expense | \$ 13,813,485 |

Construction in progress was \$45.8 million with additional contractually committed costs to complete the projects in process of approximately \$77.4 million as of June 30, 2020.

# **NOTE F - PENSION TRUST**

# **Basis of Accounting**

The pension trust uses the accrual basis of accounting. Employer contributions are recognized when due, and the employer has made a formal commitment to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of the plans. Administrative costs are financed through investment earnings.

#### Pension Plan Description and Administration

The County established and administers a single-employer defined benefit pension plan for its employees. The Plan provides for retirement, disability and death benefits to plan members and their beneficiaries. The pension plan is reported in the pension trust fiduciary fund in the County's financial statements. The County does not have a separate GAAP-basis pension plan audit performed. A pension committee oversees the investments of the Sussex County Employee Pension Plan. The pension committee consists of seven members. Whoever is serving in the position of the County Finance Director, County Administrator and County Human Resources Director are always members of the Committee. The following members are appointed by the Sussex County Council for a term of four (4) years: two Sussex County community members, a current Sussex County employee and a retired Sussex County employee, who currently receives a County pension. The pension committee meets quarterly and is responsible for making recommendations to County Council regarding investments and funding. The County contracts with investment advisors to assist in providing the best strategy, protection and investment guidelines for its pension.

# Benefits Provided

A covered employee is an employee who receives a regular salary or wages wholly, or in part, directly, or indirectly, from Sussex County provided, however, that an employee shall not be considered in covered employment if they are a part-time or seasonal employee who is not regularly employed for more than 120 working days in any one calendar year, per Ordinance No. 19, 6/10/75; No. 52, 12/16/80; No. 73, 9/22/81; No. 190, 7/24/84; No. 281, 7/23/85; No. 318, 11/12/85; No. 359, 3/25/86; No. 1375, 6/6/00; No. 1485, 7/1/01 and No. 2346, 4/29/14. Also covered are elected officials, Justices of the Peace, and Constables for time worked prior to March 31, 1965. Cost-of-living

# Benefits Provided – Continued

adjustments (COLA) are provided at the discretion of the County Council. The County has authority to establish and amend benefit provisions of the plan. The age for normal retirement is 62 with eight years of service, 60 for early retirement with 15 years of service, or after 30 years of service regardless of age, for most employees. Effective June 6, 2000, the number of years of service for normal retirement is 25 for paramedic and emergency communication specialists. Covered payroll is the payroll on which contributions to the pension plan are based.

| Current membership in the plan (as of June 30, 2020) is as follows: |               |            |              |  |
|---|---------------|------------|--------------|--|
| Total   | Retirees and  | Terminated | Covered      |  |
| Actives   | Beneficiaries | Vested     | Payroll      |  |
| 506   | 285           | 104        | \$25,943,699 |  |

# Contributions and Funding Policy

In fiscal year 2017, the County adopted a formal funding policy. Per the policy, the County will contribute no less than the actuarially determined contribution (ADC) as determined by as calculated by the Plan's actuary. The ADC is calculated as the normal cost determined under the Entry Age Normal Actuarial Cost method net of anticipated member contributions, plus the amortization of the unfunded liability over a closed 20 year period, plus administrative expenses. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by plan members during the year, with an additional amount to finance any unfunded accrued liability. Active members hired prior to January 1, 2014 do not contribute; active members hired on or after that date contributed at a rate of 3.0% of annual pay in excess of \$6,000, and the County's contribution rate was 37.69% of covered payroll.

# Pension Liability, Pension Expense and Deferred Outflows of Resources Related to Pensions

At June 30, 2020, the County reported a liability of \$1,384,706 for the net pension liability. The net pension liability was measured as of June 30, 2020, and the total liability used to calculate the net pension liability was determined by an actuarial valuation as of the date. The County's net pension liability was based on a projection of the County's long-term contributions to the pension plan.

The components of the net pension liability of the County at June 30, 2020, were as follows:

| Total Pension Liability                        | \$121,843,941 |
|--|---------------|
| Plan Fiduciary Net Pension                     | (120,459,235) |
| County's Net Pension Liability                 | \$ 1,384,706  |
| Plan Fiduciary Net Position as a Percentage of |               |
| the Total Pension Liability                    | 98.9%         |

The table below shows the changes in the Total Pension Liability (TPL), the Plan Fiduciary Net Position (i.e., fair value of Plan assets) (FNP), and the Net Pension Liability (NPL) during the Measurement Year ending on June 30, 2020.

Pension Liability, Pension Expense and Deferred Outflows of Resources Related to Pensions - Continued

# **Changes in the Net Pension Liability**

|   | Increase (Decrease)           |                                |                          |  |
|---|-------------------------------|--------------------------------|--------------------------|--|
|   | Total<br>Pension<br>Liability | Fiduciary Plan<br>Net Position | Net Pension<br>Liability |  |
| Balance at 6/30/2019                    | \$114,897,950                 | \$111,650,661                  | \$ 3,247,289             |  |
| Changes recognized for the fiscal year: |                               |                                |                          |  |
| Service Cost                            | 2,714,022                     | =                              | 2,714,022                |  |
| Interest                                | 8,066,691                     | -                              | 8,066,691                |  |
| Differences between expected and actual |                               |                                |                          |  |
| experience                              | 994,019                       | -                              | 994,019                  |  |
| Change in assumptions                   |                               | -                              | -                        |  |
| Contributions - employer                | -                             | 9,779,296                      | (9,779,296)              |  |
| Contributions - members                 | -                             | 211,354                        | (211,354)                |  |
| Net investment income                   | -                             | 3,784,895                      | (3,784,895)              |  |
| Benefit payments                        | (4,828,741)                   | (4,828,741)                    | -                        |  |
| Administrative expense                  |                               | (138,230)                      | 138,230                  |  |
| Net change                              | 6,945,991                     | 8,808,574                      | (1,862,583)              |  |
| Balance recognized at 6/30/2020         | \$121,843,941                 | \$120,459,235                  | \$ 1,384,706             |  |

During the measurement year, the NPL decreased by \$1.86 million in total. The service cost and interest cost increased the NPL by \$10.78 million. Employer and member contributions and investment gains net of administrative expenses decreased the NPL by \$13.63 million. Additionally, there were actuarial experience gains during the year of \$0.99 million.

Changes in the discount rate affect the measurement of the TPL. Lower discount rates produce a higher TPL and higher discount rates produce a lower TPL. Because the discount rate does not affect the measurement of assets, the percentage change in the NPL can be very significant for a relatively small change in the discount rate. The table below shows the sensitivity of the NPL to the discount rate.

#### Sensitivity of Net Pension Liability to Changes in Discount Rates

| ·   | 1%            | Discount      | 1%             |
|---|---------------|---------------|----------------|
|   | Decrease      | Rate          | Increase       |
|   | 6.00%         | 7.00%         | 8.00%          |
| Total Pension Liability                     | \$138,125,746 | \$121,843,941 | \$108,379,307  |
| Plan Fiduciary Net Position                 | 120,459,235   | 120,459,235   | 120,459,235    |
| Net Pension Liability                       | \$ 17,666,511 | \$ 1,384,706  | \$(12,079,928) |
| Plan Fiduciary Net Position as a Percentage |               |               |                |
| of the Total Pension Liability              | 87.2%         | 98.9%         | 111.1%         |

A one percent decrease in the discount rate increases the TPL by 13.4% and increases the NPL by 1175.8%. A one percent increase in the discount rate decreases the TPL by 11.1% and decreases the NPL by 972.4%.

For the year ended June 30, 2020, recognized \$4,974,289 of pension expense and reported deferred inflows and outflows of resources from pensions from the following sources:

Pension Liability, Pension Expense and Deferred Outflows of Resources Related to Pensions - Continued

|  | Deferred     | Deferred     |
|--|--------------|--------------|
|  | Outflows of  | Inflows of   |
|  | Resources    | Resources    |
| Difference between expected and actual experience                | \$ 1,513,083 | \$ 353,190   |
| Changes in assumptions   | 1,083,715    | 821,194      |
| Difference between projected and actual earnings on pension plan |              |              |
| investments  | 2,699,298    |              |
| Total  | \$ 5,296,096 | \$ 1,174,384 |

The impact of experience gains or losses and assumption changes on the TPL are recognized in expense over the average expected remaining service life of all active and inactive members of the Plan, or six years as of the measurement date. The impact of investment gains or losses is recognized over a period of five years.

Amounts recognized in the deferred outflows and inflows of resources from pension will be recognized in the pension expense as follows:

| Year End June 30: |            |
|-------------------|------------|
| 2021              | \$ 940,791 |
| 2022              | 1,405,786  |
| 2023              | 896,690    |
| 2024              | 712,776    |
| 2025              | 165,669    |
| Thereafter        | <u>-</u>   |

# **Actuarial Assumptions**

The total pension liability was determined by an actuarial valuation as of July 1, 2020, using the Entry Age Normal cost method and the following actuarial assumptions based on the census data as of July 1, 2020 and the measurement date of June 30, 2020.

- Mortality rates; RP-2014 Total Mortality Table projected generationally using Scale MP-2018
- Termination Rates;

| ., | aces,   |                       |
|----|---------|-----------------------|
|    | Service | Termination Rates (%) |
| ,  | 0       | 10.0                  |
|    | 1       | 9.0                   |
|    | 2       | 8.0                   |
|    | 3       | 7.0                   |
|    | 4       | 12.0                  |
|    | 5-9     | 3.0                   |
|    | 10      | 10.0                  |
|    | 11-14   | 5.0                   |
|    | 15-24   | 1.0                   |
|    | 25-29   | .5                    |
|    |         |                       |

# Actuarial Assumptions - Continued

Retirement Rates;

The following retirement rates have been used for Non-elected and Elected Officials

|       | < 30 Years     | 30+ Years      |
|-------|----------------|----------------|
| Age   | of Service (%) | of Service (%) |
| <55   | 0              | 15             |
| 56-59 | 0              | 8              |
| 60    | 20             | 8              |
| 61    | 20             | 40             |
| 62    | 20             | 30             |
| 63    | 25             | 30             |
| 64    | 10             | 10             |
| 65    | 25             | 50             |
| 66-67 | 10             | 10             |
| 68    | 15             | 10             |
| 69    | 15             | 100            |
| 70+   | 100            | 100            |

• The following rates have been used for paramedics and dispatchers

| < 25 Years     | 25-29 Years           | 30+ Years of  |
|----------------|-----------------------|---|
| of Service (%) | of Service (%)        | Service (%)   |
| 0              | 30                    | 100   |
| 0              | 50                    | 100   |
| 50             | 50                    | 100   |
| 100            | 100                   | 100   |
|                | of Service (%) 0 0 50 | of Service (%)         of Service (%)           0         30           0         50           50         50 |

- Net investment return; 7.0% per year, net of investment expenses
- Retirement age for inactive vested participants; age 62
- Percent married; 65% of the population is assumed to be married
- Age of spouse; Females (or males) are three years younger (or older) than their spouses
- Salary increases are based on the following

| Service Years | Salary Increase (%) |  |
|---------------|---------------------|--|
| 0-4           | 5.00                |  |
| 5-9           | 4.50                |  |
| 10-24         | 4.00                |  |
| 25+           | 3.50                |  |

- Cost-of-living; adjustment 1.0% per year
- Inflation rate; 2.5% per year
- Plan administrative expenses are paid from the fund. An amount is added to the actuarially determined contribution equal to the prior year's administrative expense increased by the assumed inflation rate.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2020 are summarized in the following table:

# Pension Trust Assets - Continued

|                      | Target     | Expected Real  |
|----------------------|------------|----------------|
| Asset Class          | Allocation | Rate of Return |
| Domestic Equity      | 49%        | 7.1%           |
| International Equity | 16%        | 8.5%           |
| Core Real Estate     | 5%         | 4.4%           |
| Fixed Income         | 29%        | 1.8%           |
| Cash                 | 1%         | 0.7%           |

The discount rate used to measure the total pension liability was 7.00 percent. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rates and that County contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

The money-weighted rate of return of the pension plan for the year ended June 30, 2020 was 3.14% and expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

# Pension Trust Assets

As authorized by Sussex County Council, the pension trust funds are invested in U.S. Treasury Notes, U.S. Government Agency Notes and Bonds, Sussex County Second Lien Revenue Bonds, mutual funds, corporate obligations, municipal obligations, various common stocks, Core Real Estate and certificates of deposit. Wilmington Trust Company is the trustee of the Plan and has custody of the corporate obligations, municipal obligations and various common stocks. Additional information can be found in Note B - Cash and Investments.

The Pension investment policy is a goal of 65 percent investments in equity, 30 percent in fixed income investments, and 5 percent in private real estate. Historically, the County has met or exceeded asset class benchmarks. The following represents the asset allocation policy as of June 30, 2020.

| Asset Class          | Target Allocation Total |
|----------------------|-------------------------|
| Domestic Equity      | 49%                     |
| International Equity | 16%                     |
| Core Real Estate     | 5%                      |
| Fixed Income         | 29%                     |
| Cash                 | 1%                      |
| Total                | 100%                    |
|                      |                         |

There are no significant investments at fair value (other than those issued or guaranteed by the U.S. government and mutual funds) in excess of 5% of the Plan's net position held in trust for pension benefits at June 30, 2020.

# NOTE G - OTHER POST-RETIREMENT EMPLOYEE BENEFIT TRUSTS

# Basis of Accounting

The other post-retirement employee benefit (OPEB) trusts use the accrual basis of accounting. Employer contributions are recognized when due and the employer has made a formal commitment to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of the plans. Administrative costs are financed through investment earnings.

# NOTE G - OTHER POST-RETIREMENT EMPLOYEE BENEFIT TRUSTS - CONTINUED

# Post-retirement Employee Benefit Plan Description and Provisions

The County established and administers a single-employer post-retirement employee benefit plan for its employees. During fiscal year 2005, the County established the "Sussex County Employment Benefit Plan" by Ordinance No. 1783. The plan is reported in the other employee benefit trust in the County's financial statements. Benefits include preventive care, prescription drug care, facility charges, professional services and office visits. The County has the authority to establish and amend benefit provisions of the plan. For employees who begin employment with the County prior to July 1, 2001, the County policy is to provide post-retirement healthcare benefits immediately after they leave County employment if they receive a pension at that time.

Retirees hired subsequent to June 30, 2001, with 15 to 24 years of service, are eligible for coverage upon receipt of a County pension, with the County paying 50% of the premium. Retirees hired subsequent to June 30, 2001, with at least 25 years of service, receive full post-retirement healthcare benefits when they receive their pension. Employees, who began work prior to July 1, 2001, may elect the coverage available as if hired after June 30, 2001.

Current membership in the plan (as of July 1, 2020) is as follows:

| Total Actives | Retirees and Beneficiaries | Terminated Vested |
|---------------|----------------------------|-------------------|
| 480           | 218                        | 0                 |

# Post-retirement Employee Benefit Plan Funding Policy

In fiscal year 2017, the County adopted a funding policy. As per the policy, the County will contribute the greater of 9.5% of pay or the Actuarially Determined Contribution (ADC), as calculated by the Plan's actuary. Plan members are not required to contribute. Contributions made of \$2,835,463 were 11.48% of covered payroll. The contribution is designed to accumulate sufficient assets to pay benefits when due.

# **Actuarial Assumptions**

The discount rate used to measure the Total OPEB Liability (TOL) as of June 30, 2019 was 7.0%, the long-term rate of return as of June 30, 2019. The discount rate used to measure Total OPEB Liability (TOL) as of June 30, 2020 was 7.00%, the long-term rate of return as of June 30, 2020.

Best estimates of arithmetic real rates of return for each major asset class included in the OPEB plan's target asset allocation as of June 30, 2020 are summarized in the following table:

|                      | Target     | Expected Real  |
|----------------------|------------|----------------|
| Asset Class          | Allocation | Rate of Return |
| Domestic Equity      | 49%        | 7.1%           |
| International Equity | 16%        | 8.5%           |
| Core Real Estate     | 5%         | 4.4%           |
| Fixed Income         | 29%        | 1.8%           |
| Cash                 | 1%         | 0.7%           |

The money-weighted rate of return of the OPEB plan for the year ended June 30, 2020 was 3.61% and expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

The total employer contribution rate is the sum of the normal cost rate plus an amortization of the Plan's unfunded actuarial liability (UAL) plus a provision for expenses. The normal cost rate is determined under the entry age actuarial cost method while the UAL rate is that necessary to pay down the UAL over a closed 30-year level percent of pay.

# NOTE G - OTHER POST-RETIREMENT EMPLOYEE BENEFIT TRUSTS - CONTINUED

# Actuarial Assumptions - Continued

Based on these assumptions, the Plan's Fiduciary Net Position was projected to be available to make all projected future benefit payments for current members following the procedures described in paragraphs 48-50 of GASB 74. Consequently, the single equivalent rate used to determine the TOL as of June 30, 2020 is 7.00%, the long-term expected rate-of-return as defined by GASB 74 as of that date.

The following summarizes the key methods and assumptions used to determine the ADC for FYE 2020.

Valuation date; July 1, 2019

Timing; Actuarially determined contributions are calculated based on the actuarial valuation at the beginning of the fiscal year.

Actuarial Cost Method; Entry Age Normal Cost Method

Asset Valuation Method; Market Value

Amortization Method; 30 Year Closed Amortization, level percentage of payroll

Salary Increases; 3.50% Discount Rate; 7.00%

Ultimate Rate of Per Person Cost Trends; 4.00%

Rate of Mortality; RP 2014 Standard Table, projected Fully Generational using scale MP-2018

# **OPEB Liability**

The table below shows the changes in the TOL, the Plan fiduciary net position (i.e., fair value of Plan assets) (FNP), and the net OPEB liability (NOL) during the measurement period ending on June 30, 2020.

#### **Changes in the Net OPEB Liability**

| 9  | Increase (Decrease)        |                                   |                       |
|--|----------------------------|-----------------------------------|-----------------------|
|  | Total<br>OPEB<br>Liability | Fiduciary<br>Plan Net<br>Position | Net OPEB<br>Liability |
| Balance at 6/30/2019                               | \$54,869,840               | \$46,138,833                      | \$8,731,007           |
| Changes recognized for the fiscal year:            |                            |                                   |                       |
| Service Cost                                       | 1,177,365                  | -                                 | 1,177,365             |
| Interest   | 3,824,207                  | -                                 | 3,824,207             |
| Differences between expected and actual experience | 2,351,755                  | -                                 | 2,351,755             |
| Changes of assumptions                             | (1,377,792)                | -                                 | (1,377,792)           |
| Contributions – employer                           | -<br>-                     | 2,835,463                         | (2,835,463)           |
| Net investment income                              | -                          | 1,727,777                         | (1,727,777)           |
| Benefit payments                                   | (2,880,064)                | (2,880,064)                       | _                     |
| Administrative expense                             | -                          | (60,046)                          | 60,046                |
| Net change   | 3,095,471                  | 1,623,130                         | 1,472,341             |
| Balance recognized at 6/30/2020                    | \$57,965,311               | \$47,761,963                      | \$10,203,348          |

During the measurement year, the NOL decreased by \$1.5 million. The service cost and interest cost increased the NOL by \$5.0 million while contributions plus investment gains net of administrative expenses decreased the NOL by \$4.5 million.

There were no changes in benefits during the year. There was a change to the claim costs assumption, demographic assumptions and discount rate during the measurement year, which decreased the TOL by \$1.4 million.

Changes in the discount rate affect the measurement of the TOL. Lower discount rates produce a higher TOL and higher discount rates produce a lower TOL. The following table shows the sensitivity of the NOL to the discount rate.

# NOTE G - OTHER POST-RETIREMENT EMPLOYEE BENEFIT TRUSTS - CONTINUED

OPEB Liability - continued

# Sensitivity of Net OPEB Liability to Changes in Discount Rate

| ·                                | 1%            | Discount      | 1%            |
|----------------------------------|---------------|---------------|---------------|
|                                  | Decrease      | Rate          | Increase      |
|                                  | 6.00%         | 7.00%         | 8.00%         |
| Total OPEB Liability             | \$ 66,464,524 | \$ 57,965,311 | \$ 51,032,759 |
| Plan Fiduciary Net Position      | 47,761,963    | 47,761,963    | 47,761,963    |
| Net OPEB Liability               | \$ 18,702,561 | \$ 10,203,348 | \$ 3,270,796  |
| Plan Fiduciary Net Position as a |               |               |               |
| Percentage of the TOL            | 71.9%         | 82.4%         | 93.6%         |

A one percent decrease in the discount rate increases the TOL by 15% and increase in the NOL by 83%. A one percent increase in the discount rate decreases the TOL by 12% and decreases the NOL by 68%.

Changes in the healthcare trends affect the measurement of the TOL. Lower healthcare trends produce a lower TOL and higher healthcare trends produce a higher TOL. The below shows the sensitivity of the NOL to the healthcare trends.

# Sensitivity of Net OPEB Liability to Changes in Healthcare Cost Trend Rates

|                                  | 1%            | Healthcare    | 1%            |
|----------------------------------|---------------|---------------|---------------|
|                                  | Decrease      | Trend         | Increase      |
| Total OPEB Liability             | \$ 50,443,998 | \$ 57,965,311 | \$ 67,370,942 |
| Plan Fiduciary Net Position      | 47,761,963    | 47,761,963    | 47,761,963    |
| Net OPEB Liability               | \$ 2,682,035  | \$ 10,203,348 | \$ 19,608,979 |
| Plan Fiduciary Net Position as a |               |               |               |
| Percentage of the TOL            | 94.7%         | 82.4%         | 70.9%         |

A one percent decrease is the healthcare trends decreases the TOL by 13% and decrease the NOL by 74%. A one percent increase in the healthcare trends increases the TOL 16% and increases the NOL by 92%.

# <u>Deferred Inflows and Outflows of Resources Related to OPEB</u>

The County implemented GASB 75 as of June 30, 2017. June 30, 2020 is the measurement date used for the disclosures.

The impact of experience gains or losses and assumption changes on the TOL are recognized in expense over the average expected remaining service life of all active and inactive members of the Plan. As of the measurement date, the recognition period was seven years.

During the year, there was an experience loss of \$2,351,755. \$335,965 of the loss was recognized in the current year and an identical amount will be recognized in each of the next six years, resulting in a deferred outflow of resources as of June 30, 2020 of \$2,015,790. There were no plan changes. There was an assumption gain due to the revised claim curves and trends of \$1,377,792. \$196,827 of that gain was recognized in the current year and an identical amount will be recognized in each of the next six years, resulting in a deferred inflow of resources of June 30, 2020 of \$1,180.965.

The impact of investment gains or losses is recognized over a period of five years. During the measurement year, there was an investment loss of \$1,498,341. \$299,668 of that loss was recognized in the current year and an identical amount will be recognized in each of the next four years, resulting in a deferred outflow or resources as of June 30, 2020 of \$1,198,673.

#### NOTE G - OTHER POST-RETIREMENT EMPLOYEE BENEFIT TRUSTS - CONTINUED

#### Deferred Inflows and Outflows of Resources Related to OPEB - Continued

The table below summarizes the current balances of deferred outflows and deferred inflows of resources related to the Plan along with the net recognition over the next five years and the total recognition thereafter, if any.

#### Schedule of Deferred Inflows and Outflows of Resources as of June 30, 2020 Measurement Date

|   | Deferred Outflows of Resources |           |    | Deferred Inflow of<br>Resources |  |  |
|---|--------------------------------|-----------|----|---------------------------------|--|--|
| Difference between expected and actual experience   | \$                             | 2,057,442 | \$ | 254,480                         |  |  |
| Changes in assumptions                              |                                | -         |    | 2,396,964                       |  |  |
| Difference between projected and actual earnings on |                                |           |    |                                 |  |  |
| OPEB plan investments                               |                                | 1,093,020 |    | -                               |  |  |
| Total   | \$                             | 3,150,462 | \$ | 2,651,444                       |  |  |

Amounts reported in the deferred outflows and deferred inflow of resources will be recognized in the OPEB expense as follows:

| Year End June 30: |             |
|-------------------|-------------|
| 2021              | \$ (25,779) |
| 2022              | 186,952     |
| 2023              | 192,294     |
| 2024              | 153,041     |
| 2025              | (146,625)   |
| Thereafter        | 139,135     |

The annual OPEB expense for the fiscal year ending June 30, 2020 is \$2,034,511, which is 8.24% of covered payroll. The annual OPEB expense is calculated as the change in NOL minus the change in deferred outflows plus the change in deferred inflows plus employer contributions during the year.

The schedule of changes in the NOL and schedule of employer contributions, presented as RSI following the notes to the financial statements, presents trend information required by GASB.

#### Post-retirement Employee Benefit Trust Assets

As authorized by Sussex County Council, the Post-Retirement Employee Benefit funds are invested in various mutual funds, corporate obligations, government agency obligations, Core Real Estate and U.S. Treasuries through the custodian, Wilmington Trust Company. Corporate obligations are all rated A or higher, while mutual funds are unrated. Additional information can be found in Note B sections for Cash and Investments.

The Pension Committee's policy is a goal of 65 percent investments in equity, 30 percent in fixed income investments, and 5 percent in private real estate. The following represents the asset allocation policy as of June 30, 2020.

| Asset Class          | Target Allocation Total |
|----------------------|-------------------------|
| Domestic Equity      | 49%                     |
| International Equity | 16%                     |
| Core Real Estate     | 5%                      |
| Fixed Income         | 29%                     |
| Cash                 | 1%                      |
| Total                | 100%                    |

There are no investments at fair value (other than those issued or guaranteed by the U.S. government and mutual funds) in excess of 5% of the Plan's net position held in trust for post-retirement employee pension benefits at June 30, 2020.

#### **NOTE H - DEFERRED COMPENSATION PLAN**

The County offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The plan, available to all County employees, permits them to defer a portion of their salary until future years. Participation in the plan is optional and participants elect how their salary deferrals are invested. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. The County is not matching employee contributions. Under custodial agreements, the custodians hold all assets and income in trust for the exclusive benefit of participants and their beneficiaries.

#### **NOTE I - SHORT-TERM DEBT**

Short-term financing is obtained from banks to provide interim financing for the Enterprise Funds. Interest on the line of credit is variable; the interest was 3.25% at June 30, 2020. The County had \$10,000,000 of unused line of credit to be drawn upon as needed. No balance was outstanding at June 30, 2020.

#### **NOTE J - LONG -TERM LIABILITIES**

Description of Bonds Payable

At June 30, 2020, bonds payable consisted of the following individual issues:

| and 50, 2020, bonds payable consisted of the following marviadar issues.  | Bus | siness-type |
|---|-----|-------------|
| 1996 wastewater general obligation bonds (Ocean Way Estates), due in quarterly installments of \$6,256 principal and interest, interest at 4.5%, final payment due October 17, 2036.                                | \$  | 289,292     |
| 1997 wastewater general obligation bonds (West Rehoboth), due in various installments through June 15, 2021, interest at 1.5%. Total bonds authorized are \$12,000,000.   |     | 584,209     |
| 2000 wastewater general obligation bonds (Ocean View, Holts Landing, Cedar Neck, North Millville and SCRWF), due in semi-annual installments, interest at 1.5%, final payment due December 31, 2023.                |     | 3,287,945   |
| 2000 wastewater general obligation bonds (Ellendale), due in semi-annual installments, interest at 1.5%, final payment due December 15, 2023. Total bonds authorized are \$1,726,000.                               |     | 342,084     |
| 2002 wastewater general obligation bonds (Miller Creek), due in semi-annual installments, interest at 1.5%, final payment due December 31, 2027. Total bonds authorized are \$3,300,000.                            |     | 1,415,497   |
| 2002 wastewater general obligation bonds (Bayview Estates and Sea Country Estates), due in semi-annual installments, interest at 1.5%, final payment due December 31, 2025. Total bonds authorized are \$2,636,000. |     | 841,447     |
| 2002 wastewater general obligation bonds (Ellendale), due in semi-annual installments, no stated interest rate, final payment due June 13, 2042. Total bonds authorized are \$1,000,000.                            |     | 564,103     |
| 2003 wastewater general obligation bonds (Oak Orchard), due in semi-annual installments, interest at 2%, final payment due December 31, 2024. Total bonds authorized are \$1,500,000.                               |     | 390,278     |
| 2003 wastewater general obligation bonds (Oak Orchard), due in semi-annual installments, interest at 1.5%, final payment due December 31, 2026. Total bonds authorized are \$1,203,000.                             |     | 460,233     |

#### NOTE J - LONG-TERM LIABILITIES - CONTINUED

| Description of Bonds Payable - Continued   | Business-type |
|--|---------------|
| 2004 wastewater general obligation bonds (Inland Bays), due in semi-annual installments, interest at 1.5%, final payment due December 31, 2027. Total bonds authorized are \$16,000,000.   | 4,103,992     |
| 2006 wastewater general obligation bonds (Millville), due in semi-annual installments, interest at 1.5%, final payment due October 30, 2040. Total bonds authorized are \$8,000,000.   | 5,720,494     |
| 2006 wastewater general obligation bonds (South Ocean View), due in semi-annual installments, interest at 1.5%, final payment due June 30, 2040. Total bonds authorized are \$4,800,000.   | 3,208,936     |
| 2008 wastewater general obligation bonds (Dagsboro-Frankford), due in quarterly installments, interest at 4.5%, final payment due December 12, 2048. Total bonds authorized are \$73,000.  | 63,078        |
| 2008 wastewater general obligation bonds (Angola Neck), due in semi-annual installments, interest at 1.5%, final payment due May 21, 2042. Total bonds authorized are \$15,000,000, of which \$1,500,000 was forgiven at the project completion date.      | 10,267,610    |
| 2009 wastewater general obligation bonds (Johnson's Corner), due in semi-annual installments, interest at 1.5%, final payment due June 30, 2031. Total bonds authorized are \$6,000,000, of which \$1,248,033 was forgiven at the project completion date. | 2,344,461     |
| 2009 wastewater general obligation bonds (Oak Orchard), due in semi-annual installments, interest at 2%, final payment due December 15, 2031. Total bonds authorized are \$5,641,503, of which \$3,000,000 was forgiven at the project completion date.    | 1,680,007     |
| 2010 wastewater general obligation bonds (Inland Bays), due in semi-annual installments, interest at 2%, final payment due November 1, 2031. Total bonds authorized are \$1,756,227, of which \$1,307,607 was forgiven at the project completion date.     | 274,229       |
| 2010 wastewater general obligation bonds (SCRWF), due in quarterly installments, interest at 4%, final payment due March 19, 2050. Total bonds authorized are \$7,500,000.   | 6,533,776     |
| 2010A wastewater general obligation bonds (Inland Bays), due in quarterly installments, interest at 2.25%, final payment due December 3, 2050. Total bonds authorized are \$5,475,000.   | 4,728,293     |
| 2010B wastewater general obligation bonds (Inland Bays), due in quarterly installments, interest at 2.25%, final payment due December 3, 2050. Total bonds authorized are \$5,000,000.   | 4,318,083     |
| 2010 wastewater general obligation recovery zone economic development bonds (SCRWF), due in quarterly installments, interest at 3%, final payment due December 3, 2050. Total bonds authorized are \$6,169,000.  | 5,380,731     |

#### NOTE J - LONG-TERM LIABILITIES - CONTINUED

| Description of Bonds Payable - Continued   | Business-type |
|--|---------------|
| 2011 wastewater general obligation bonds (Prince Georges Acres), due in quarterly installments, interest at 4.25%, final payment due June 2, 2051. Total bonds authorized are \$500,000.         | 447,605       |
| 2011 wastewater general obligation bonds (Piney Neck), due in quarterly installments, interest at 4.125%, final payment due June 2, 2051. Total bonds authorized are \$2,113,000.                | 1,886,179     |
| 2011A wastewater general obligation bonds (Miller Creek), due in quarterly installments, interest at 4.25%, final payment due March 28, 2051. Total bonds authorized are \$1,725,000.            | 1,537,788     |
| 2011B wastewater general obligation bonds (Miller Creek), due in quarterly installments, interest at 4.25%, final payment due March 28, 2051. Total bonds authorized are \$1,075,000.            |               |
| 2011 wastewater general obligation bonds (Millville), due in quarterly   | 958,305       |
| installments, interest at 3.75%, final payment due November 28, 2051. Total bonds authorized are \$4,000,000.  | 3,564,520     |
| 2011 wastewater general obligation bonds (Fenwick Island), due in quarterly installments, interest at 3.75%, final payment due November 28, 2051. Total bonds authorized are \$1,111,000.        | 990,009       |
| 2012 wastewater general obligation bonds (Golf Village), due in quarterly installments, interest at 2%, final payment due June 27, 2052. Total bonds authorized are \$321,000.                   | 275,421       |
| 2012A wastewater general obligation bonds (West Rehoboth refunding), due in semi-annual installments, interest ranging from 2% to 5%, final payment due March 15, 2041.                          | 21,980,000    |
| 2012B wastewater general obligation bonds (refunding), due in semi-annual installments, interest ranging from 2% to 5%, final payment due March 15, 2049.  | 16150000      |
| 2012 wastewater general obligation bonds (Millville), due in quarterly installments, interest at 3.5%, final payment due September 27, 2052. Total bonds authorized are \$4,000,000.             | 16,170,000    |
| 2012 wastewater general obligation bonds (Woodlands of Millsboro), due in quarterly installments, interest at 2.125%, final payment due September 14, 2052. Total bonds authorized are \$90,000. | 3,590,014     |
| 2013 wastewater general obligation bonds (Angola Neck), due in quarterly installments, interest at 2.125%, final payment due April 25, 2053. Total bonds authorized are \$6,000,000.             | 77,937        |
| 2013 wastewater general obligation bonds (Johnson Corner), due in quarterly installments, interest at 2.5%, final payment due February 28, 2053. Total bonds                                     | 5,279,791     |
| authorized are \$2,000,000.  | 1,767,855     |

#### NOTE J - LONG-TERM LIABILITIES - CONTINUED

| Description of Bonds Payable - Continued  | Business-type |
|---|---------------|
| 2014 wastewater general obligation bond (Angola Neck), due in quarterly installments, interest at 2.375%, final payment due September 26, 2054. Total bonds authorized are \$987,000.   | 895,714       |
| 2015 wastewater general obligation bonds (Oak Orchard), due in quarterly installments, interest at 2.375%, final payment due July 24, 2054. Total bonds authorized are \$5,582,000.   | 5,066,156     |
| 2015 wastewater general obligation bonds (Angola North), due in semi-annual installments, interest at 2.00%, final payment due May 1, 2046. Total bonds authorized are \$6,697,774.   | 5,788,525     |
| 2018 wastewater general obligation bonds (Millville), due in quarterly installments, interest at 1.75%, final payment due May 25, 2056. Total bonds authorized are \$2,404,000.   | 2,231,683     |
| 2018 wastewater general obligation bonds (Fenwick Island Expansion), due in semi-annual installments, interest at 2.00%, final payment due July 1, 2048. Total bonds authorized are \$2,834,689.  | 2,184,045     |
| 2018 wastewater general obligation bonds (Millville), due in quarterly installments, interest at 1.75%, final payment due November 11, 2058. Total bonds authorized are \$1,200,000.  | 1,087,854     |
| 2018 wastewater general obligation bonds (Millville), due in quarterly installments, interest at 2.00%, final payment due November 11, 2058. Total bonds authorized are \$138,000.  | 60,463        |
| 2018 wastewater general obligation bonds (Concord Road), due in quarterly installments, interest at 2.375%, final payment due February 2, 2059. Total bonds authorized are \$729,000.   | 712,222       |
| 2018 wastewater general obligation bonds (Concord Road), due in quarterly installments, interest at 2.125%, final payment due February 2, 2058. Total bonds authorized are \$230,000.   | 214,647       |
| 2019 wastewater general obligation bonds (Western Sussex), due in semi-annual installments, interest at 2.529%, final payment due September 1, 2050. Total bonds authorized are \$16,634,748, upon completed of project up to \$3,200,000 of the outstanding principal balance will be forgiven by the agency, with \$13,434,748 is expected to be the remaining balance. | 3,737,689     |
| 2019 wastewater general obligation bonds (Inland Bays), due in quarterly installments, interest at 1.75%, final payment due October 24, 2059. Total bonds authorized are \$8,808,000.   | 8,731,680     |
| 2019B wastewater general obligation bonds (Joy Beach), due in semi-annual installments, interest at 2.057%, final payment due September 1, 2051. Total bonds authorized are \$5,691,821, upon completed of project up to \$3,396,000 of the outstanding principal balance will be forgiven by the agency, with  | 5,731,000     |
| \$2,295,821 is expected to be the remaining balance.  | 2,428         |

#### J - LONG-TERM LIABILITIES - CONTINUED

#### Description of Bonds Payable - Continued

Business-type

2,419

146,039,727

\$150,074,075

4,034,348

2019C wastewater general obligation bonds (Mulberry Knoll), due in semiannual installments, interest at 2.057%, final payment due September 1, 2051. Total bonds authorized are \$3,135,379, upon completed of project up to \$1,941,000 of the outstanding principal balance will be forgiven by the agency, with \$1,194,379 is expected to be the remaining balance. Subtotal Unamortized bond premium TOTAL BOND PAYABLE

#### **Contract Commitments**

The County has obligated itself under contracts for various projects. At June 30, 2020, the obligated unrecorded amount was approximately \$78.0 million. The County's payment of these contracts will be contingent upon the contractors' satisfactory performance.

#### Bonds Authorized but Unissued

Bonds authorized but unissued at June 30, 2020 totaled \$47.5 million. The bonds are to finance various sewer and water construction and improvement projects.

#### Long-term Liability Activity

Long-term liability activity for the year ended June 30, 2020, was as follows:

|                                 | June 30, 2019  | Additions    | Reductions   | June 30, 2020  | Due Within<br>One Year |
|---------------------------------|----------------|--------------|--------------|----------------|------------------------|
| Governmental                    | Julie 30, 2019 | Additions    | Reductions   | Julie 30, 2020 | Olle I eal             |
| Activities:                     |                |              |              |                |                        |
|                                 | ¢ 2.494.176    | \$ -         | ¢ 1.424.976  | ¢ 1.050.200    | \$ -                   |
| Net pension liability Net other | \$ 2,484,176   | \$ -         | \$ 1,424,876 | \$ 1,059,300   | \$ -                   |
|                                 |                |              |              |                |                        |
| postemployment                  | 6 670 220      | 1 126 241    |              | 7 905 561      |                        |
| benefits liability              | 6,679,220      | 1,126,341    | 2 926 140    | 7,805,561      | 2 924 041              |
| Compensated absences            | 6,337,925      | 3,187,915    | 2,836,140    | 6,689,700      | 2,824,041              |
| Estimated liability for         | 410.520        |              | 104 620      | 212 900        | 104 620                |
| pollution remediation           | 418,520        |              | 104,630      | 313,890        | 104,630                |
| Total Governmental              | ¢ 15 010 041   | ¢4.214.256   | ¢4.265.646   | Ø15 0C0 451    | ¢2.020.671             |
| Activities                      | \$ 15,919,841  | \$4,314,256  | \$4,365,646  | \$15,868,451   | \$2,928,671            |
| Business-Type                   |                |              |              |                |                        |
| Activities:                     |                |              |              |                |                        |
| General obligation              |                |              |              |                |                        |
| bonds                           | \$142,188,944  | \$12,634,947 | \$ 8,784,164 | \$146,039,727  | \$7,769,994            |
| Unamortized bond                |                |              |              |                |                        |
| premium                         | 4,370,116      |              | 335,768      | 4,034,348      | 278,120                |
| Total bonds payable             | 146,559,060    | 12,634,947   | 9,119,932    | 150,074,075    | 8,048,114              |
| Net pension liability           | 763,113        | -            | 437,707      | 325,406        | -                      |
| Net other                       |                |              |              |                |                        |
| postemployment                  |                |              |              |                |                        |
| benefits liability              | 2,051,787      | 346,000      | -            | 2,397,787      | -                      |
| Compensated absences            | 1,653,795      | 895,414      | 778,888      | 1,770,321      | 716,148                |
| <b>Total Business-type</b>      |                |              |              |                |                        |
| Activities                      | \$151,027,755  | \$13,876,361 | \$10,336,527 | \$ 154,567,589 | \$ 8,764,262           |

#### NOTE J - LONG-TERM LIABILITES - CONTINUED

#### Debt Maturity

For the governmental activities, compensated absences, estimated liability for landfill pollution remediation, pension liability, and other postemployment benefits liability are primarily liquidated by the General Fund.

The annual aggregate maturities for each bond type are as follows:

| Business-type A | Activities - | General | Ob. | ligation |
|-----------------|--------------|---------|-----|----------|
|                 |              |         |     |          |

|                      |                |               | _  |             |
|----------------------|----------------|---------------|----|-------------|
| Year ending June 30, | Principal      | Interest      |    | Total       |
| 2021                 | \$ 7,769,994   | \$ 4,070,337  | \$ | 11,840,331  |
| 2022                 | 6,175,456      | 3,895,013     |    | 10,070,469  |
| 2023                 | 6,315,885      | 3,748,237     |    | 10,064,122  |
| 2024                 | 5,938,857      | 3,597,116     |    | 9,535,973   |
| 2025                 | 5,439,252      | 3,457,387     |    | 8,896,639   |
| 2026 - 2030          | 26,391,770     | 15,150,369    |    | 41,542,139  |
| 2031 - 2035          | 26,342,168     | 11,272,967    |    | 37,615,135  |
| 2036 - 2040          | 22,254,683     | 7,532,211     |    | 29,786,894  |
| 2041 - 2045          | 18,370,395     | 4,264,256     |    | 22,634,651  |
| 2046 - 2050          | 14,363,667     | 1,824,041     |    | 16,187,708  |
| 2051 - 2055          | 5,156,825      | 358,271       |    | 5,515,096   |
| 2056 - 2060          | 1,520,775      | 62,012        |    | 1,582,787   |
| TOTAL                | \$ 146,039,727 | \$ 59,232,217 | \$ | 205,271,944 |
|                      |                |               |    |             |

#### Legal Debt Margin

Sussex County is subject to a debt limit that is 12% of the assessed value of the taxable property. At June 30, 2020, the amount was \$440.9 million. As of June 30, 2020, the total outstanding debt applicable to the limit was \$150.1 million, which is 34.0% of the total debt limit.

#### NOTE K - INTERFUND BALANCES

Interfund balances at June 30, 2020 consisted of the following:

| l Amount      |
|---------------|
| \$ 14,406,970 |
| 1 939         |
| 141,955       |
|               |

At June 30, 2020, interfund balances represented interim financing for sewer projects, which are to be repaid when the County draws the permanent funding. Realty transfer tax financed \$14,548,925 of the interfund balances.

#### NOTE L - FUND BALANCES - GOVERNMENTAL FUNDS

GASBS No. 54 establishes fund balance categories that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. Detailed information on fund balances of governmental funds is as follows:

NOTE L - FUND BALANCES - GOVERNMENTAL FUNDS - CONTINUED

|   |    | General     |    | Capital<br>Projects | Total             |
|---|----|-------------|----|---------------------|-------------------|
| Nonspendable                                | _  |             | _  |                     |                   |
| Inventory                                   | \$ | 26,877      | \$ | -                   | \$<br>26,877      |
| Prepaid items                               |    | 61,402      |    | -                   | 61,402            |
| Employee advances                           |    | 228,037     |    | -                   | 228,037           |
| Total nonspendable                          |    | 316,316     |    | -                   | 316,316           |
| Restricted                                  |    |             |    |                     |                   |
| Grant expenditures                          |    | 568,083     |    | -                   | 568,083           |
| Infrastructure, public safety, economic     |    |             |    |                     |                   |
| development items, capital                  |    | 63,563,107  |    | 23,769,732          | <br>87,332,839    |
| Total restricted                            |    | 64,131,190  |    | 23,769,732          | <br>87,900,922    |
| Committed                                   |    |             |    |                     |                   |
| Open space land program                     |    | 717,229     |    | 1,477,446           | 2,194,675         |
| Farmland preservation                       |    | 1,140,000   |    | -                   | 1,140,000         |
| Landfill monitoring                         |    | 9,778       |    |                     | <br>9,778         |
| Total committed                             |    | 1,867,007   |    | 1,477,446           | 3,344,453         |
| Assigned                                    |    |             |    | _                   | <br>              |
| Grant-in-aid for County tax subsidy program |    | 39,745      |    | -                   | 39,745            |
| Open space park program                     |    | 1,000,000   |    | -                   | 1,000,000         |
| Encumbrances                                |    | 246,974     |    | -                   | 246,974           |
| Reassessment                                |    | 5,030,000   |    | -                   | 5,030,000         |
| Reserves budgeted for next year             |    | 2,200,000   |    | -                   | 2,200,000         |
| Total assigned                              |    | 8,516,719   |    |                     | 8,516,719         |
| Unassigned                                  |    | 37,826,924  |    | -                   | 37,826,924        |
| Total Fund Balances – Governmental          |    | <u> </u>    |    |                     | <br>              |
| Funds                                       | \$ | 112,658,156 | \$ | 25,247,178          | \$<br>137,905,334 |

#### **NOTE M - RENT REVENUES**

The County has entered into several long-term operating leases with local businesses to rent property, mainly located in the County's Industrial Airpark. Enterprise fund has long-term operating leases to rent farm land and tower space. These leases range in terms of one year to forty-five years and several of them are noncancelable. Buildings with a cost basis of \$7,534,499 and accumulated depreciation of \$2,151,818, improvements with a cost basis of \$658,924 and accumulated depreciation of \$170,174, equipment with a cost of \$36,345 and accumulated depreciation of \$14,538, and land with a cost basis of \$14,504,175 were being leased as of June 30, 2020.

The minimum future rental revenue under leases as of June 30, 2020 for each of the next five years and thereafter in the aggregate are:

|                      | General Fund |           | Enterprise Fund A | Amount  |
|----------------------|--------------|-----------|-------------------|---------|
| Year ending June 30, | Amount       |           |                   |         |
| 2021                 | \$           | 364,962   | \$                | 202,608 |
| 2022                 |              | 285,451   |                   | 198,760 |
| 2023                 |              | 225,619   |                   | 152,079 |
| 2024                 |              | 213,770   |                   | 76,449  |
| 2025                 |              | 158,962   |                   | 14,364  |
| Thereafter           |              | 2,394,985 |                   | 20,220  |
| Minimum Lease        |              |           |                   |         |
| Payments Receivable  | \$           | 3,643,749 | \$                | 664,480 |

#### **NOTE N - INTERFUND TRANSFERS**

Interfund transfers for the year ended June 30, 2020, consisted of the following:

|                           | Transfer from |     |             |              |  |  |  |  |
|---------------------------|---------------|-----|-------------|--------------|--|--|--|--|
| Transfer to:              | General Fund  | Uni | ified Sewer | Total        |  |  |  |  |
| General fund              | \$ -          | \$  | 71,535      | \$ 71,535    |  |  |  |  |
| Unified sewer fund        | 85,500        |     | -           | 85,500       |  |  |  |  |
| Capital improvements fund | 10,000,00     |     |             | 10,000,000   |  |  |  |  |
|                           | \$ 10,085,500 | \$  | 71,535      | \$10,157,035 |  |  |  |  |

Transfers are used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them, and to (2) use unrestricted revenues collected in the general fund to finance various programs accounted for in other funds in accordance with budgetary authorizations.

#### **NOTE O - RISK MANAGEMENT**

The County is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; omissions; injuries to employees; and natural disasters for which the County carries commercial insurance. There have been no significant reductions in coverage from the prior year end. Settlements have not exceeded coverage in the past three years.

The County is exposed to the risk of loss related to employee medical expenses. During fiscal year 2020, the County maintained a self-insured plan for employee medical expenses in which expenses per employee were covered annually up to \$285,000. Individual excess expenses are covered under a commercial policy. In addition, the County has a maximum aggregate limit of \$10,584,290 for the County's portion of medical expense liability, which is covered under a commercial policy. The County reports the risk management activity in the General Fund. The County recognizes expenditures/expenses in the General Fund, Water Fund and Sewer Fund. The employee health plan is administered by an outside agency.

#### Employee Health Plan

Contributions from the County and employee withholdings are deposited into a reserve fund to pay eligible claims. Estimated risks and losses are based upon historical costs, financial analyses, and estimated effects of plan changes. The claims liability reported at June 30, 2020 is based on the requirements of Governmental Accounting Standards Board Statement No. 10, which requires that a liability for claims be reported if information prior to the issuance of the financial statements indicates that it is probable that a liability has been incurred at the date of the financial statements and the amount of the loss can be reasonably estimated. These liabilities include an amount for claims that have been incurred but not reported. Costs related to these claims are normally paid within the following year and are therefore reported as a current liability.

Changes in the employee health claims liability amounts in fiscal year 2019 and 2020 were as follows:

|           |              | Current-Year Claims |                |              |
|-----------|--------------|---------------------|----------------|--------------|
|           | Beginning of | and Changes in      | Claim          | End of Year  |
|           | Year Balance | Estimates           | Payments       | Balance      |
| 2018-2019 | \$ 1,235,903 | \$ 8,747,119        | \$ (8,493,030) | \$ 1,489,992 |
| 2019-2020 | 1.489.992    | 9.026.064           | (9.177.632)    | 1,338,424    |

#### NOTE P - PROPRIETARY FUNDS CONTRACTS

The County has a contract with the Town of Georgetown for the Town to provide wastewater treatment and disposal for the County's Ellendale Sewer Treatment System. The contract was executed on May 25, 2000 and is in effect for a period of 40 years unless both parties mutually agree to terminate the contract. The County has a ten-year contract, effective November 1, 2010, with the City of Seaford for the purpose of discharging wastewater. The County has a contract with the Town of Millsboro for discharging wastewater for the Woodlands of Millsboro sewer system. The contract will remain in effect until terminated by mutual agreement of both parties. The County has an agreement for services with the City of Rehoboth to provide wastewater treatment for the Dewey Beach, Henlopen Acres and West Rehoboth sanitary sewer system. The contract was executed on August 8, 2017 and is in effect for twenty-five years with an option to renew for additional twenty-five years. This agreement covers County's payments for purchase capacity rights and the County's share of the operating costs. The County has entered in to loan agreements with the City of Rehoboth to help fund improvements to the City owned treatment plant. The one loan is estimated to be \$3.5 million of 10 years at zero percent. The second loan is for \$3.3 million at two percent for 10 years. The County has a wastewater treatment agreement with the City of Rehoboth in which the County currently has 42% of the treatment plant capacity. The County's annual treatment cost are based on the capacity percentage; therefore, it was for the best interest of both parties to enter into agreement. The balance outstanding total is \$1,389,837 as of June 30, 2020. The County has a contract with the City of Rehoboth for the purpose of purchasing water for the Dewey Beach water customers. The contract is in effect from January 1, 2020 to December 31, 2021.

The County entered into a Collective Bargaining Agreement in December 2016, with Delaware Public Employees, Council 81, AGSCME AFL-CIO and its Affiliated Local Union 1926. The contract extends through June 2021 and shall continue in effect from year to year thereafter unless amended, modified or terminated in accordance to the contract. The agreement covers full and regular part-time employees in Environmental Service Department except – managerial, guards and supervisor staff.

#### NOTE Q - LANDFILL POLLUTION REMEDIATION OBILIGATION

The annual operating costs for maintenance and monitoring the landfill sites will continue to be funded by the County and recorded as a long-term liability in the governmental activities on the Statement of Net Position.

The County has pollution remediation obligations of \$313,890 of which \$104,630 is due within one year. The County has estimated future obligations based on professional consultant estimates and historical expenses of similar projects; however, there is the potential for change in estimates due to price increase or reductions, technology, or applicable laws and regulations.

The estimated pollution remediation liability relates to the anticipated cost of continued implementation of the Groundwater Management Zone (GMZ), sampling of residential wells, maintenance of the vegetation cap, removal of any debris, grading of low laying areas and continued sampling of groundwater wells at the County's closed landfill site in Laurel. The Delaware Department of Natural Resources & Environmental Control (DNREC) has accepted the County's responsibility to continue to maintain the closed landfill. An investigation of the site is completed every five years. The County estimates that it will be obligated to perform pollution remediation obligation through the next evaluation period. At the next evaluation period, the County will reassess whether any additional liability will be required.

#### **NOTE R - CONTINGENCIES**

The County is currently involved in a number of lawsuits involving zoning ordinances, property reassessment and other civil lawsuits. The amount of any contingent liability related to these suits either cannot be reasonably estimated or the outcome is remote.

#### **NOTE R – CONTINGENCIES - CONTINUED**

The County has authorized the issuance of revenue bonds to provide funds for various commercial, industrial and agricultural development projects. Various issues are outstanding at June 30, 2020 equaling \$118,807,000. In the opinion of bond counsel, these conduit bonds are not subject to the debt limit imposed on the County by the Delaware Code and are payable solely from payments made by the borrowing entities. Accordingly, these bonds are not reflected in the accompanying financial statements.

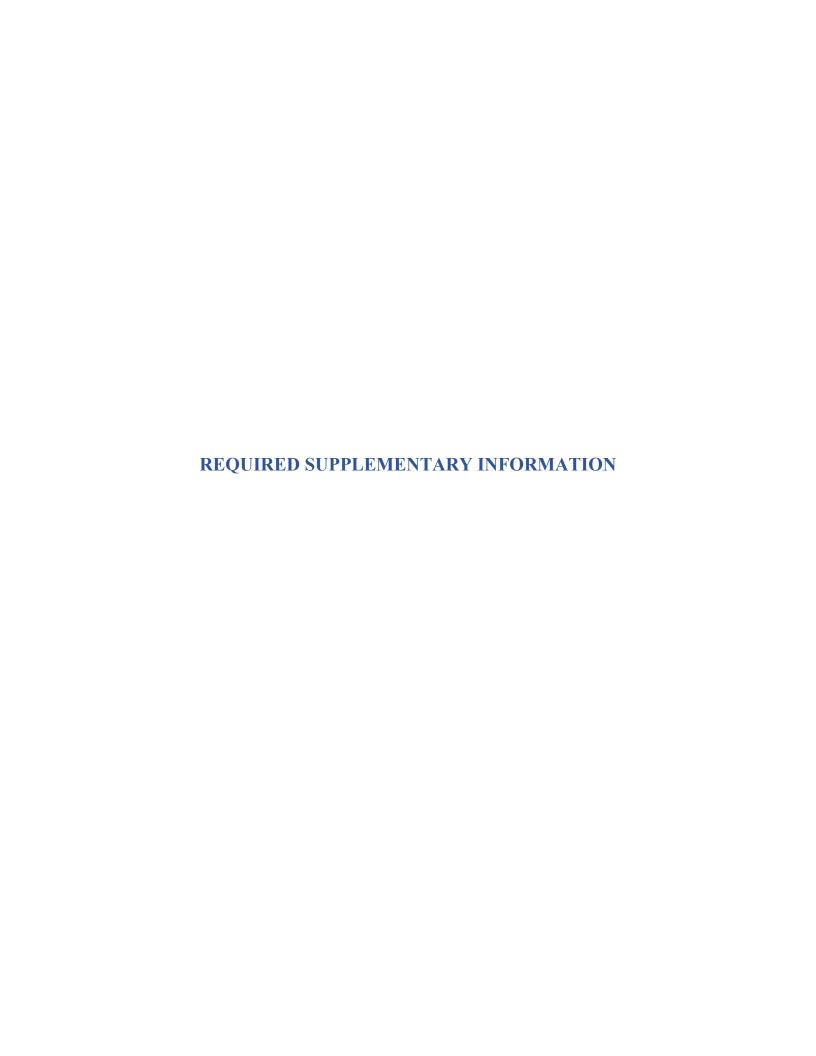
The COVID-19 pandemic outbreak in the United States has caused business disruption through mandated and voluntary closings and restrictions on business operations. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings and restrictions. Although not all of the County's services are considered essential, a majority of the County operations have continued as normal during the pandemic. To keep the County's business operations running during the pandemic it has modified its operations, expanded online services, and transitioned some of their staff to a remote workforce. So far, the County has been able to cover any additional cost from COVID-19 to date with CARES Act grant funds and contingency funding. The County has not experienced any declines in their major revenue sources. The real estate-based revenue, the County's largest revenue source, is trending above both the projected 2021 budget amounts and 2020 actual amounts. The County is not anticipating any major negative impact on the financial position of the County; the ultimate financial impact and duration cannot be estimated at this time.

#### **NOTE S - SUBSEQUENT EVENTS**

Subsequent to June 30, 2020, the County authorized the issuance of \$105.7 million of General Obligation Bonds to fund of which \$38.2 million is for new debt for projects at Inland Bays, South Coastal and Piney Neck Treatment plants, \$5.7 million to acquire land for conservation and \$57.7 million the remaining debt is being used to refund prior debt.

The County approved the award of contracts totaling \$9.8 million for the construction and improvement of various sewer, business park and airport improvement projects.

The County invests in various investment securities for its pension and other employee benefit trusts. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Therefore, the value, liquidity, and related income of the securities are sensitive to changes in economic conditions, delinquencies or defaults, or both, and may be adversely affected by shifts in the market's perception of the users and changes in interest rates. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the County's account balances and the amounts reported in the statement of net position held in trust for pension and other employee benefits.



|   | Fiscal Year Ending      |               |               |               |               |               |                |
|---|-------------------------|---------------|---------------|---------------|---------------|---------------|----------------|
|   | 2014                    | 2015          | 2016          | 2017          | 2018          | 2019          | 2020           |
| Total Pension Liability                                     |                         |               |               |               |               |               |                |
| Service Cost  | \$ 1,773,965            | ¢ 1.076.000   | ¢ 1.017.635   | ¢ 1 005 125   | ¢ 2 1 42 1 42 | ¢ 2.271.261   | \$ 2,714,022   |
| Interest Cost   | , , , , , , , , , , , , | \$ 1,876,088  | \$ 1,817,625  | \$ 1,885,125  | \$ 2,142,142  | \$ 2,271,361  | 7. 7.          |
|   | 5,768,860               | 6,211,311     | 6,698,077     | 7,078,272     | 7,593,994     | 8,037,883     | 8,066,691      |
| Change in Benefit Terms                                     | (2.105.200)             | - 005.120     | -             | 1,259,679     | -             | (500 504)     | -              |
| Differences Between Expected and Actual Experiences         | (2,185,380)             | 805,130       | 1,134,350     | 651,103       | 551,937       | (529,784)     | 994,019        |
| Change in Assumptions                                       | <u>-</u>                | -             | -             | 3,251,143     | -             | (1,231,792)   | -              |
| Benefit Payments, Including Refunds of Member Contributions | (2,971,418)             | (3,196,734)   | (3,473,063)   | (3,853,298)   | (4,179,270)   | (4,414,193)   | (4,828,741)    |
| Net Change in Total Pension Liability                       | 2,386,027               | 5,695,795     | 6,176,989     | 10,272,024    | 6,108,803     | 4,133,475     | 6,945,991      |
| Total Pension Liability (Beginning)                         | 80,124,837              | 82,510,864    | 88,206,659    | 94,383,648    | 104,655,672   | 110,764,475   | 114,897,950    |
| Total Pension Liability (Ending)                            | \$ 82,510,864           | \$ 88,206,659 | \$ 94,383,648 | \$104,655,672 | \$110,764,475 | \$114,897,950 | \$ 121,843,941 |
| Plan Fiduciary Net Position                                 |                         |               |               |               |               |               |                |
| Contributions - Employer                                    | \$ 3,587,012            | \$ 3,588,403  | \$ 3,597,265  | \$ 3,835,851  | \$ 9,274,076  | \$ 14,462,910 | \$ 9,779,296   |
| Contributions - Member                                      | 1,239                   | 16,197        | 48,721        | 86,279        | 134,150       | 172,315       | 211,354        |
| Net Investment Income                                       | 10,344,007              | 3,028,832     | (345,584)     | 8,829,624     | 6,888,854     | 6,771,191     | 3,784,895      |
| Benefit Payments, Including Refunds of Member Contributions | (2,972,657)             | (3,196,734)   | (3,473,063)   | (3,853,298)   | (4,179,270)   | (4,414,193)   | (4,828,741)    |
| Administrative Expenses                                     | (138,063)               | (80,891)      | (107,035)     | (101,597)     | (108,527)     | (110,423)     | (138,230)      |
| Net Change in Plan Fiduciary Net Position                   | 10,821,538              | 3,355,807     | (279,696)     | 8,796,859     | 12,009,283    | 16,881,800    | 8,808,574      |
| Plan Fiduciary Net Position (Beginning)                     | 60,065,070              | 70,886,608    | 74,242,415    | 73,962,719    | 82,759,578    | 94,768,861    | 111,650,661    |
| Plan Fiduciary Net Position (Ending)                        | 70,886,608              | 74,242,415    | 73,962,719    | 82,759,578    | 94,768,861    | 111,650,661   | 120,459,235    |
| County's Net Pension Liability (Ending)                     | \$ 11,624,256           | \$ 13,964,244 | \$ 20,420,929 | \$ 21,896,094 | \$ 15,995,614 | \$ 3,247,289  | \$ 1,384,706   |
| Net Position as a % of Pension Liability                    | 85.91%                  | 84.17%        | 78.36%        | 79.08%        | 85.56%        | 97.17%        | 98.86%         |
| Covered Payroll   | \$ 20,427,138           | \$ 21,081,346 | \$ 21,671,478 | \$ 22,642,273 | \$ 23,910,625 | \$ 25,270,591 | \$ 25,943,699  |
| Net Pension Liability as a % of Payroll                     | 56.91%                  | 66.24%        | 94.23%        | 96.70%        | 66.90%        | 12.85%        | 5.34%          |

Benefit and assumption changes: In 2017, the maximum service for paramedics, dispatchers and non-elected officials hired after July 1, 2000 increased 5 years. Investment return assumption decreased from 7.50% to 7.25% in 2018 and from 7.25% to 7.00% in 2019, for additional assumption changes see page 46 - Note F.

The County implemented GASB 67 and GASB 68 in 2014. Comparable information prior to that year is not available.

|   | Fiscal Year Ending |               |               |               |                |                |                |  |
|---|--------------------|---------------|---------------|---------------|----------------|----------------|----------------|--|
|   | 2014               | 2015          | 2016          | 2017          | 2018           | 2019           | 2020           |  |
| Actuarially Determined Contribution   | \$ 2,868,624       | \$ 2,757,068  | \$ 3,057,193  | \$ 3,391,726  | \$ 4,111,811   | \$ 3,794,161   | \$ 2,960,567   |  |
| Less: Contributions made in Relation to the Actuarially Determined Contribution | 3,587,012          | 3,588,403     | 3,597,265     | 3,835,851     | 9,274,076      | 14,462,910     | 9,779,296      |  |
| Contribution Deficiency (excess)  | \$ (718,388)       | \$ (831,335)  | \$ (540,072)  | \$ (444,125)  | \$ (5,162,265) | \$(10,668,749) | \$ (6,818,729) |  |
| Covered Payroll   | \$ 20,427,138      | \$ 21,081,346 | \$ 21,671,478 | \$ 22,642,273 | \$23,910,625   | \$ 25,270,591  | \$ 25,943,699  |  |
| Contributions as a % of Covered Payroll   | 17.56%             | 17.02%        | 16.60%        | 16.94%        | 38.79%         | 57.23%         | 37.69%         |  |

#### Notes to Schedule:

Valuation Date July 1, 2019

Timing: Actuarially determined contributions are calculated based on the actuarial valuation at the beginning

of the fiscal year.

Methods and assumptions used to determine contribution rates:

Actuarial Cost Method Entry Age Normal Cost Method

Amortization Method Closed 20-year level dollar amortization of unfunded liability as of July 1, 2015

Asset Valuation Method 5-year smoothed market

Discount Rate 7.00% Inflation 2.50%

Salary Increases From 3.5% - 5.5% based on service

Mortality RP-2014 Total Mortality Table projected generationally using Scale MP-2018

The County implemented GASB 67and GASB 68 in 2014. Comparable information prior to that year is not available.

|                                       | Fiscal Year Ending |       |        |        |       |       |       |
|---------------------------------------|--------------------|-------|--------|--------|-------|-------|-------|
|                                       | 2014               | 2015  | 2016   | 2017   | 2018  | 2019  | 2020  |
| Annual Money-Weighted Rate of Return, |                    |       |        |        |       |       |       |
| Net of Investment Expense             | 17.56%             | 4.26% | -0.47% | 10.67% | 7.51% | 6.10% | 3.14% |

The County implemented GASB 67 in 2014. Comparable information prior to that year is not available.

|  | Fiscal Year<br>Ending<br>2017 | Fiscal Year<br>Ending<br>2018 | Fiscal Year<br>Ending<br>2019 | Fiscal Year<br>Ending<br>2020 |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Total Other Postemployment Benefit Liability               |                               |                               |                               |                               |
| Service Cost   | \$ 810,080                    | \$ 909,398                    | \$ 925,928                    | \$ 1,177,365                  |
| Interest   | 3,656,274                     | 3,787,370                     | 3,829,471                     | 3,824,207                     |
| Differences between expected and actual experience         | 112,594                       | 66,645                        | (356,272)                     | 2,351,755                     |
| Changes of assumptions                                     | 786,564                       | (1,835,557)                   | (96,289)                      | (1,377,792)                   |
| Benefit payments   | (1,828,522)                   | (2,126,749)                   | (2,609,065)                   | (2,880,064)                   |
| Net Change in Total Other Postemployment                   |                               |                               |                               |                               |
| Benefit Liability  | 3,536,990                     | 801,107                       | 1,693,773                     | 3,095,471                     |
| Total Other Postemployment Benefit Liability - Beginning   | 48,837,970                    | 52,374,960                    | 53,176,067                    | 54,869,840                    |
| Total Other Postemployment Benefit Liability - Ending      | \$ 52,374,960                 | \$ 53,176,067                 | \$ 54,869,840                 | \$ 57,965,311                 |
| Plan Fiduciary Net Position                                |                               |                               |                               |                               |
| Contributions - employer                                   | \$ 1,991,965                  | \$ 7,172,834                  | \$ 2,687,134                  | \$ 2,835,463                  |
| Contributions - members                                    | -                             | -                             | -                             | -                             |
| Net investment income                                      | 3,456,691                     | 2,772,210                     | 2,935,078                     | 1,727,777                     |
| Benefit payments   | (1,828,522)                   | (2,126,749)                   | (2,609,065)                   | (2,880,064)                   |
| Administrative expense                                     | (55,676)                      | (58,180)                      | (53,118)                      | (60,046)                      |
| Net Change in Plan Fiduciary Net Position                  | 3,564,458                     | 7,760,115                     | 2,960,029                     | 1,623,130                     |
| Plan Fiduciary Net Position - Beginning                    | 31,854,231                    | 35,418,689                    | 43,178,804                    | 46,138,833                    |
| Plan Fiduciary Net Position - Ending                       | \$ 35,418,689                 | \$ 43,178,804                 | \$ 46,138,833                 | \$ 47,761,963                 |
| Sponsor's Net Other Postemployment Benefit Liability       | \$ 16,956,271                 | \$ 9,997,263                  | \$ 8,731,007                  | \$ 10,203,348                 |
| Plan Fiduciary Net Position as a percentage of the         |                               |                               |                               |                               |
| Total Other Postemployment Benefit Liability               | 67.63%                        | 81.20%                        | 84.09%                        | 82.40%                        |
| Covered Payroll Net Other Postemployment Benefit Liability | \$ 22,608,597                 | \$ 23,067,300                 | \$ 24,181,316                 | \$ 24,696,338                 |
| as a percentage of Covered Payroll                         | 75.00%                        | 43.34%                        | 36.11%                        | 41.32%                        |

Benefit and assumption changes: In 2017, The maximum service for paramedics, dispatchers and non-elected officials hired after July 1, 2000 increased 5 years. 2018 Investment return assumption decreased from 7.50% to 7.25%. 2019 investment return assumption decreased from 7.25% to 7.00%.

The County implemented GASB 74 and GASB 75 in 2017. Comparable information prior to that year is not available.

|   | Fisca | al Year Ending<br>2017 | Fisc | al Year Ending<br>2018 | Fisc | al Year Ending<br>2019 | Fisca | al Year Ending<br>2020 |
|---|-------|------------------------|------|------------------------|------|------------------------|-------|------------------------|
| Actuarially Determined Contribution (ADC)               | \$    | 1,870,754              | \$   | 1,944,316              | \$   | 1,564,364              | \$    | 1,808,053              |
| Less: Contributions made in relation to the Actuarially |       |                        |      |                        |      |                        |       |                        |
| Determined Contributions                                |       | 1,991,965              |      | 7,172,834              |      | 2,687,134              |       | 2,835,463              |
| Contribution Deficiency (excess)                        | \$    | (121,211)              | \$   | (5,228,518)            | \$   | (1,122,770)            | \$    | (1,027,410)            |
| Covered Payroll (Pay)                                   | \$    | 22,608,597             | \$   | 23,067,300             | \$   | 24,181,316             | \$    | 24,696,338             |
| Actual Contributions as % of Pay                        |       | 8.81%                  |      | 31.10%                 |      | 11.11%                 |       | 11.48%                 |

The notes below summarize the key methods and assumptions used to determine the ADC for FYE 2019.

#### Notes to Schedule:

Valuation Date July 1, 2019

Timing Actuarially determined contributions are calculated based on the

actuarial valuation at the beginning of the fiscal year.

#### Key Methods and Assumptions Used to Determined Contribution Rates

Actuarial Cost Method Entry Age Normal Cost Method

Asset Valuation Method Market Value

Amortization Method 30 year closed amortization, level percentage of payroll as of July 1, 2018

Discount Rate 7.00% Salary Increases 3.5%

Mortality RP 2014 Standard Table, projected Fully Generational using

scale MP-2018

The County implemented GASB 74 and 75 in 2017. Comparable information prior to that year is not available.

|                                      | Fiscal Year Ending | Fiscal Year Ending | Fiscal Year Ending | Fiscal Year Ending |
|--------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                      | 2017               | 2018               | 2019               | 2020               |
| Annual Money-Weighted Rate of Return |                    |                    |                    |                    |
| Net of Investment Expense            | 9.89%              | 6.59%              | 6.44%              | 3.61%              |

The County implemented GASB 74 in 2017. Comparable information prior to that year is not available.





|   | Final<br>Budget<br>Amounts | Actual<br>Amounts      | Variance<br>with Final<br>Budget |
|---|----------------------------|------------------------|----------------------------------|
| Taxes   | Ф. 14.442.600              | Φ 14.005.545           | Ф 442 045                        |
| Real property - County                            | \$ 14,442,600              | \$ 14,885,545          | \$ 442,945                       |
| Real property - library                           | 1,693,400                  | 1,727,311              | 33,911                           |
| Realty transfer                                   | 22,500,000                 | 35,477,592             | 12,977,592                       |
| Fire service                                      | 1,500,000                  | 1,789,174              | 289,174                          |
| Lodging tax                                       | 140,000                    | 49,958                 | 49,958                           |
| Penalties and interest Total taxes                | 140,000<br>40,276,000      | 170,685<br>54,100,265  | 30,685                           |
| Intergovernmental                                 |                            |                        |                                  |
| Federal grants:                                   |                            |                        |                                  |
| Emergency preparedness                            | 200,000                    | 343,832                | 143,832                          |
| Miscellaneous                                     | -                          | 15,257                 | 15,257                           |
| Housing and urban development                     | 1,880,000                  | 1,516,438              | (363,562)                        |
| Project income                                    | -                          | 37,611                 | 37,611                           |
| Federal payments in lieu of taxes                 | 5,400                      | 6,622                  | 1,222                            |
| State grants:                                     |                            |                        |                                  |
| Library   | 340,000                    | 333,799                | (6,201)                          |
| Paramedics  | 4,478,600                  | 4,670,529              | 191,929                          |
| Local emergency plan commission                   | 70,000                     | 70,868                 | 868                              |
| Total intergovernmental                           | 6,974,000                  | 6,994,956              | 20,956                           |
| Charges for services                              |                            |                        |                                  |
| Mobile home placement fees                        | 130,000                    | 129,371                | (629)                            |
| Building inspection fees                          | 1,640,000                  | 1,770,613              | 130,613                          |
| Miscellaneous general government fees             | 66,000                     | 118,924                | 52,924                           |
| Building permits and zoning fees                  | 2,100,000                  | 2,275,541              | 175,541                          |
| 911 System fees                                   | 559,630                    | 606,273                | 46,643                           |
| Private road and sewer review and inspection fees | 1,615,000                  | 1,876,485              | 261,485                          |
| Airpark and economic development fees             | 626,500                    | 670,613                | 44,113                           |
| Marriage Bureau Prothonotary                      | 160,000                    | 150,978                | (9,022)<br>41                    |
| Recorder of Deeds                                 | 3,811,000                  | 41<br>5 222 278        | 1,422,378                        |
| Register of Wills                                 | 1,150,000                  | 5,233,378<br>1,250,378 | 1,422,378                        |
| Sheriff   | 2,000,000                  | 1,010,801              | (989,199)                        |
| Total charges for services                        | 13,858,130                 | 15,093,396             | 1,235,266                        |
| Fines and forfeits                                | 40,000                     | 42,889                 | 2,889                            |
| Miscellaneous revenue                             |                            |                        |                                  |
| Investment earnings                               | 1,000,000                  | 2,726,474              | 1,726,474                        |
| Miscellaneous revenues                            | 217,369                    | 205,623                | (11,746)                         |
| Total miscellaneous revenues                      | 1,217,369                  | 2,932,097              | 1,714,728                        |

### SUSSEX COUNTY, DELAWARE SCHEDULE OF GENERAL FUND REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL CONTINUED

FOR THE YEAR ENDED JUNE 30, 2019

|  | Final<br>Budget<br>Amounts |           | _    | Actual<br>mounts | wit   | ariance<br>h Final<br>audget |
|--|----------------------------|-----------|------|------------------|-------|------------------------------|
| Other financing sources                  |                            |           |      |                  |       |                              |
| Reimbursements from other funds          | \$                         | 70,000    | \$   | 71,535           | \$    | 1,535                        |
| Sale of capital assets                   |                            | -         |      | 15,534           |       | 15,534                       |
| Appropriated reserves                    | 19                         | 9,025,000 |      | -                | (19   | 9,025,000)                   |
| Total other financing sources            | 19                         | 9,095,000 |      | 87,069           | (19   | 9,007,931)                   |
|  |                            | -         |      |                  |       |                              |
| Total revenues and other funding sources | \$ 81                      | 1,460,499 | \$ 7 | 9,250,672        | \$ (2 | 2,209,827)                   |

|                         | Final<br>Budget<br>Amounts | Actual<br>Amounts | Variance<br>with Final<br>Budget |
|-------------------------|----------------------------|-------------------|----------------------------------|
| General government      |                            |                   |                                  |
| County Council          |                            |                   |                                  |
| Salaries and wages      | \$ 255,902                 | \$ 255,902        | \$ -                             |
| Fringe benefits         | 202,608                    | 200,807           | 1,801                            |
| Contractual services    | 182,814                    | 144,115           | 38,699                           |
| Material and supplies   | 16,851                     | 13,909            | 2,942                            |
| Other expenditures      | 15,500                     | 8,821             | 6,679                            |
| Travel and training     | 29,625                     | 15,747            | 13,878                           |
| Total County Council    | 703,300                    | 639,301           | 63,999                           |
| Administration          |                            |                   |                                  |
| Salaries and wages      | 318,015                    | 318,015           | -                                |
| Fringe benefits         | 163,111                    | 161,845           | 1,266                            |
| Contractual services    | 39,098                     | 39,098            | -                                |
| Material and supplies   | 6,732                      | 6,732             | -                                |
| Other expenditures      | 4,207                      | 4,207             | -                                |
| Travel and training     | 2,878                      | 2,878             | -                                |
| Machinery and equipment | 8,427                      | 8,427             | -                                |
| Contingency             | 1,567,346                  | 887,758           | 679,588                          |
| Total administration    | 2,109,814                  | 1,428,960         | 680,854                          |
| Legal                   | 500,000                    | 395,402           | 104,598                          |
| Finance                 |                            |                   |                                  |
| Salaries and wages      | 903,043                    | 903,043           | -                                |
| Fringe benefits         | 641,079                    | 631,804           | 9,275                            |
| Contractual services    | 497,015                    | 512,413           | (15,398)                         |
| Material and supplies   | 22,855                     | 14,749            | 8,106                            |
| Travel and training     | 9,455                      | 2,344             | 7,111                            |
| Machinery and equipment | 372                        |                   | 372                              |
| Total finance           | 2,073,819                  | 2,064,353         | 9,466                            |
| Assessment              |                            |                   |                                  |
| Salaries and wages      | 948,562                    | 911,638           | 36,924                           |
| Fringe benefits         | 745,809                    | 716,778           | 29,031                           |
| Contractual services    | 205,530                    | 199,628           | 5,902                            |
| Material and supplies   | 36,737                     | 25,839            | 10,898                           |
| Travel and training     | 8,000                      | 2,492             | 5,508                            |
| Machinery and equipment | 24,000                     |                   | 24,000                           |
| Total assessment        | 1,968,638                  | 1,856,375         | 112,263                          |

FOR THE YEAR ENDED JUNE 30, 2019

|  | Final<br>Budget<br>Amounts | Actual<br>Amounts | Variance<br>with Final<br>Budget |
|--|----------------------------|-------------------|----------------------------------|
| General Government - Continued         |                            |                   |                                  |
| Building code                          |                            |                   |                                  |
| Salaries and wages                     | \$ 521,986                 | \$ 637,139        | \$ (115,153)                     |
| Fringe benefits                        | 457,571                    | 457,571           | -                                |
| Contractual services                   | 22,862                     | 22,862            | -                                |
| Material and supplies                  | 20,085                     | 20,085            | -                                |
| Travel and training                    | 3,269                      | 3,269             | <u>-</u> _                       |
| Total building code                    | 1,025,773                  | 1,140,926         | (115,153)                        |
| Mapping & addressing                   |                            |                   |                                  |
| Salaries and wages                     | 425,241                    | 390,433           | 34,808                           |
| Fringe benefits                        | 308,677                    | 293,915           | 14,762                           |
| Contractual services                   | 140,227                    | 101,436           | 38,791                           |
| Material and supplies                  | 7,200                      | 4,511             | 2,689                            |
| Travel and training                    | 21,525                     | 10,185            | 11,340                           |
| Equipment                              | 5,500                      | 5,500             | <u> </u>                         |
| Total mapping and addressing           | 908,370                    | 805,980           | 102,390                          |
| Human resources and general employment |                            |                   |                                  |
| Salaries and wages                     | 403,243                    | 379,545           | 23,698                           |
| Fringe benefits                        | 396,096                    | 292,965           | 103,131                          |
| Contractual services                   | 132,462                    | 102,980           | 29,482                           |
| Material and supplies                  | 12,577                     | 5,146             | 7,431                            |
| Other expenditures                     | 13,280                     | 5,389             | 7,891                            |
| Travel and training                    | 30,960                     | 10,566            | 20,394                           |
| Pension contribution - additional      | 5,000,000                  | 5,000,000         | <u> </u>                         |
| Total human resources                  | 5,988,618                  | 5,796,591         | 192,027                          |
| Records management                     |                            |                   |                                  |
| Salaries and wages                     | 147,061                    | 147,061           | -                                |
| Fringe benefits                        | 103,636                    | 102,793           | 843                              |
| Contractual services                   | 1,390                      | 1,047             | 343                              |
| Material and supplies                  | 449                        | 342               | 107                              |
| Travel and training                    | -                          | -                 | -                                |
| Machinery and equipment                | 25,100                     | 25,079            | 21                               |
| Total records management               | 277,636                    | 276,322           | 1,314                            |

|                                | Final<br>Budget<br>Amounts | Actual<br>Amounts | Variance<br>with Final<br>Budget |  |
|--------------------------------|----------------------------|-------------------|----------------------------------|--|
| General government - continued |                            |                   |                                  |  |
| Facilities Management          |                            |                   |                                  |  |
| Salaries and wages             | \$ 818,710                 | \$ 668,475        | \$ 150,235                       |  |
| Fringe benefits                | 617,454                    | 605,339           | 12,115                           |  |
| Contractual services           | 544,710                    | 332,008           | 212,702                          |  |
| Material and supplies          | 183,001                    | 126,041           | 56,960                           |  |
| Other expenditures             | 354                        | 354               | -                                |  |
| Travel and training            | 26,406                     | 2,904             | 23,502                           |  |
| Equipment                      | 107,378                    | 32,528            | 74,850                           |  |
| Total building and grounds     | 2,298,013                  | 1,767,649         | 530,364                          |  |
| Information technology         |                            |                   |                                  |  |
| Salaries and wages             | 672,341                    | 663,609           | 8,732                            |  |
| Fringe benefits                | 468,691                    | 459,018           | 9,673                            |  |
| Contractual services           | 674,887                    | 510,463           | 164,424                          |  |
| Material and supplies          | 168,227                    | 149,817           | 18,410                           |  |
| Travel and training            | 5,441                      | 5,191             | 250                              |  |
| Equipment                      | 130,917                    | 130,917           | -                                |  |
| Total information technology   | 2,120,504                  | 1,919,015         | 201,489                          |  |
| Constables                     |                            |                   |                                  |  |
| Salaries and wages             | 141,934                    | 130,832           | 11,102                           |  |
| Fringe benefits                | 141,441                    | 137,028           | 4,413                            |  |
| Contractual services           | 781,217                    | 778,986           | 2,231                            |  |
| Material and supplies          | 11,347                     | 5,559             | 5,788                            |  |
| Other expenditures             | 65,000                     | 36,116            | 28,884                           |  |
| Travel and training            | 1,060                      | 324               | 736                              |  |
| Equipment                      | 25,080                     | 22,077            | 3,003                            |  |
| Total constables               | 1,167,079                  | 1,110,922         | 56,157                           |  |
| Total general government       | 21,141,564                 | 19,201,796        | 1,939,768                        |  |
| Planning and zoning            |                            |                   |                                  |  |
| Salaries and wages             | 738,265                    | 627,113           | 111,152                          |  |
| Fringe benefits                | 542,028                    | 464,561           | 77,467                           |  |
| Contractual services           | 499,159                    | 388,766           | 110,393                          |  |
| Material and supplies          | 50,989                     | 36,507            | 14,482                           |  |
| Travel and training            | 13,911                     | 2,920             | 10,991                           |  |
| Total planning and zoning      | 1,844,352                  | 1,519,867         | 324,485                          |  |

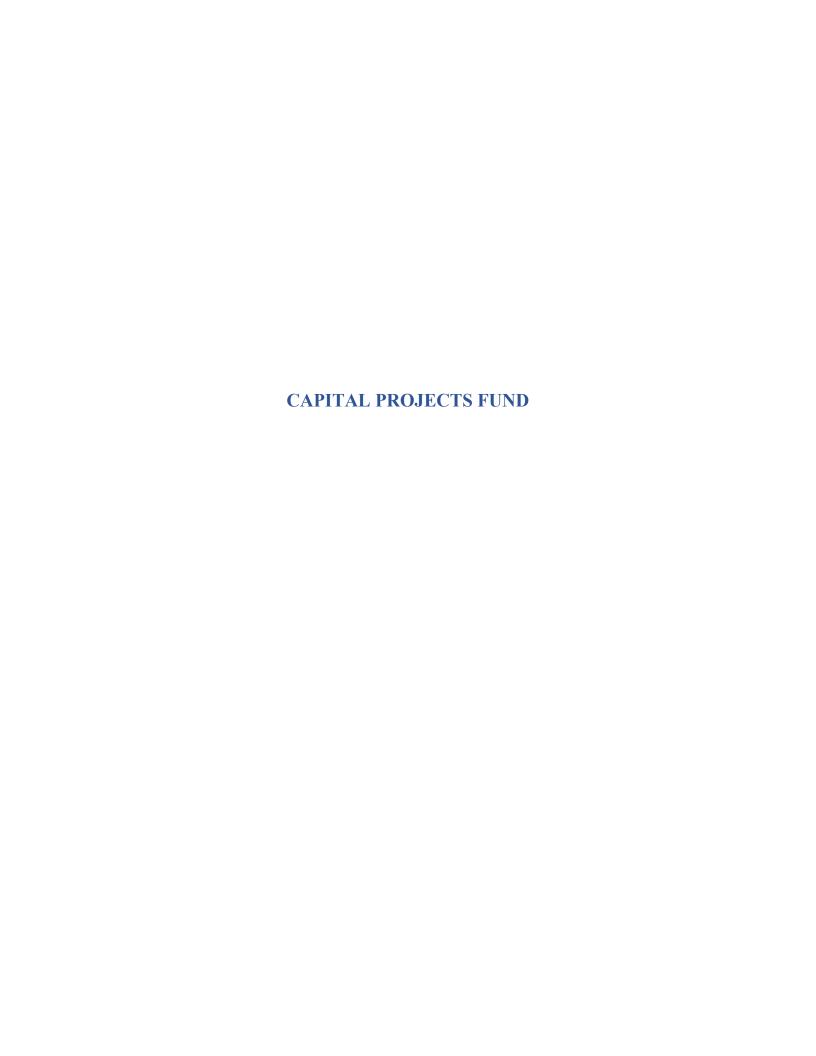
|  | Final<br>Budget<br>Amounts | Actual<br>Amounts | Variance<br>with Final<br>Budget |
|--|----------------------------|-------------------|----------------------------------|
| Paramedics                                 |                            |                   |                                  |
| Salaries and wages                         | \$ 9,174,820               | \$ 9,174,820      | \$ -                             |
| Fringe benefits                            | 5,373,239                  | 5,003,069         | 370,170                          |
| Contractual services                       | 1,093,459                  | 928,380           | 165,079                          |
| Material and supplies                      | 782,697                    | 726,166           | 56,531                           |
| Other expenditures                         | 8,625                      | 1,478             | 7,147                            |
| Travel and training                        | 87,466                     | 69,722            | 17,743                           |
| Equipment                                  | 479,269                    | 462,276           | 16,993                           |
| Total paramedics                           | 16,999,575                 | 16,365,912        | 633,663                          |
| Emergency preparedness                     |                            |                   |                                  |
| Administration                             |                            |                   |                                  |
| Salaries and Wages                         | 184,936                    | 184,936           | =                                |
| Fringe benefits                            | 100,109                    | 99,500            | 609                              |
| Contractual services                       | 235,184                    | 200,235           | 34,949                           |
| Material and supplies                      | 25,542                     | 24,473            | 1,069                            |
| Other expenditures                         | 50,144                     | 50,144            | -                                |
| Travel and training                        | 6,000                      | 63                | 5,937                            |
| Machinery and equipment                    |                            | 34,947            | (34,947)                         |
| Total administration                       | 601,915                    | 594,298           | 7,617                            |
| Emergency operations center                |                            |                   |                                  |
| Salaries and wages                         | 1,447,527                  | 1,519,280         | (71,753)                         |
| Fringe benefits                            | 897,913                    | 981,160           | (83,247)                         |
| Contractual services                       | 185,781                    | 187,947           | (2,166)                          |
| Material and supplies                      | 22,302                     | 22,302            | -                                |
| Other expenditures                         | 6,345                      | 6,345             | -                                |
| Travel and training                        | 19,802                     | 19,802            | -                                |
| Machinery and equipment                    | 138,425                    | 146,975           | (8,550)                          |
| Total emergency operation center           | 2,718,095                  | 2,883,811         | (165,716)                        |
| Communication systems                      |                            |                   |                                  |
| Salaries and wages                         | 182,524                    | 182,524           | -                                |
| Fringe benefits                            | 122,644                    | 121,731           | 913                              |
| Contractual services                       | 23,729                     | 23,729            | -                                |
| Material and supplies                      | 76,843                     | 56,429            | 20,414                           |
| Travel and training                        | -                          | -                 | -                                |
| Machinery and equipment                    | 15,710                     | 15,710            | <u> </u>                         |
| Total communication systems                | 421,450                    | 400,123           | 21,327                           |
| Local emergency planning community program |                            |                   |                                  |
| Salaries and wages                         | 47,588                     | 47,588            | -                                |
| Fringe benefits                            | 35,724                     | 35,420            | 304                              |
| Contractual services                       | 1,151                      | 1,151             | -                                |
| Material and supplies                      | 622                        | 622               | _                                |
| Travel and training                        | 258                        | -                 | 258                              |
| Total local planning community program     | 85,343                     | 84,781            | 562                              |
| Total emergency preparedness               | 3,826,803                  | 3,963,013         | (136,210)                        |
| <i>U</i> 71 1                              |                            |                   |                                  |

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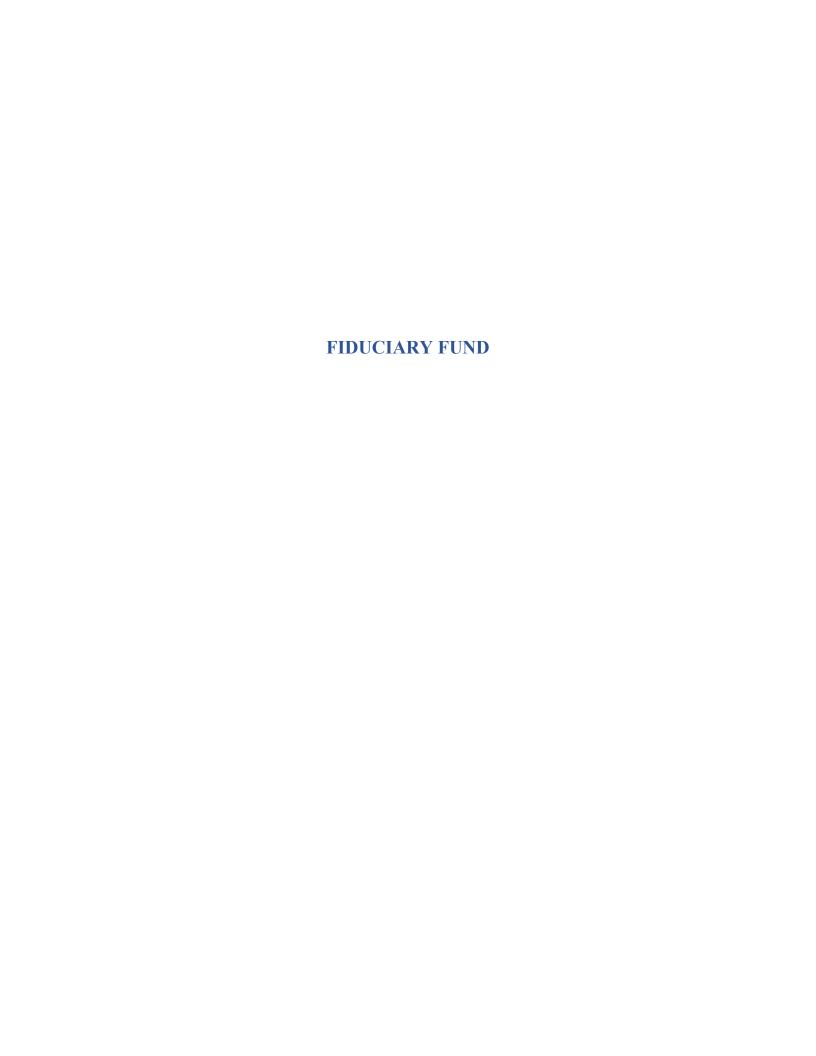
|                                  | Final<br>Budget<br>Amounts | Actual<br>Amounts | Variance<br>with Final<br>Budget |  |
|----------------------------------|----------------------------|-------------------|----------------------------------|--|
| County engineer                  |                            |                   |                                  |  |
| Administration                   |                            |                   |                                  |  |
| Salaries and wages               | \$ 440,785                 | \$ 418,078        | \$ 22,707                        |  |
| Fringe benefits                  | 243,823                    | 242,044           | 1,779                            |  |
| Contractual services             | 206,757                    | 128,268           | 78,489                           |  |
| Material and supplies            | 11,100                     | 4,922             | 6,178                            |  |
| Other expenditures               | 12,450                     | 12,450            | -                                |  |
| Travel and training              | 3,600                      | 25                | 3,575                            |  |
| Improvements                     | 40,000                     | 12,788            | 27,212                           |  |
| Total administration             | 958,515                    | 818,575           | 139,940                          |  |
| Public works                     |                            |                   |                                  |  |
| Salaries and wages               | 428,494                    | 287,311           | 141,183                          |  |
| Fringe benefits                  | 274,234                    | 215,813           | 58,421                           |  |
| Contractual services             | 14,306                     | 9,545             | 4,761                            |  |
| Material and supplies            | 11,300                     | 7,960             | 3,340                            |  |
| Total public works               | 728,334                    | 520,629           | 207,705                          |  |
| Total county engineer            | 1,686,849                  | 1,339,204         | 347,645                          |  |
| Library                          |                            |                   |                                  |  |
| Library administration           | 744,852                    | 723,699           | 21,153                           |  |
| Library facilities               | 2,581,509                  | 2,238,050         | 343,459                          |  |
| Total library                    | 3,326,361                  | 2,961,749         | 364,612                          |  |
| Economic development and airpark |                            |                   |                                  |  |
| Economic development             |                            |                   |                                  |  |
| Salaries and wages               | 85,421                     | 85,421            | -                                |  |
| Fringe benefits                  | 49,166                     | 48,860            | 306                              |  |
| Contractual services             | 212,384                    | 104,951           | 107,433                          |  |
| Material and supplies            | 18,500                     | 1,356             | 17,144                           |  |
| Equipment                        | 19,000_                    | 9,238             | 9,762                            |  |
| Total economic development       | 384,471                    | 249,826           | 134,645                          |  |
| Security                         |                            |                   |                                  |  |
| Salaries and wages               | 174,809                    | 168,985           | 5,824                            |  |
| Fringe benefits                  | 113,155                    | 107,126           | 6,029                            |  |
| Contractual services             | 181,065                    | 153,882           | 27,183                           |  |
| Material and supplies            | 10,327                     | 7,766             | 2,561                            |  |
| Other expenditures               | 14,550                     | 8,217             | 6,333                            |  |
| Equipment and improvements       | 20,255                     | 20,255            | - ,                              |  |
| Total security                   | 514,161                    | 466,231           | 47,930                           |  |

## SUSSEX COUNTY, DELAWARE SCHEDULE OF GENERAL FUND EXPENDITURES AND OTHER FINANCING USES BUDGET AND ACTUAL - CONTINUED FOR THE YEAR ENDED JUNE 30, 2019

|  | Fina<br>Budg<br>Amou | get   |    | Actual<br>mounts | Variance<br>with Final<br>Budget |           |
|--|----------------------|-------|----|------------------|----------------------------------|-----------|
| Economic development and airpark - continued |                      | _     |    |                  |                                  |           |
| Airpark                                      |                      |       |    |                  |                                  |           |
| Salaries and wages                           | \$ 21                | 2,610 | \$ | 212,610          | \$                               | -         |
| Fringe benefits                              |                      | 8,317 |    | 107,635          |                                  | 682       |
| Contractual services                         |                      | 4,843 |    | 447,389          |                                  | 7,454     |
| Material and supplies                        |                      | 5,339 |    | 52,001           |                                  | 13,338    |
| Other expenditures                           |                      | 7,071 |    | 77,071           |                                  | -         |
| Travel and training                          |                      | 2,675 |    | 97               |                                  | 2,578     |
| Equipment and improvements                   |                      | 8,620 |    | 19,534           |                                  | 39,086    |
| Total airpark                                |                      | 9,475 |    | 916,337          |                                  | 63,138    |
| Total economic development and airpark       | 1,87                 | 8,107 |    | 1,632,394        |                                  | 245,713   |
| Community development                        |                      |       |    |                  |                                  |           |
| Salaries and wages                           | 30                   | 4,891 |    | 304,891          |                                  | =         |
| Fringe benefits                              | 21                   | 5,968 |    | 214,381          |                                  | 1,587     |
| Contractual services                         | 1,89                 | 3,219 |    | 1,395,939        |                                  | 497,280   |
| Material and supplies                        |                      | 6,500 |    | 3,185            |                                  | 3,315     |
| Travel and training                          |                      | 8,400 |    | 205              |                                  | 8,195     |
| Equipment                                    |                      | 1,582 |    | 380              |                                  | 1,202     |
| Total community development                  | 2,43                 | 0,560 |    | 1,918,981        |                                  | 511,579   |
| Grant-in-aid                                 |                      |       |    |                  |                                  |           |
| Fire and ambulance grants                    | 4,41                 | 6,600 |    | 4,694,202        |                                  | (277,602) |
| Public safety grants                         | 4,02                 | 3,501 |    | 4,003,177        |                                  | 20,324    |
| Environmental grants                         | 1,49                 | 9,350 |    | 1,442,350        |                                  | 57,000    |
| Public assistance grant                      | 3,13                 | 6,064 |    | 2,392,621        |                                  | 743,443   |
| Library grants                               | 2,63                 | 0,000 |    | 2,629,255        |                                  | 745       |
| Total grant-in-aid                           | 15,70                | 5,515 | 1  | 5,161,605        |                                  | 543,910   |
| Constitutional offices                       |                      |       |    |                  |                                  |           |
| Marriage Bureau                              | 22                   | 9,962 |    | 209,927          |                                  | 20,035    |
| Recorder of Deeds                            | 99                   | 5,943 |    | 959,565          |                                  | 36,378    |
| Register of Wills                            | 63                   | 9,068 |    | 629,889          |                                  | 9,179     |
| Sheriff                                      | 67                   | 0,340 |    | 659,690          |                                  | 10,650    |
| Total constitutional offices                 | 2,53                 | 5,313 |    | 2,459,071        |                                  | 76,242    |
| Total expenditures                           | 71,37                | 4,999 | 6  | 6,523,592        |                                  | 4,851,407 |
| Other financing uses                         |                      |       |    |                  |                                  |           |
| Transfers out                                | 10,08                | 5,500 | 1  | 0,085,500        |                                  | -         |
| Total other financing uses                   | 10,08                |       |    | 0,085,500        |                                  | -         |
| Total expenditures and other financing uses  | 81,46                |       |    | 6,609,092        |                                  | 4,851,407 |



|  | Final Budget<br>Amounts | Actual<br>Amount | Variance with<br>Final Budget |
|--|-------------------------|------------------|-------------------------------|
| REVENUES                                     |                         |                  |                               |
| Intergovernmental                            | \$ 4,370,000            | \$ 3,877,932     | \$ (492,068)                  |
| Investment earnings                          | 20,000                  | 387,201          | 367,201                       |
| Miscellaneous revenues                       |                         |                  | <u> </u>                      |
| Total revenues                               | 4,390,000               | 4,265,133        | S (124,867)                   |
| EXPENDITURES                                 | 24.002                  | 24.002           |                               |
| General government                           | 24,992                  | 24,992           | -                             |
| Capital projects                             | 21,325,008              | 7,567,272        | 13,757,736                    |
| Total expenditures                           | 21,350,000              | 7,592,264        | 13,757,736                    |
| Excess of revenues over (under) expenditures | (16,960,000)            | (3,327,131)      | 13,632,869                    |
| OTHER FINANCING SOURCES                      |                         |                  |                               |
| Appropriated reserves                        | 6,960,000               | -                | (6,960,000)                   |
| Transfers in                                 | 10,000,000              | 10,000,000       | <u> </u>                      |
| Total other financing sources                | 16,960,000              | 10,000,000       | (6,960,000)                   |
| Net change in fund balances                  | -                       | 6,672,869        | 6,672,869                     |
| Fund balances - beginning                    | 18,574,309              | 18,574,309       | -                             |
| Fund balances - ending                       | \$ 18,574,309           | \$ 25,247,178    | \$ 6,672,869                  |



|   |                      | Post-<br>retirement<br>Employee |                |
|---|----------------------|---------------------------------|----------------|
|   | <b>Pension Trust</b> | Benefit Trust                   | Total          |
| ASSETS  |                      |                                 |                |
| Cash and cash equivalents                             | \$ 1,702,634         | \$ 651,285                      | \$ 2,353,919   |
| Investments:  |                      |                                 |                |
| U.S. Treasuries                                       | 9,318,893            | 5,417,025                       | 14,735,918     |
| Government Agencies                                   | 711,905              | 707,679                         | 1,419,584      |
| Corporate obligations                                 | 8,753,446            | 6,201,748                       | 14,955,194     |
| Core Real Estate                                      | 5,904,530            | 2,460,221                       | 8,364,751      |
| Mutual funds and pooled investments                   | 93,949,863           | 32,256,064                      | 126,205,927    |
| Total Investments                                     | 118,638,637          | 47,042,737                      | 165,681,374    |
| Accounts receivable                                   | 54,737               | 22,807                          | 77,544         |
| Accrued interest                                      | 114,534              | 78,026                          | 192,560        |
| Total Assets  | 120,510,542          | 47,794,855                      | 168,305,397    |
| LIABILITIES   |                      |                                 |                |
| Accounts payable                                      | 51,307               | 21,019                          | 72,326         |
| Due to general fund                                   |                      | 11,873                          | 11,873         |
| Total Liabilities                                     | 51,307               | 32,892                          | 84,199         |
| NET POSITION  |                      |                                 |                |
| Net position restricted for pension and OPEB benefits | \$ 120,459,235       | \$ 47,761,963                   | \$ 168,221,198 |

|   |               | Post-<br>retirement<br>Employee |                |
|---|---------------|---------------------------------|----------------|
|   | Pension Trus  | st Benefit Trust                | <u>Total</u>   |
| ADDITIONS   |               |                                 |                |
| Employer contributions                                  | \$ 9,779,29   | 6 \$ 2,835,463                  | \$ 12,614,759  |
| Employee contributions                                  | 211,35        | -                               | 211,354        |
| Investment earnings:                                    |               |                                 |                |
| Net appreciation of investments                         | (9,284,55     | 5) (6,461,676)                  | (15,746,231)   |
| Interest and dividends                                  | 13,229,60     | 8,239,922                       | 21,469,525     |
| Total investment earnings                               | 3,945,04      | 8 1,778,246                     | 5,723,294      |
| Less investment expenses                                | (160,15)      | 3) (50,469)                     | (210,622)      |
| Net investment earnings                                 | 3,784,89      | 5 1,727,777                     | 5,512,672      |
| Total additions   | 13,775,54     | 5 4,563,240                     | 18,338,785     |
| DEDUCTIONS  |               |                                 |                |
| Beneficiary payments                                    | 4,828,74      | 1 2,880,064                     | 7,708,805      |
| Professional fees                                       | 138,23        | 0 60,046                        | 198,276        |
| Net increase in plan net position                       | 8,808,57      | 4 1,623,130                     | 10,431,704     |
| Net position restricted for pension and OPEB benefits - |               |                                 |                |
| beginning   | 111,650,66    | 1 46,138,833                    | 157,789,494    |
| Net position restricted for pension and OPEB benefits - |               |                                 |                |
| ending  | \$ 120,459,23 | 5 \$ 47,761,963                 | \$ 168,221,198 |

# STATISTICAL SECTION



This part of Sussex County's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the County's overall financial health.

| Contents   | <u>Pages</u> |
|--|--------------|
| Financial Trends  These schedules contain trend information to help the reader understand how the County's financial performance and well-being have changed over time.  | 81 - 86      |
| Revenue Capacity  These schedules contain information to help the reader assess the factors affecting the County's ability to generate its property taxes.   | 87 - 90      |
| Debt Capacity  These schedules present information to help the reader assess the affordability of the County's current levels of outstanding debt and the County's ability to issue additional debt in the future.   | 91 - 93      |
| Demographic and Economic Information  These schedules offer demographic and economic indicators to help the reader understand the environment within which the County's financial activities take place and to help make comparisons over time with other governments. | 94 - 95      |
| Operating Information  These schedules contain information about the County's operations and resources to help the reader understand how the County's financial information relates to the services the County provides and the activities it performs.                | 96 - 98      |

**Sources:** Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

#### SUSSEX COUNTY, DELAWARE NET POSITION BY COMPONENT LAST TEN FISCAL YEARS

(accrual basis of accounting)

|   | Fiscal Year    |                |                |    |             |    |             |                |    |             |                |                |                |
|---|----------------|----------------|----------------|----|-------------|----|-------------|----------------|----|-------------|----------------|----------------|----------------|
|   | 2011           |                | 2013           |    | 2014        |    |             | 2016           |    |             |                |                |                |
|   | as restated    | 2012           | as restated    | :  | as restated |    | 2015        | as restated    |    | 2017        | 2018           | 2019           | 2020           |
| Governmental activities                     |                |                |                |    |             |    |             |                |    |             |                |                |                |
| Net investment in capital assets            | \$ 64,237,068  | \$ 65,497,373  | \$ 69,132,520  | \$ | 75,152,173  | \$ | 77,934,592  | \$ 78,216,994  | \$ | 82,604,022  | \$ 84,144,082  | \$ 87,307,216  | \$ 93,018,347  |
| Restricted                                  | 71,431,919     | 63,990,556     | 56,534,084     |    | 45,203,773  |    | 45,429,078  | 57,265,576     |    | 63,969,632  | 72,319,111     | 73,462,380     | 88,955,557     |
| Unrestricted                                | 35,996,462     | 45,085,253     | 53,383,613     |    | 47,467,328  |    | 49,690,896  | 30,428,391     |    | 30,413,739  | 31,989,121     | 43,795,356     | 40,407,560     |
| Total governmental activities net position  | \$ 171,665,449 | \$ 174,573,182 | \$ 179,050,217 | \$ | 167,823,274 | \$ | 173,054,566 | \$ 165,910,961 | \$ | 176,987,393 | \$ 188,452,314 | \$ 204,564,952 | \$ 222,381,464 |
|   |                |                |                |    |             |    |             |                |    |             |                |                |                |
| Business-type activities                    |                |                |                |    |             |    |             |                |    |             |                |                |                |
| Net investment in capital assets            | \$ 179,296,736 | \$ 194,995,829 | \$ 202,135,522 | \$ | 204,051,102 | \$ | 207,515,115 | \$ 220,310,592 | \$ | 239,365,922 | \$ 242,907,425 | \$ 273,869,317 | \$ 306,996,877 |
| Restricted                                  | 66,569,442     | 76,634,459     | 43,172,577     |    | 33,313,218  |    | 43,858,934  | 65,761,276     |    | 59,306,086  | 64,748,595     | 76,579,751     | 75,238,638     |
| Unrestricted                                | 22,997,372     | 17,427,622     | 51,458,144     |    | 59,033,375  |    | 50,704,078  | 22,380,633     |    | 19,484,264  | 26,954,823     | 15,931,184     | 10,755,253     |
| Total business-type activities net position | \$ 268,863,550 | \$ 289,057,910 | \$ 296,766,243 | \$ | 296,397,695 | \$ | 302,078,127 | \$ 308,452,501 | \$ | 318,156,272 | \$ 334,610,843 | \$ 366,380,252 | \$ 392,990,768 |
|   |                |                |                |    |             |    |             |                |    |             |                |                |                |
| Primary government                          |                |                |                |    |             |    |             |                |    |             |                |                |                |
| Net investment in capital assets            | \$ 243,533,804 | \$ 260,493,202 | \$ 271,268,042 | \$ | 279,203,275 | \$ | 285,449,707 | \$ 298,527,586 | \$ | 321,969,944 | \$ 327,051,507 | \$ 361,176,533 | \$ 400,015,224 |
| Restricted                                  | 138,001,361    | 140,625,015    | 99,706,661     |    | 78,516,991  |    | 89,288,012  | 123,026,852    |    | 123,275,718 | 137,067,706    | 150,042,131    | 164,194,195    |
| Unrestricted                                | 58,993,834     | 62,512,875     | 104,841,757    |    | 106,500,703 |    | 100,394,974 | 52,809,024     |    | 49,898,003  | 58,943,944     | 59,726,540     | 51,162,813     |
| Total primary government net position       | \$ 440,528,999 | \$ 463,631,092 | \$ 475,816,460 | \$ | 464,220,969 | \$ | 475,132,693 | \$ 474,363,462 | \$ | 495,143,665 | \$ 523,063,157 | \$ 570,945,204 | \$ 615,372,232 |

Note: 1. The governmental activities net position balance for fiscal year ending 2011 increased by \$615,000 due to a prior period adjustment.

- 2. The business-type activities net position balance for fiscal year ending 2011 decreased by \$2,611,623 due to a prior period adjustment.
- 3. The business-type activities net position balance for fiscal year ending 2013 decreased by \$515,921 due to a prior period adjustment for implementation of GASB 65.
- 4. The business-type activities net position balance for fiscal year ending 2014 decreased by \$6,493,225 and governmental activities decreased by \$23,938,654 due to a prior period adjustment for implementation of GASB 68.
- 5. The business-type activities net position balance for fiscal year ending 2016 decreased by \$5,272,706 and governmental activities decreased by \$17,164,325 due to a prior period adjustment for implementation of GASB 74.

#### SUSSEX COUNTY, DELAWARE CHANGES IN NET POSITION LAST TEN FISCAL YEARS

(accrual basis of accounting)

|  |               |               |              |               | Fisca         | ıl Year       |               |               |               |                |
|--|---------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|  | 2011          |               | 2013         | 2014          |               | 2016          |               |               |               | _              |
|  | as restated   | 2012          | as restated  | as restated   | 2015          | as restated   | 2017          | 2018          | 2018          | 2020           |
| Expenses                                       |               |               |              |               |               |               |               |               |               |                |
| Governmental activities:                       |               |               |              |               |               |               |               |               |               |                |
| General government                             | \$ 9,037,273  | \$ 10,024,224 | \$ 9,697,332 | \$ 34,762,582 | \$ 11,612,339 | \$ 30,002,513 | \$ 14,999,329 | \$ 16,510,060 | \$ 16,510,060 | \$ 16,147,716  |
| Grant-in-aid programs                          | 6,765,994     | 6,618,896     | 8,156,799    | 7,863,936     | 9,931,773     | 9,915,966     | 10,362,109    | 11,270,949    | 11,270,949    | 14,118,069     |
| Planning and zoning                            | 1,251,258     | 1,202,696     | 1,212,351    | 1,091,112     | 1,208,811     | 1,272,303     | 1,767,664     | 1,716,521     | 1,716,521     | 1,557,365      |
| Paramedic program                              | 11,515,259    | 12,173,161    | 12,895,383   | 14,302,991    | 13,895,165    | 13,489,135    | 14,444,807    | 14,923,379    | 14,923,379    | 16,506,738     |
| Emergency preparedness                         | 2,817,992     | 3,165,648     | 3,360,129    | 3,531,682     | 3,317,424     | 3,414,864     | 3,687,552     | 3,757,532     | 3,757,532     | 4,309,246      |
| Economic development and Airpark               | 2,136,706     | 2,304,295     | 2,063,146    | 2,145,727     | 2,348,642     | 2,855,446     | 3,072,208     | 3,263,235     | 3,263,235     | 4,074,827      |
| County engineer                                | 1,683,158     | 1,130,783     | 1,622,080    | 1,721,971     | 2,004,463     | 2,351,221     | 1,511,146     | 1,639,722     | 1,639,722     | 1,279,617      |
| Library  | 3,657,643     | 3,787,237     | 3,917,395    | 4,208,141     | 4,194,436     | 2,887,880     | 2,950,264     | 3,076,799     | 3,076,799     | 3,314,143      |
| Community development and housing programs     | 2,399,951     | 2,447,571     | 1,782,197    | 1,878,873     | 1,772,497     | 2,051,580     | 2,157,621     | 1,759,425     | 1,759,425     | 1,957,643      |
| Constitutional offices                         | 2,161,054     | 2,493,630     | 2,429,063    | 2,459,691     | 2,419,518     | 2,335,997     | 2,433,532     | 2,386,080     | 2,386,080     | 2,460,778      |
| Interest on long-term debt                     | -             |               |              |               |               |               |               |               |               |                |
| Total governmental activities expenses         | 43,426,288    | 45,348,141    | 47,135,875   | 73,966,706    | 52,705,068    | 70,576,905    | 57,386,232    | 60,303,702    | 60,303,702    | 65,726,142     |
| Business-type activities:                      |               |               |              |               |               |               |               |               |               |                |
| Sewer facilities                               | 27,942,561    | 29,460,133    | 31,485,165   | 38,554,376    | 32,982,881    | 39,048,235    | 35,167,846    | 33,519,513    | 33,519,513    | 37,418,065     |
| Water facilities                               | 1,016,979     | 1,078,834     | 987,917      | 1,135,520     | 1,061,361     | 1,251,337     | 1,299,626     | 1,162,200     | 1,162,200     | 1,189,872      |
| Total business-type activities expenses        | 28,959,540    | 30,538,967    | 32,473,082   | 39,689,896    | 34,044,242    | 40,299,572    | 36,467,472    | 34,681,713    | 34,681,713    | 38,607,937     |
| Total primary government expenses              | \$ 72,385,828 | \$ 75,887,108 | \$79,608,957 | \$113,656,602 | \$ 86,749,310 | \$110,876,477 | \$ 93,853,704 | \$ 94,985,415 | \$ 94,985,415 | \$ 104,334,079 |
| Program Revenues                               |               |               |              |               |               |               |               |               |               |                |
| Governmental activities:                       |               |               |              |               |               |               |               |               |               |                |
| Charges for services:                          |               |               |              |               |               |               |               |               |               |                |
| General government                             | \$ 1,295,912  | \$ 1,238,309  | \$ 1,202,641 | \$ 1,208,807  | \$ 1,758,562  | \$ 1,638,637  | \$ 1,832,205  | \$ 1,979,163  | \$ 1,979,163  | \$ 2,077,385   |
| Planning and zoning                            | 1,130,043     | 1,148,591     | 1,242,834    | 1,392,906     | 1,628,932     | 1,672,188     | 1,895,358     | 2,226,305     | 2,226,305     | 2,310,409      |
| Paramedics                                     | -             | -             | -            | -             | -             | 12,803        | 19,225        | 29,355        | 29,355        | 61,265         |
| Emergency preparedness                         | 16,230        | 15,960        | 17,500       | 17,500        | 17,500        | 17,500        | 17,500        | 20,800        | 20,800        | 20,800         |
| Economic development and public works          | 530,310       | 671,314       | 545,324      | 875,302       | 455,017       | 477,689       | 483,227       | 530,078       | 530,078       | 650,852        |
| County engineer                                | 324,623       | 281,451       | 277,841      | 35,607        | 744,238       | 660,738       | 1,610,081     | 1,935,572     | 1,935,572     | 1,892,140      |
| Library  | 19,585        | 25,991        | 28,074       | 553,044       | 35,359        | 38,404        | 39,077        | 31,538        | 31,538        | 15,744         |
| Constitutional offices                         | 7,039,506     | 6,808,811     | 9,149,173    | 7,509,071     | 7,205,590     | 6,812,782     | 6,934,857     | 7,571,546     | 7,571,546     | 7,645,576      |
| Operating grants and contributions             | 8,494,730     | 7,115,414     | 7,150,788    | 6,971,729     | 6,945,600     | 6,444,501     | 7,308,976     | 5,931,357     | 5,931,357     | 7,785,453      |
| Capital grants and contributions               | 1,499,146     | 2,102,681     | 543,802      | 2,949,213     | 6,751,045     | 1,217,668     | 2,018,147     | 425,636       | 425,636       | 4,018,377      |
| Total governmental activities program revenues | 20,350,085    | 19,408,522    | 20,157,977   | 21,513,179    | 25,541,843    | 18,992,910    | 22,158,653    | 20,681,350    | 20,681,350    | 26,478,001     |

(continued)

#### SUSSEX COUNTY, DELAWARE CHANGES IN NET POSITION - CONTINUED LAST TEN FISCAL YEARS

(accrual basis of accounting)

|  |                    |                 |                 |                 | Fiscal          | Year            |               |                 |                 |                 |
|--|--------------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|-----------------|-----------------|-----------------|
|  | 2011               |                 | 2013            | 2014            |                 | 2016            |               |                 |                 |                 |
|  | as restated        | 2012            | as restated     | as restated     | 2015            | as restated     | 2017          | 2018            | 2019            | 2020            |
| Business-type activities:                          |                    | _               |                 |                 |                 | -               |               |                 |                 |                 |
| Charges for services:                              |                    |                 |                 |                 |                 |                 |               |                 |                 |                 |
| Sewer facilities                                   | \$ 15,536,386 \$   | \$ 16,158,500   | \$ 17,229,651   | \$ 18,900,486   | \$ 20,248,738   | \$ 21,550,662   | \$ 21,749,464 | \$ 23,665,580   | \$ 24,357,943   | \$ 24,984,618   |
| Water facilities                                   | 750,785            | 667,476         | 808,246         | 1,240,052       | 1,223,871       | 1,249,930       | 1,234,499     | 1,238,663       | 1,261,416       | 1,274,502       |
| Operating grants and contributions                 | 9,962,936          | 14,191,817      | 15,752,444      | 15,605,163      | 14,749,008      | 16,306,257      | 17,714,845    | 19,480,380      | 26,261,126      | 24,821,790      |
| Capital grants and contributions                   | 5,475,117          | 18,766,753      | 5,712,226       | 2,798,600       | 3,245,590       | 7,049,610       | 5,424,290     | 6,388,880       | 14,244,228      | 13,616,195      |
| Total business-type activities program revenues    | 31,725,224         | 49,784,546      | 39,502,567      | 38,544,301      | 39,467,207      | 46,156,459      | 46,123,098    | 50,773,503      | 66,124,713      | 64,697,105      |
| Total primary government program revenues          | \$ 51,133,746      | \$ 69,942,523   | \$ 61,015,746   | \$ 64,086,144   | \$ 58,460,117   | \$ 68,315,112   | \$ 46,123,098 | \$ 71,454,853   | \$ 90,782,202   | \$ 91,175,106   |
| Net (Expense)/Revenue                              |                    |                 |                 |                 |                 |                 |               |                 |                 |                 |
| Governmental activities                            | \$ (20,089,947) \$ | \$ (25,190,164) | \$ (25,622,696) | \$ (27,163,225) | \$ (51,583,995) | \$ (35,227,579) | \$ -          | \$ (39,622,352) | \$ (39,450,225) | \$ (39,248,141) |
| Business-type activities                           | 3,683,815          | 19,245,579      | 7,029,485       | 4,500,059       | (832,365)       | 9,688,987       | 46,123,098    | 16,091,790      | 31,241,104      | 26,089,168      |
| Total primary government net (expense)/revenue     | \$ (16,406,132)    | \$ (5,944,585)  | \$ (18,593,211) | \$ (22,663,166) | \$ (52,416,360) | \$ (25,538,592) | \$ 46,123,098 | \$ (23,530,562) | \$ (8,209,121)  | \$ (13,158,973) |
| General Revenues and Other Changes in Net Position |                    |                 |                 |                 |                 |                 |               |                 |                 |                 |
| Governmental activities:                           |                    |                 |                 |                 |                 |                 |               |                 |                 |                 |
| Property taxes                                     | \$ 13,843,603 \$   | \$ 13,540,463   | \$ 12,706,792   | \$ 14,110,356   | \$ 14,339,081   | \$ 14,715,444   | \$ 15,264,023 | \$ 15,709,654   | \$ 16,129,403   | \$ 16,644,442   |
| Capitation taxes                                   | 259,229            | 0               | -               | -               | -               | -               | -             | -               | -               | -               |
| Fire service taxes                                 | 821,702            | 898,335         | 1,041,506       | 1,253,792       | 1,280,085       | 1,421,496       | 1,647,719     | 1,694,992       | 2,070,724       | 1,789,174       |
| Realty transfer taxes                              | 14,310,725         | 14,282,093      | 17,422,525      | 20,894,160      | 22,212,933      | 24,210,264      | 27,989,410    | 32,299,796      | 33,501,282      | 35,477,592      |
| Lodging taxes                                      |                    |                 |                 |                 |                 |                 |               |                 |                 | 49,958          |
| Unrestricted investment earnings                   | 212,684            | 302,903         | (318,529)       | 949,002         | 820,263         | 935,665         | 259,279       | 1,190,083       | 3,816,187       | 3,113,675       |
| Gain (loss) on sale of capital assets              | -                  | -               | -               | -               | -               | -               | 468,928       | 204,544         | 59,218          | 3,777           |
| Transfers  | (754,077)          | (925,897)       | (752,563)       | (9,390)         | 291,088         | (8,222)         | (11,229)      | (11,796)        | (13,951)        | (13,965)        |
| Total governmental activities                      | 28,693,866         | 28,097,897      | 30,099,731      | 37,197,920      | 38,943,450      | 41,274,647      | 45,618,130    | 51,087,273      | 55,562,863      | 57,064,653      |
| Business-type activities:                          |                    |                 |                 |                 |                 |                 |               |                 |                 |                 |
| Unrestricted investment earnings                   | 59,861             | 22,884          | (73,715)        | 767,657         | 548,555         | 509,265         | 34,935        | 324,440         | 521,362         | 396,483         |
| Gain (loss) on sale of capital assets              | -                  | -               | -               | -               | -               | -               | 1,981         | 26,545          | (7,008)         | 110,900         |
| Transfers  | 754,077            | 925,897         | 752,563         | 9,390           | (291,088)       | 8,222           | 11,229        | 11,796          | 13,951          | 13,965          |
| Total business-type activities                     | 813,938            | 948,781         | 678,848         | 777,047         | 257,467         | 517,487         | 48,145        | 362,781         | 528,305         | 521,348         |
| Total primary government program revenues          | \$ 29,507,804      | \$ 29,046,678   | \$ 30,778,579   | \$ 37,974,967   | \$ 39,200,917   | \$ 41,792,134   | \$ 45,666,275 | \$ 51,450,054   | \$ 56,091,168   | \$ 57,586,001   |
|  |                    |                 |                 |                 |                 |                 |               |                 |                 |                 |
| Change in Net Position                             | A 0.602.010 4      | D 2 007 733     | e 4.477.635     | e 10.024.605    | Ø (12 (40 545)  | Ø 6047.060      | e 45.610.120  | 0 11 464 021    | f 16 112 630    | n 17.016.512    |
| Governmental activities                            | \$ 8,603,919 \$    |                 | \$ 4,477,035    | \$ 10,034,695   | , , ,           |                 | \$ 45,618,130 | \$ 11,464,921   | \$ 16,112,638   | \$ 17,816,512   |
| Business-type activities                           | 4,497,753          | 20,194,360      | 7,708,333       | 5,277,106       | (574,898)       | 10,206,474      | 46,171,243    | 16,454,571      | 31,769,409      | 26,610,516      |
| Total primary government                           | \$ 13,101,672 \$   | \$ 23,102,093   | \$ 12,185,368   | \$ 15,311,801   | \$ (13,215,443) | \$ 16,253,542   | \$ 91,789,373 | \$ 27,919,492   | \$ 47,882,047   | \$ 44,427,028   |

Notes: 1. The governmental activities fund balance for fiscal year ending 2011 increased by \$615,000 due to a prior period adjustment.

- 2. The business-type activities net position balance for fiscal year ending 2011 decreased by \$2,611,623 due to a prior period adjustment.
- 3. The business-type activities net position balance for fiscal year ending 2013 decreased by \$515,921 due to a prior period adjustment for implementation of GASB 65.
- 4. The business-type activities net position balance for fiscal year ending 2014 decreased by \$6,493,225 and governmental activities decreased by \$23,938,654 due to a prior period adjustment for implementation of GASB 68.

#### SUSSEX COUNTY, DELAWARE FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

(modified accrual basis of accounting)

|                                    | Fiscal Year   |               |               |               |               |               |                |                |                |                |  |  |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|--|--|
|                                    | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017           | 2018           | 2019           | 2020           |  |  |
| General Fund                       |               |               |               |               |               |               |                |                |                |                |  |  |
| Nonspendable                       | \$ 140,442    | \$ 96,678     | \$ 106,411    | \$ 106,540    | \$ 452,748    | \$ 359,120    | \$ 345,211     | \$ 315,913     | \$ 352,961     | \$ 316,316     |  |  |
| Restricted                         | 53,084,094    | 47,914,815    | 44,739,045    | 45,203,773    | 42,832,105    | 49,092,198    | 51,308,089     | 52,560,032     | 57,923,703     | 64,131,190     |  |  |
| Committed                          | 598,598       | 837,696       | 1,308,577     | 778,755       | 798,817       | 1,079,713     | 1,282,810      | 838,424        | 1,811,458      | 1,867,007      |  |  |
| Assigned                           | 6,641,109     | 4,441,378     | 4,044,652     | 7,258,754     | 7,168,799     | 4,960,008     | 16,286,439     | 17,237,808     | 20,899,412     | 8,516,719      |  |  |
| Unassigned                         | 16,839,957    | 24,867,662    | 30,602,046    | 34,229,654    | 35,922,102    | 40,577,312    | 32,478,506     | 34,518,709     | 29,029,042     | 37,826,924     |  |  |
| Total general fund                 | \$ 77,304,200 | \$ 78,158,229 | \$ 80,800,731 | \$ 87,577,476 | \$ 87,174,571 | \$ 96,068,351 | \$ 101,701,055 | \$ 105,470,886 | \$ 110,016,576 | \$ 112,658,156 |  |  |
|                                    |               |               |               |               |               |               |                |                |                |                |  |  |
| All Other Governmental Funds       |               |               |               |               |               |               |                |                |                |                |  |  |
| Restricted                         | \$ 17,565,595 | \$ 16,075,741 | \$ 11,795,039 | \$ 8,769,934  | \$ 13,182,134 | \$ 14,587,607 | \$ 17,447,074  | \$ 17,575,194  | \$ 17,119,804  | \$ 23,769,732  |  |  |
| Committed                          | -             | -             | -             | -             | -             | 1,420,252     | 1,420,883      | 1,425,270      | 1,454,505      | 1,477,446      |  |  |
| Unassigned                         | (10,911)      | -             | -             | -             | -             | -             | -              | -              | -              | -              |  |  |
| Total all other governmental funds | \$ 17,554,684 | \$ 16,075,741 | \$ 11,795,039 | \$ 8,769,934  | \$ 13,182,134 | \$ 16,007,859 | \$ 18,867,957  | \$ 19,000,464  | \$ 18,574,309  | \$ 25,247,178  |  |  |

**Note:** GASB 54 was implemented in 2011.

#### SUSSEX COUNTY, DELAWARE CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

(modified accrual basis of accounting)

|   | Fiscal Year   |               |                |               |               |               |                |               |               |               |  |  |
|---|---------------|---------------|----------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|--|--|
|   | 2011          | 2012          | 2013           | 2014          | 2015          | 2016          | 2017           | 2018          | 2019          | 2020          |  |  |
| Revenues  |               |               |                |               |               |               |                |               |               |               |  |  |
| Taxes   | \$ 28,563,428 | \$ 28,759,847 | \$ 31,206,399  | \$ 36,190,956 | \$ 37,942,825 | \$ 40,439,840 | \$ 44,753,872  | \$ 49,650,439 | \$ 51,665,225 | \$ 54,100,265 |  |  |
| Intergovernmental                                       | 7,543,959     | 6,861,928     | 8,219,487      | 13,675,053    | 7,133,803     | 7,690,677     | 7,812,579      | 6,381,117     | 9,508,129     | 10,872,888    |  |  |
| Charges for services                                    | 10,318,704    | 12,821,849    | 11,782,244     | 12,131,800    | 11,658,482    | 13,029,358    | 14,818,108     | 14,668,167    | 15,280,305    | 15,093,396    |  |  |
| Fines and forfeits                                      | 26,170        | 28,074        | 23,179         | 21,727        | 26,545        | 34,573        | 42,383         | 43,850        | 130,750       | 42,889        |  |  |
| Miscellaneous   | 852,202       | 553,073       | (102,807)      | 1,380,905     | 1,464,310     | 2,433,045     | 535,880        | 1,425,147     | 4,091,413     | 3,319,298     |  |  |
| Total revenues  | 47,304,463    | 49,024,771    | 51,128,502     | 63,400,441    | 58,225,965    | 63,627,493    | 67,962,822     | 72,168,720    | 80,675,822    | 83,428,736    |  |  |
| Expenditures  |               |               |                |               |               |               |                |               |               |               |  |  |
| General government                                      | 9,471,349     | 11,897,318    | 10,325,453     | 11,458,396    | 11,836,055    | 11,620,306    | 12,134,947     | 22,421,967    | 24,059,566    | 19,226,788    |  |  |
| Grant-in-aid programs                                   | 6,765,994     | 6,618,896     | 8,156,799      | 7,863,936     | 9,931,773     | 9,915,966     | 10,362,109     | 11,270,949    | 13,881,654    | 15,161,605    |  |  |
| Planning and zoning                                     | 1,239,740     | 1,190,358     | 1,239,222      | 1,173,316     | 1,206,406     | 1,267,717     | 1,815,372      | 1,702,870     | 1,647,045     | 1,519,867     |  |  |
| Paramedic program                                       | 11,274,004    | 12,073,309    | 12,426,866     | 13,989,270    | 13,642,338    | 13,418,373    | 14,309,979     | 15,011,135    | 15,216,418    | 16,365,912    |  |  |
| Emergency preparedness                                  | 2,425,889     | 2,703,131     | 2,944,307      | 3,351,005     | 3,043,865     | 3,111,494     | 3,247,659      | 3,311,123     | 3,554,384     | 3,963,013     |  |  |
| Economic development and airpark                        | 1,200,621     | 1,156,267     | 1,198,076      | 1,199,384     | 1,149,845     | 1,235,456     | 1,437,225      | 1,431,704     | 1,477,520     | 1,632,394     |  |  |
| County engineer   | 1,689,824     | 1,608,213     | 1,608,136      | 1,968,808     | 2,076,929     | 1,969,268     | 1,796,532      | 1,811,453     | 1,518,135     | 1,339,204     |  |  |
| Library   | 3,483,833     | 3,576,348     | 3,747,165      | 3,934,424     | 3,926,313     | 2,640,264     | 2,695,104      | 2,807,198     | 2,975,828     | 2,961,749     |  |  |
| Community development                                   |               |               |                |               |               |               |                |               |               |               |  |  |
| and housing programs                                    | 2,394,101     | 2,544,468     | 1,749,543      | 1,847,707     | 1,738,379     | 2,018,592     | 2,126,251      | 1,726,572     | 1,902,759     | 1,918,981     |  |  |
| Constitutional offices                                  | 2,137,974     | 2,485,535     | 2,479,689      | 2,427,662     | 2,392,219     | 2,307,376     | 2,452,591      | 2,367,555     | 2,564,971     | 2,459,071     |  |  |
| Capital projects  | 980,239       | 2,869,945     | 6,408,883      | 10,155,503    | 3,563,636     | 2,394,954     | 7,765,080      | 4,663,723     | 7,791,224     | 7,567,272     |  |  |
| Total expenditures                                      | 43,063,568    | 48,723,788    | 52,284,139     | 59,369,411    | 54,507,758    | 51,899,766    | 60,142,849     | 68,526,249    | 76,589,504    | 74,115,856    |  |  |
| Excess of revenues over (under)                         |               |               |                |               |               |               |                |               |               |               |  |  |
| expenditures  | 4,240,895     | 300,983       | (1,155,637)    | 4,031,030     | 3,718,207     | 11,727,727    | 7,819,973      | 3,642,471     | 4,086,318     | 9,312,880     |  |  |
| Other Financing Sources (Uses)                          |               |               |                |               |               |               |                |               |               |               |  |  |
| Issuance of debt  | -             | -             | -              | -             | -             | -             | -              | -             | -             | -             |  |  |
| Sale of capital assets                                  | -             | -             | -              | -             | -             | -             | 684,058        | 4,073,704     | 47,168        | 15,534        |  |  |
| Transfers in  | 55,151        | 53,891        | 53,966         | 828,713       | 6,589,521     | 3,077,278     | 9,034,613      | 271,663       | 5,071,549     | 10,071,535    |  |  |
| Transfers out   | (809,228)     | (979,788)     | (806,529)      | (838,103)     | (6,298,433)   | (3,085,500)   | (9,045,842)    | (4,085,500)   | (5,085,500)   | (10,085,500)  |  |  |
| Total other financing sources (uses)                    | (754,077)     | (925,897)     | (752,563)      | (9,390)       | 291,088       | (8,222)       | 672,829        | 259,867       | 33,217        | 1,569         |  |  |
|   |               |               |                |               |               |               |                |               |               |               |  |  |
| Net change in fund balances                             | \$ 3,486,818  | \$ (624,914)  | \$ (1,908,200) | \$ 4,021,640  | \$ 4,009,295  | \$ 11,719,505 | 0 \$ 8,492,802 | \$ 3,902,338  | \$ 4,119,535  | \$ 9,314,449  |  |  |
| Debt service as a percentage of noncapital expenditures | 0.00%         | 0.00%         | 0.00%          | 0.00%         | 0.00%         | 0.00%         | 0.00%          | 0.00%         | 0.00%         | 0.00%         |  |  |

| Year Ended    | Total Revenues<br>and Other<br>Financing Sources | and Other |            | Ov | Revenues<br>Over (Under)<br>Expenditures |  |  |
|---------------|--|-----------|------------|----|--|--|--|
| June 30, 1978 | \$ 3,017,587                                     | \$        | 2,944,327  | \$ | 73,260                                   |  |  |
| June 30, 1979 | 3,211,534  | •         | 3,327,193  | •  | (115,659)                                |  |  |
| June 30, 1980 | 3,412,108  |           | 4,030,506  |    | (618,398)                                |  |  |
| June 30, 1981 | 4,132,559  |           | 4,514,093  |    | (381,534)                                |  |  |
| June 30, 1982 | 5,396,279  |           | 5,353,716  |    | 42,563                                   |  |  |
| June 30, 1983 | 5,960,285  |           | 5,575,652  |    | 384,633                                  |  |  |
| June 30, 1984 | 7,368,435  |           | 6,505,440  |    | 862,995                                  |  |  |
| June 30, 1985 | 7,195,223  |           | 7,062,005  |    | 133,218                                  |  |  |
| June 30, 1986 | 8,092,891  |           | 7,332,618  |    | 760,273                                  |  |  |
| June 30, 1987 | 8,083,881  |           | 8,223,857  |    | (139,976)                                |  |  |
| June 30, 1988 | 8,747,945  |           | 8,038,906  |    | 709,039                                  |  |  |
| June 30, 1989 | 8,785,091  |           | 8,498,335  |    | 286,756                                  |  |  |
| June 30, 1990 | 9,450,906  |           | 9,813,082  |    | (362,176)                                |  |  |
| June 30, 1991 | 11,194,437                                       |           | 10,849,623 |    | 344,814                                  |  |  |
| June 30, 1992 | 13,638,160                                       |           | 12,496,815 |    | 1,141,345                                |  |  |
| June 30, 1993 | 15,702,048                                       |           | 14,788,446 |    | 913,602                                  |  |  |
| June 30, 1994 | 17,400,655                                       |           | 15,609,340 |    | 1,791,315                                |  |  |
| June 30, 1995 | 18,691,048                                       |           | 16,649,804 |    | 2,041,244                                |  |  |
| June 30, 1996 | 19,839,629                                       |           | 18,335,025 |    | 1,504,604                                |  |  |
| June 30, 1997 | 20,657,168                                       |           | 18,887,201 |    | 1,769,967                                |  |  |
| June 30, 1998 | 22,748,561                                       |           | 19,577,032 |    | 3,171,529                                |  |  |
| June 30, 1999 | 27,986,124                                       |           | 21,058,512 |    | 6,927,612                                |  |  |
| June 30, 2000 | 31,943,432                                       |           | 27,905,314 |    | 4,038,118                                |  |  |
| June 30, 2001 | 33,372,782                                       |           | 30,856,476 |    | 2,516,306                                |  |  |
| June 30, 2002 | 40,317,598                                       |           | 34,062,609 |    | 6,254,989                                |  |  |
| June 30, 2003 | 47,788,332                                       |           | 35,256,669 |    | 12,531,663                               |  |  |
| June 30, 2004 | 59,473,814                                       |           | 48,051,724 |    | 11,422,090                               |  |  |
| June 30, 2005 | 68,771,872                                       |           | 56,968,164 |    | 11,803,708                               |  |  |
| June 30, 2006 | 75,629,821                                       |           | 64,726,011 |    | 10,903,810                               |  |  |
| June 30, 2007 | 65,109,365                                       |           | 67,761,397 |    | (2,652,032)                              |  |  |
| June 30, 2008 | 56,401,363                                       |           | 59,723,336 |    | (3,321,973)                              |  |  |
| June 30, 2009 | 47,129,096                                       |           | 49,023,600 |    | (1,894,504)                              |  |  |
| June 30, 2010 | 46,524,193                                       |           | 45,906,216 |    | 617,977                                  |  |  |
| June 30, 2011 | 46,374,338                                       |           | 42,892,557 |    | 3,481,781                                |  |  |
| June 30, 2012 | 47,687,660                                       |           | 46,833,631 |    | 854,029                                  |  |  |
| June 30, 2013 | 49,054,287                                       |           | 46,681,785 |    | 2,372,502                                |  |  |
| June 30, 2014 | 57,098,756                                       |           | 50,052,011 |    | 7,046,745                                |  |  |
| June 30, 2015 | 56,839,650                                       |           | 57,242,555 |    | (402,905)                                |  |  |
| June 30, 2016 | 61,484,092                                       |           | 52,590,312 |    | 8,893,780                                |  |  |
| June 30, 2017 | 67,056,315                                       |           | 61,423,611 |    | 5,632,704                                |  |  |
| June 30, 2017 | 71,717,857                                       |           | 67,948,026 |    | 3,769,831                                |  |  |
| June 30, 2019 | 78,393,696                                       |           | 73,848,006 |    | 4,545,690                                |  |  |
| June 30, 2020 | 79,250,672                                       |           | 76,609,092 |    | 2,641,580                                |  |  |

# SUSSEX COUNTY, DELAWARE ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY LAST TEN FISCAL YEARS

| Fiscal<br>Year | Residential<br>Property | Business       | Agriculture<br>Property | Trailer        | Other          | Less:<br>Tax - Exempt<br>Property | Total Taxable<br>Assessed<br>Value | Total<br>Direct<br>Tax<br>Rate | Estimated<br>Actual<br>Taxable<br>Value | Taxable Assessed<br>Value as a<br>Percentage of<br>Actual Taxable Value |
|----------------|-------------------------|----------------|-------------------------|----------------|----------------|-----------------------------------|------------------------------------|--------------------------------|---|---|
| 2011           | \$ 2,298,908,548        | \$ 422,542,584 | \$ 117,910,978          | \$ 112,535,610 | \$ 218,265,711 | \$ 239,297,617                    | \$ 2,930,865,814                   | 0.445                          | \$ 34,159,275,221                       | 8.6%  |
| 2012           | 2,359,822,403           | 426,432,740    | 116,547,528             | 113,228,365    | 222,019,046    | 241,807,940                       | 2,996,242,142                      | 0.445                          | 33,402,922,430                          | 9.0%  |
| 2013           | 2,406,619,888           | 422,465,283    | 117,246,528             | 113,008,160    | 226,056,896    | 244,977,619                       | 3,040,419,136                      | 0.445                          | 33,411,199,291                          | 9.1%  |
| 2014           | 2,450,287,060           | 427,920,126    | 117,594,308             | 112,225,430    | 224,673,246    | 225,892,895                       | 3,106,807,275                      | 0.445                          | 34,907,946,910                          | 8.9%  |
| 2015           | 2,503,649,158           | 428,637,368    | 118,375,983             | 111,485,805    | 226,254,961    | 242,988,200                       | 3,145,415,075                      | 0.445                          | 37,135,951,299                          | 8.5%  |
| 2016           | 2,595,976,739           | 434,363,150    | 118,590,557             | 109,527,555    | 227,376,546    | 227,246,866                       | 3,258,587,681                      | 0.445                          | 39,545,966,996                          | 8.2%  |
| 2017           | 2,688,186,234           | 442,811,028    | 121,596,448             | 110,460,539    | 228,894,171    | 228,894,171                       | 3,363,054,249                      | 0.445                          | 41,315,162,764                          | 8.1%  |
| 2018           | 2,788,621,448           | 449,468,483    | 124,513,173             | 114,278,764    | 232,611,021    | 245,224,678                       | 3,464,268,212                      | 0.445                          | 44,527,869,049                          | 7.8%  |
| 2019           | 2,878,558,172           | 451,761,425    | 127,125,723             | 114,381,064    | 233,303,521    | 244,317,159                       | 3,560,812,746                      | 0.445                          | 45,768,801,356                          | 7.8%  |
| 2020           | 2,981,509,795           | 458,379,350    | 129,695,123             | 114,937,264    | 242,893,502    | 252,967,804                       | 3,674,447,230                      | 0.445                          | 49,654,692,297                          | 7.4%  |

#### **Notes:**

- 1. Assessed values reflect the values utilized for initial property tax billings for each fiscal year, which are based on the June 30 assessments.
- 2. Real property is appraised based on 1973 market values.
- 3. The assessed value is 50% of the appraised value.
- 4. Assessed value ratio estimates were developed by the University of Delaware.
- 5. Assessed values are based on taxable assessments.
- \* Figures not available.

**Sources:** Sussex County Assessment Division and University of Delaware.

|                   |           |           |           |           | Year Taxes | Are Payable |           |           |           |           |
|-------------------|-----------|-----------|-----------|-----------|------------|-------------|-----------|-----------|-----------|-----------|
| •                 | 2011      | 2012      | 2013      | 2014      | 2015       | 2016        | 2017      | 2018      | 2019      | 2020      |
| County Direct     |           |           |           |           |            |             |           |           |           |           |
| County Tax        | \$ 0.3983 | \$ 0.3983 | \$ 0.3983 | \$ 0.3983 | \$ 0.3983  | \$ 0.3983   | \$ 0.3983 | \$ 0.3983 | \$ 0.3983 | \$ 0.3983 |
| Library           | 0.0467    | 0.0467    | 0.0467    | 0.0467    | 0.0467     | 0.0467      | 0.0467    | 0.0467    | 0.0467    | 0.0467    |
| Total direct rate | 0.4450    | 0.4450    | 0.4450    | 0.4450    | 0.4450     | 0.4450      | 0.4450    | 0.4450    | 0.4450    | 0.4450    |
| School Districts  |           |           |           |           |            |             |           |           |           |           |
| Cape Henlopen     | 2.5670    | 2.5670    | 2.9770    | 2.9770    | 3.0710     | 3.0430      | 3.2130    | 3.4900    | 3.6774    | 3.9921    |
| Delmar            | 3.1200    | 3.3100    | 3.7574    | 3.8094    | 3.6394     | 4.3669      | 4.1417    | 4.2217    | 4.2217    | 4.2017    |
| Indian River      | 2.5700    | 2.6250    | 2.6230    | 2.7430    | 2.6930     | 2.6890      | 2.5780    | 3.0970    | 3.0670    | 3.0350    |
| Laurel            | 2.4900    | 2.9810    | 3.6050    | 3.5890    | 3.6960     | 4.2050      | 4.9890    | 4.7120    | 4.8890    | 4.4170    |
| Milford           | 3.6986    | 3.6304    | 3.4659    | 3.5870    | 3.4783     | 3.5682      | 5.3913    | 4.9841    | 4.9145    | 4.8913    |
| Seaford           | 3.2900    | 3.3200    | 3.3200    | 3.3600    | 3.2000     | 3.3600      | 3.3600    | 3.5797    | 3.8134    | 3.9340    |
| Woodbridge        | 3.2810    | 3.4820    | 3.7240    | 3.6900    | 3.6170     | 3.6090      | 3.6090    | 3.6090    | 3.9020    | 4.5560    |
| Vo-Tech           | 0.2666    | 0.2737    | 0.2811    | 0.2599    | 0.2728     | 0.3289      | 0.3365    | 0.2704    | 0.2691    | 0.2646    |
| Town Rates (2)    |           |           |           |           |            |             |           |           |           |           |
| Bethany Beach     | 0.1650    | 0.1700    | 0.1700    | 0.1750    | 0.1750     | 0.1850      | 0.1850    | 0.1850    | 0.1900    | 0.1900    |
| Bethel            | 0.4000    | 0.4000    | 0.4000    | 0.4000    | 0.4000     | 0.4000      | 0.4000    | 0.4000    | 0.4000    | 0.4000    |
| Blades            | 1.4000    | 1.4000    | 0.7000    | 0.7000    | 0.7000     | 0.7000      | 0.7000    | 0.7000    | 0.7000    | 0.7000    |
| Bridgeville       | 2.0000    | 2.0000    | 2.0000    | 2.4000    | 2.4000     | 2.4000      | 2.4000    | 2.4000    | 2.5200    | 2.6400    |
| Dagsboro          | 0.3800    | 0.3800    | 0.5600    | 0.5600    | 0.5600     | 0.5600      | 0.5600    | 0.5600    | 0.0560    | 0.0560    |
| Delmar            | 0.5000    | 0.5000    | 0.5200    | 0.5200    | 0.5400     | 0.5400      | 0.5400    | 0.6000    | 0.6200    | 0.6300    |
| Dewey Beach       | 0.4000    | 0.4000    | 0.4000    | 0.4000    | 0.4000     | 0.4000      | 0.4000    | 0.4000    | 0.4000    | 0.4000    |
| Ellendale         | 1.0000    | 1.0000    | 1.5000    | 1.5000    | 1.5000     | 1.8000      | 1.8000    | 1.8000    | 1.8000    | 2.0000    |
| Fenwick Island    | 1.9200    | 1.9200    | 1.9200    | 1.9200    | 1.9200     | 1.9200      | 1.9200    | 1.9200    | 1.7402    | 1.7402    |
| Frankford         | 2.5000    | 2.5000    | 2.5000    | 2.5000    | 2.5000     | 2.5000      | 2.5000    | 2.5000    | 2.5000    | 2.5000    |
| Georgetown        | 3.1400    | 3.1400    | 3.1400    | 3.1700    | 3.1700     | 3.1700      | 3.1700    | 3.1700    | 3.1700    | 3.1700    |
| Greenwood         | 1.8000    | 1.8000    | 1.8000    | 1.8000    | 1.8000     | 1.8000      | 1.8000    | 1.8000    | 1.8000    | 1.8000    |
| Henlopen Acres    | 2.1700    | 2.6200    | 2.6200    | 2.6200    | 2.6200     | 2.6200      | 2.6200    | 2.6200    | 2.6200    | 2.6200    |
| Laurel            | 2.0800    | 2.2000    | 2.2900    | 2.2900    | 2.0800     | 2.5300      | 2.7300    | 2.8700    | 3.0100    | 3.0100    |
| Lewes             | 0.5700    | 0.5700    | 0.5700    | 0.5700    | 0.5700     | 0.5700      | 0.5700    | 0.5700    | 0.5700    | 0.5700    |
| Milford           | 0.4600    | 0.4600    | 0.4600    | 0.4600    | 0.4600     | 0.4600      | 0.4600    | 0.4600    | 0.4600    | 0.4600    |
| Millsboro         | 0.5600    | 0.5600    | 0.5600    | 0.5600    | 0.5600     | 0.3300      | 0.3300    | 0.3300    | 0.3300    | 0.3400    |
| Millville         | 0.5000    | 0.5000    | 0.5000    | 0.5000    | 0.5000     | 0.5000      | 0.5000    | 0.5000    | 0.5000    | 0.5000    |
| Milton            | 0.1800    | 0.2160    | 0.2160    | 0.2160    | 0.2400     | 0.2400      | 0.2400    | 0.2400    | 0.2400    | 0.2400    |
| Ocean View        | 0.1230    | 0.1588    | 0.1588    | 0.1620    | 0.1652     | 0.1652      | 0.1652    | 2.6700    | 2.4780    | 2.4780    |
| Rehoboth Beach    | 1.7800    | 1.7800    | 1.7800    | 0.4000    | 0.4000     | 0.4000      | 0.4000    | 0.4000    | 0.0600    | 0.0600    |
| Seaford           | 0.2900    | 0.3000    | 0.3100    | 0.3100    | 0.3100     | 0.3100      | 0.3100    | 0.3100    | 0.3400    | 0.3400    |
| Selbyville        | 1.8500    | 1.8500    | 1.8500    | 1.8500    | 1.8500     | 1.8500      | 1.8500    | 1.8500    | 1.8500    | 1.8500    |
| Slaughter Beach   | 0.7500    | 0.7500    | 0.7500    | 0.7500    | 0.7500     | 0.7500      | 0.7500    | 0.7500    | 0.7500    | 0.7500    |
| South Bethany     | 1.3000    | 1.3000    | 1.3000    | 1.3000    | 1.3000     | 1.3000      | 1.3000    | 1.3000    | 1.3000    | 1.3000    |

#### **Notes:**

Sources: The Sussex County Department of Finance and various Sussex County Towns' offices.

The above rates are per \$100 of assessed value.
 The town rate shown for Bethany Beach, Blades, Dagsboro, Delmar, Lewes, Milford, Millsboro, Milton, Rehoboth Beach, and Seaford are based on assessments established by the individual towns. The other town rates are based on County assessments. Town of Ocean View rate shown are based on assessments established by the town from 2009 ~ 2017, 2018 rate shown is based on County assessments.

|                                     |    | Fisc                             | al Year 20 | )20  | Fiscal Year 2011 |                                  |      |  |  |  |  |
|-------------------------------------|----|----------------------------------|------------|--|------------------|----------------------------------|------|--|--|--|--|
| Taxpayer                            |    | Taxable<br>Assessed<br>Valuation | Rank       | Percentage of<br>Total Assessed<br>Valuation |                  | Taxable<br>Assessed<br>Valuation | Rank | Percentage of<br>Total Assessed<br>Valuation |  |  |  |
| Delmarva Power & Light Co.          | \$ | 38,769,102                       | 1          | 1.06%  | \$               | 23,147,252                       | 2    | .79%   |  |  |  |
| Verizon                             |    | 23,871,575                       | 2          | 0.65   |                  | 44,762,975                       | 1    | 1.53   |  |  |  |
| Indian River Power LLC              |    | 12,786,471                       | 3          | 0.35   |                  | 12,786,471                       | 3    | 0.44   |  |  |  |
| Eastern Shore Natural Gas Co.       |    | 10,154,171                       | 4          | 0.28   |                  | 9,018,712                        | 4    | 0.31   |  |  |  |
| Chesapeake Utilities Corporation    |    | 7,655,285                        | 5          | 0.21   |                  | 5,215,745                        | 6    | 0.18   |  |  |  |
| Invista Sarl                        |    | 6,827,200                        | 6          | 0.19   |                  | -                                | -    | -  |  |  |  |
| Allen Harim Farms LLC               |    | 6,496,050                        | 7          | 0.18   |                  | -                                | -    | -  |  |  |  |
| Delaware Electric Cooperative, Inc. |    | 6,128,200                        | 8          | 0.17   |                  | 5,050,799                        | 7    | 0.17   |  |  |  |
| Mountaire Farms of Delaware, Inc.   |    | 4,950,100                        | 9          | 0.13   |                  | 4,363,650                        | 8    | 0.15   |  |  |  |
| G&I VII Peninsula, LLC              |    | 3,793,950                        | 10         | 0.10   |                  | -                                | -    | -  |  |  |  |
| E.I. duPont de Nemours Company      |    | -                                | -          | -  |                  | 8,385,865                        | 5    | 0.29   |  |  |  |
| Sussex Sports Amenities LLC         | -  |                                  | -          | -  |                  | 4,321,450                        | 9    | 0.15   |  |  |  |
| Millsboro Town Center LLC           |    | -                                | -          |  |                  | 3,679,250                        | 10   | 0.13   |  |  |  |
|                                     | \$ | 121,432,104                      |            | 3.32%  | \$               | 120,732,169                      |      | 4.14%  |  |  |  |

Sources: Sussex County Government Finance and Assessment Departments, Georgetown, Delaware.

#### SUSSEX COUNTY, DELAWARE PROPERTY TAX LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS

|        | Taxes Levied       |             |                   | Collected w<br>Fiscal Year o |         | Total Collections to Date |    |                 |                        |  |  |
|--------|--------------------|-------------|-------------------|------------------------------|---------|---------------------------|----|-----------------|------------------------|--|--|
| Fiscal | for<br>Fiscal Year |             | Total<br>Adjusted | Current Tax                  | Percent | Collections in Subsequent |    |                 | Percentage of Adjusted |  |  |
| Year   | (Original Levy)    | Adjustments | Tax Levy          | Collections                  | of Levy | Years                     |    | Amount          | Levy                   |  |  |
| 2011   | \$ 13,307,922      | \$ 62,530   | \$ 13,370,452     | \$ 13,034,973                | 97.5    | \$ 316,936                | \$ | 13,351,909      | 99.9%                  |  |  |
| 2012   | 13,333,291         | 64,275      | 13,397,566        | 13,129,170                   | 98.0    | 246,930                   |    | 0<br>13,376,100 | 99.8%                  |  |  |
| 2013   | 12,522,798         | 63,224      | 12,586,022        | 12,314,220                   | 97.8    | 245,777                   |    | 12,559,997      | 99.8%                  |  |  |
| 2014   | 13,751,888         | 24,327      | 13,776,215        | 13,505,584                   | 98.0    | 239,018                   |    | 13,744,602      | 99.8%                  |  |  |
| 2015   | 13,998,509         | 145,938     | 14,144,447        | 13,737,879                   | 97.1    | 367,788                   |    | 14,105,667      | 99.7%                  |  |  |
| 2016   | 14,500,715         | 140,265     | 14,640,980        | 14,435,552                   | 98.6    | 154,681                   |    | 14,590,233      | 99.7%                  |  |  |
| 2017   | 14,964,667         | 113,242     | 15,077,909        | 14,746,056                   | 97.8    | 253,256                   |    | 14,999,312      | 99.5%                  |  |  |
| 2018   | 15,415,956         | 133,061     | 15,549,017        | 15,181,549                   | 97.6    | 265,522                   |    | 15,447,071      | 99.3%                  |  |  |
| 2019   | 15,844,664         | 141,327     | 15,985,991        | 15,690,084                   | 98.1    | 138,392                   |    | 15,828,476      | 99.0%                  |  |  |
| 2020   | 16,351,308         | 138,684     | 16,489,992        | 16,248,038                   | 98.5    | -                         |    | 16,248,038      | 98.5%                  |  |  |

#### **Notes:**

- 1. Total tax levy includes initial annual levy plus quarterly supplemental additions.
- 2. The property tax levy for fiscal year 2013 is shown net of \$1,007,067 credit applied to eligible taxpayers based on .0035% of property assessment value.

**Source:** Sussex County Finance Department

|                | Governmental Activities | Business-Ty                    | pe Activities             |                                |                                     |               |
|----------------|-------------------------|--------------------------------|---------------------------|--------------------------------|-------------------------------------|---------------|
| Fiscal<br>Year | Capital<br>Leases       | General<br>Obligation<br>Bonds | Sewer<br>Revenue<br>Bonds | Total<br>Primary<br>Government | Percentage<br>of Personal<br>Income | Per<br>Capita |
| 2011           | \$ -                    | \$ 170,158,954                 | \$ 19,284,788             | \$ 189,443,742                 | 2.70                                | 944           |
| 2012           | -                       | 159,993,470                    | 17,643,028                | 177,636,498                    | 2.32                                | 873           |
| 2013           | -                       | 172,319,678                    | -                         | 172,319,678                    | 2.16                                | 834           |
| 2014           | -                       | 159,460,288                    | -                         | 159,460,288                    | 1.81                                | 756           |
| 2015           | -                       | 157,980,947                    | -                         | 157,980,947                    | 1.64                                | 753           |
| 2016           | -                       | 157,854,672                    | -                         | 157,854,672                    | 1.52                                | 717           |
| 2017           | -                       | 150,094,796                    | -                         | 150,094,796                    | 1.41                                | 666           |
| 2018           | -                       | 146,569,694                    | -                         | 146,569,694                    | 1.27                                | 639           |
| 2019           | -                       | 146,559,060                    | -                         | 146,559,060                    | *                                   | *             |
| 2020           | -                       | 150,074,075                    | -                         | 150,074,075                    | *                                   | *             |

**Note:** The personal income and population data information is presented on the demographic and economic

<sup>\*</sup> Figures not available

| 1 | Legal deht | margin c | alculation | for fiscal | l vear 2020 |
|---|------------|----------|------------|------------|-------------|
|   |            |          |            |            |             |

Assessed value

\$ 3,674,447,230

Debt limit (12% of assessed value) Total net debt applicable to limit 440,933,668 150,074,075

Legal debt margin

\$ 290,859,593

|  | Fiscal Year |             |    |             |    |             |    |             |    |             |    |             |                   |                   |    |             |    |             |
|--|-------------|-------------|----|-------------|----|-------------|----|-------------|----|-------------|----|-------------|-------------------|-------------------|----|-------------|----|-------------|
|  |             | 2011        |    | 2012        |    | 2013        |    | 2014        |    | 2015        |    | 2016        | 2017              | <br>2018          | _  | 2019        |    | 2020        |
| General obligation bonds                                       | \$          | 170,158,954 | \$ | 159,993,470 | \$ | 172,319,678 | \$ | 159,460,288 | \$ | 157,980,947 | \$ | 152,442,753 | \$<br>145,053,144 | \$<br>141,863,810 | \$ | 142,188,944 | \$ | 146,039,727 |
| Percentage of estimated actual property value                  |             | 0.50%       |    | 0.47%       |    | 0.50%       |    | 0.46%       |    | 0.46%       |    | 0.45%       | 0.42%             | 0.41%             |    | 0.41%       |    | 0.42%       |
| Per capita   | \$          | 848         | \$ | 787         | \$ | 834         | \$ | 756         | \$ | 733         | \$ | 692         | \$<br>666         | \$<br>639         | \$ | 626         |    | *           |
| Total net debt applicable to debt limit                        |             | 170,158,954 |    | 159,993,470 |    | 172,319,678 |    | 159,460,288 |    | 157,980,947 |    | 152,442,753 | 150,094,796       | 146,569,694       |    | 146,559,060 |    | 150,074,075 |
| Legal debt limit   |             | 359,533,606 |    | 364,850,297 |    | 370,830,620 |    | 377,449,813 |    | 391,015,950 |    | 403,566,510 | <br>415,710,771   | <br>415,710,771   | _  | 427,297,530 |    | 440,933,668 |
| Legal debt margin  | \$          | 189,374,652 | \$ | 204,856,827 | \$ | 198,510,942 | \$ | 217,989,525 | \$ | 233,035,003 | \$ | 251,123,757 | \$<br>265,615,975 | \$<br>269,141,077 | \$ | 280,738,470 | \$ | 290,859,593 |
| Total net debt applicable to the as a percentage of debt limit |             | 47.33%      |    | 43.85%      |    | 46.47%      |    | 42.25%      |    | 40.40%      |    | 37.77%      | 36.11%            | 35.26%            |    | 34.30%      |    | 34.04%      |

#### Notes:

- 1. The statutory limitation for debt is 12% of the assessed value of taxable property as of June 30, 2020.
- 2. The personal income and population data information is presented on the demographic and economic statistics schedule.
- 3. Sussex County does not have any governmental activity general bonded debt.

Source: Sussex County Assessment Division.

<sup>\*</sup> Figures not available

|        |                      |            |                    | Se      | ewer Revenue | Bon       | ds        |          |         |          |
|--------|----------------------|------------|--------------------|---------|--------------|-----------|-----------|----------|---------|----------|
| Fiscal | Utility<br>Service ( |            | Less:<br>Operating |         |              |           | Debt S    |          |         |          |
| Year   | _                    | Charges    | Expenses           | Revenue |              | Principal |           | Interest |         | Coverage |
| 2011   | \$                   | 9,372,308  | \$ 2,858,014       | \$      | 6,514,294    | \$        | 1,609,258 | \$       | 712,214 | 2.81     |
| 2012   |                      | 9,972,970  | 2,769,722          |         | 7,203,248    |           | 1,646,921 |          | 670,863 | 3.11     |
| 2013   |                      | 10,044,481 | 2,645,099          |         | 7,399,382    |           | 1,689,775 |          | 628,384 | 3.19     |
| 2014   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |
| 2015   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |
| 2016   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |
| 2016   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |
| 2017   |                      | -          | -                  |         | -            |           | -         |          | -       | _        |
| 2018   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |
| 2019   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |
| 2020   |                      | -          | -                  |         | -            |           | -         |          | -       | -        |

#### **Notes:**

- 1. Operating expenses do not include depreciation or interest expense, as per the bond indenture.
- 2. Utility service charges do not include capitalization fees, or capital contributions.
- 3. Debt service requirement reflects minimum amounts due for revenue bonds. It does not include any debt service amounts for additional bonds which are paid from district funds and are general obligation bonds. It does not include accrued interest. It does not include interest capitalized prior to the initial date of operations, December 29, 1995.
- 4. The coverage requirement per Bond resolutions is 1.25.
- 5. In April 1994, the County issued \$ 19,000,000 in revenue bonds which were advance refunded in December 1995 by revenue bonds totaling \$ 20,825,000. In 2006 the County refinanced the December 1995 issue for the Series 2005 revenue bond issue for \$ 18,500,000.
- 6. In April 1994, the County issued \$ 13,000,000 and \$ 4,000,000 in revenue bonds to the State of Delaware program. Debt service for these SRF bonds is based on level debt service payments.
- 7. The West Rehoboth system was under construction during fiscal year 1993, 1994 and 1995 and was placed in service on December 29, 1995. Receipt of revenues began during fiscal year 1996. Debt service paid prior to then was paid from capital funding. Interest was capitalized until fiscal year 1996.
- 8. In April 2013, Series 2005 revenue bonds were paid off and Subordinated Obligations have been released due to obligation pay off.
- 9. The following revenue bond issues are included here as part of the debt service requirements:

|                                 |         | Issua | ance Amount |
|---------------------------------|---------|-------|-------------|
| a. Series 2005 revenue bonds    |         | \$    | 18,500,000  |
| b. Subordinated Obligations 199 | 4 SRF-A |       | 13,000,000  |
| c. Subordinated Obligations 199 | 4 SRF-B |       | 4,000,000   |

| Year | Population (1) | Total Personal<br>Income (2) | Per Capita<br>Personal<br>Income (2) | Median<br>Age (3) | Public School<br>Enrollment (4) | Unemployment<br>Rate (5) |
|------|----------------|------------------------------|--------------------------------------|-------------------|---------------------------------|--------------------------|
| 2011 | 200,771        | 7,009,239                    | 34,988                               | 45.1              | 24,205                          | 7.2%                     |
| 2012 | 203,390        | 7,660,479                    | 37,664                               | 45.4              | 24,560                          | 5.9%                     |
| 2013 | 206,649        | 7,968,480                    | 38,560                               | 45.9              | 25,649                          | 6.5%                     |
| 2014 | 210,849        | 8,800,249                    | 41,737                               | 46.5              | 25,564                          | 5.4%                     |
| 2015 | 215,622        | 9,652,773                    | 44,767                               | 47.0              | 26,397                          | 4.4%                     |
| 2016 | 220,251        | 10,418,453                   | 47,303                               | 47.6              | 26,886                          | 4.0%                     |
| 2017 | 225,322        | 10,663,080                   | 47,324                               | 48.3              | 27,464                          | 4.3%                     |
| 2018 | 229,286        | 11,540,734                   | 50,333                               | 50.6              | 27,788                          | 3.7%                     |
| 2019 | 234,225        | *                            | *                                    | 50.6              | 31,691                          | 3.2%                     |
| 2020 | *              | *                            | *                                    | *                 | 32,504                          | 11.5%                    |

**Note:** Total personal income is in thousands of dollars.

#### **Sources:**

- 1. U.S. Bureau of the Census.
- 2. U.S. Department of Commerce, Bureau of Economic Analysis.
- 3. U.S. Bureau of the Census, American Community Survey.
- 4. Delaware Department of Education, FYE  $2011 \sim 2018$  DOE Profile Publication. 2019 the State of Delaware discontinued the Profile Publication. FYE 2019 and 2020 "Student Enrollment Over Time By School". Note the 2019 and 2020 Milford School district enrollment numbers at 100%, even though the school district is split between two Counties.
- 5. U.S. Bureau of Labor Statistics

<sup>\*</sup> Figures not available

|  | 2020      |      |   | 2011      |      |   |  |
|--|-----------|------|---|-----------|------|---|--|
| Type of Employer                             | Employees | Rank | Percentage of<br>Total County<br>Employment | Employees | Rank | Percentage of<br>Total County<br>Employment |  |
| Health care and social assistance            | 12,827    | 1    | 16.1%                                       | 9,216     | 3    | 14.5%                                       |  |
| Retail trade                                 | 11,828    | 2    | 14.9  | 10,662    | 1    | 16.8  |  |
| Manufacturing                                | 10,482    | 3    | 13.1  | 10,601    | 2    | 16.7  |  |
| Accommodation and food services              | 10,452    | 7    | 13.1  | 7,075     | 5    | 11.2  |  |
| Government                                   | 9,033     | 5    | 11.3  | 7,888     | 4    | 12.4  |  |
| Construction                                 | 5,366     | 6    | 6.5   | 3,687     | 6    | 5.8   |  |
| Administrative and waste services            | 5,132     | 7    | 6.4   | 2,348     | 7    | 3.7   |  |
| Other services, except public administration | 2,655     | 8    | 3.3   | 2,041     | 8    | 3.2   |  |
| Professional and technical services          | 2,094     | 9    | 2.6   | 1,532     | 10   | 2.4   |  |
| Transportation and warehousing               | 1,847     | 10   | 2.3   | -         |      | -   |  |
| Finance and insurance                        |           |      |   | 1,929     | 9    | 3.0   |  |
| Total  | 71,716    |      | 89.9%                                       | 56,979    |      | 89.7%                                       |  |
| Total Employees in Sussex County             | 79,802    |      | 100.0%                                      | 63,427    |      | 100.0%                                      |  |

#### **Notes:**

- 1. Data reported is for first quarter of the respective year.
- 2. Top employer information is deemed confidential pursuant to 20 Code of Federal regulations Part 603.

**Source**: Delaware Department of Labor Office of Occupational & Labor Market Information.

# SUSSEX COUNTY, DELAWARE FULL-TIME EQUIVALENT COUNTY GOVERNMENT EMPLOYEES BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS

Full-time Equivalent Employees as of June 30 **Function/Program** General government General administration Finance Human Resources Buildings and grounds Information Technology County constable Planning and zoning Paramedic program Emergency preparedness Economic development and public works County engineer Library Community development and housing programs Constitutional offices Total

Source: Sussex County Accounting Division.

# SUSSEX COUNTY, DELAWARE OPERATING INDICATORS BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS

|                                     |           |           |           |           | Fiscal Y  | Year      |           |           |           |         |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
| Function/Program                    | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      | 2020    |
| Planning and Zoning                 |           |           |           |           |           |           |           |           |           |         |
| Permits issued                      | 6,658     | 6,959     | 7,172     | 7,693     | 8,288     | 9,663     | 10,236    | 10,378    | 10,429    | 10,719  |
| remms issued                        | 0,038     | 0,939     | 7,172     | 7,093     | 0,200     | 9,003     | 10,230    | 10,576    | 10,429    | 10,719  |
| Public Safety                       |           |           |           |           |           |           |           |           |           |         |
| Paramedic incidents dispatched      | 14,077    | 14,260    | 15,018    | 15,219    | 15,929    | 16,717    | 17,757    | 18,151    | 18,126    | 17,481  |
| 911 calls                           | 105,776   | 108,301   | 105,137   | 110,139   | 113,549   | 109,009   | 103,108   | 101,554   | 103,303   | 110,700 |
| Sewer and Water Services            |           |           |           |           |           |           |           |           |           |         |
| Sewer customers, EDU's billed       | 60,167    | 62,431    | 64,456    | 65,735    | 67,410    | 68,965    | 69,821    | 72,398    | 74,534    | 76,769  |
| Water customers, EDU's billed       | 3,613     | 3,631     | 3,688     | 3,676     | 3,699     | 3,715     | 3,700     | 3,702     | 3,713     | 3,722   |
|                                     | -,        | -,        | 2,000     | 2,010     | -,        | 2,, 22    | -,,       | -,, -     | 2,        | -,,     |
| Libraries                           |           |           |           |           |           |           |           |           |           |         |
| Circulation                         | 1,147,886 | 1,406,166 | 1,387,038 | 1,361,586 | 1,347,386 | 1,371,859 | 1,320,860 | 1,356,585 | 1,148,849 | 816,116 |
| Industrial Airpark                  |           |           |           |           |           |           |           |           |           |         |
| Number of businesses                | 17        | 17        | 19        | 20        | 21        | 21        | 20        | 28        | 28        | 28      |
| Number of jobs provided by business | 961       | 881       | 870       | 875       | 880       | 895       | 960       | 960       | 960       | 1,012   |
| Number of landings (1)              | 17,500    | 18,000    | 17,900    | 18,000    | 17,500    | 17,500    | 19,000    | 19,000    | 17,500    | 17,650  |

#### Note:

Source: Individual Sussex County Departments.

<sup>1.</sup> The number of landings is an estimated provided by Sussex County Airport Department.

#### SUSSEX COUNTY, DELAWARE CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS

|   |       |       |       |       | Fiscal | Year  |       |       |       |       |
|---|-------|-------|-------|-------|--------|-------|-------|-------|-------|-------|
| Function/Program                                      | 2011  | 2012  | 2013  | 2014  | 2015   | 2016  | 2017  | 2018  | 2019  | 2020  |
| Public Safety   |       |       |       |       |        |       |       |       |       |       |
| Paramedic stations                                    | 9     | 9     | 9     | 9     | 9      | 9     | 9     | 9     | 9     | 10    |
| Volunteer fire and ambulance companies                | 24    | 24    | 24    | 24    | 24     | 24    | 24    | 24    | 24    | 24    |
| Additional state police officers funded by County (1) | 40    | 40    | 44    | 44    | 44     | 44    | 44    | 22    | 22    | 22    |
| Sewer and Water Services                              |       |       |       |       |        |       |       |       |       |       |
| Miles of underground sanitary sewer pipe              | 811   | 846   | 856   | 856   | 865    | 885   | 894   | 915   | 940   | 961   |
| Number of feet of ocean outfall sewer pipe            | 6,500 | 6,500 | 6,500 | 6,670 | 6,670  | 6,670 | 6,670 | 6,670 | 6,670 | 6,670 |
| Pump stations   | 437   | 440   | 449   | 461   | 463    | 468   | 488   | 493   | 518   | 524   |
| Lagoon treatment facilities with land application     | 3     | 3     | 3     | 3     | 3      | 3     | 3     | 3     | 3     | 3     |
| Tertiary treatment facility with ocean discharge      | 1     | 1     | 1     | 1     | 1      | 1     | 1     | 1     | 1     | 1     |
| Libraries   |       |       |       |       |        |       |       |       |       |       |
| Directly administered                                 | 3     | 3     | 3     | 3     | 3      | 3     | 3     | 3     | 3     | 3     |
| Number of County funded, with independent board       | 11    | 11    | 11    | 11    | 11     | 11    | 11    | 11    | 11    | 11    |
| Bookmobiles   | 1     | 1     | 1     | 1     | 1      | 1     | 1     | 1     | 1     | 1     |
| Airport   |       |       |       |       |        |       |       |       |       |       |
| Paved runway footage                                  | 8,109 | 8,109 | 8,109 | 8,609 | 8,609  | 8,609 | 8,609 | 8,609 | 8,609 | 8,609 |
| Number of hangars                                     | 30    | 30    | 30    | 30    | 30     | 30    | 30    | 34    | 39    | 39    |
| Number of runways                                     | 2     | 2     | 2     | 2     | 2      | 2     | 2     | 2     | 2     | 2     |

#### **Note:**

<sup>1.</sup> The Memorandum of Understanding with Delaware State Police was modified where the County funded 50 percent of 44 officers to 100 percent of 22 officers **Source:** Individual Sussex County Departments.

# SINGLE AUDIT SUPPLEMENT



|                |                                       |  |  |  |                             | Expenditures                     |                                  |
|----------------|---------------------------------------|--|--|--|-----------------------------|----------------------------------|----------------------------------|
| Federal Agency | CFDA<br>Number                        | Federal Program Name   | Pass-through Grantor   | Other Identification Number                                | From Direct<br>Awards       | From Pass<br>Through Awards      | Total                            |
| U.S. DEPARTME  | NT OF AGR                             | ICULTURE   |  |  |                             |                                  |                                  |
|                | 10.760<br>TOTAL U.S.                  | Water and Waste Disposal Systems for Rural Communities DEPARTMENT OF AGRICULTURE   |  | 10,19,21,23  | \$ 10,899,026<br>10,899,026 | <u> </u>                         | \$ 10,899,026<br>10,899,026      |
| U.S. DEPARTMEN | NT OF HOU                             | SING AND URBAN DEVELOPMENT   |  |  |                             |                                  |                                  |
|                | 14.228                                | Community Development Block Grants/ State's Program<br>Neighborhood Stabilization Program (NSP 1)<br>Total Community Development Block Grants/ State's Program | Delaware State Housing Authority<br>Delaware State Housing Authority         | CD 03-18, CD 03-19<br>NSP 03-08                            |                             | 1,123,213<br>36,929<br>1,160,142 | 1,123,213<br>36,929<br>1,160,142 |
|                | 14.239<br>14.256<br><b>TOTAL U.S.</b> | Home Investment Partnerships Program ARRA - Neighborhood Stabilization Program (NSP 2) DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT                             | Delaware State Housing Authority<br>Delaware State Housing Authority         | HM 03-18, HM 03-19<br>NSP 03-09                            | <u> </u>                    | 431,015<br>520<br>1,591,677      | 431,015<br>520<br>1,591,677      |
| U.S. DEPARTMEN | NT OF JUST                            | TICE   |  |  |                             |                                  |                                  |
|                | 16.034<br>TOTAL U.S.                  | Cornonavirus Emergency Supplemental Funding Program DEPARTMENT OF JUSTICE  |  | 2020-VD-BX-0478  | 58,008<br>58,008            |                                  | 58,008<br>58,008                 |
| U.S. DEPARTMEN | NT OF TRE                             | ASURY  |  |  |                             |                                  |                                  |
|                | 21.019<br>TOTAL U.S.                  | Coronavirus Relief Fund DEPARTMENT OF HEALTH AND HUMAN SERVICES  | State of Delaware - Office of Management and Budget                          |  |                             | 174,646<br>174,646               | 174,646<br>174,646               |
| U.S. DEPARTME  | NT OF TRA                             | NSPORTATION  |  |  |                             |                                  |                                  |
|                | 20.106<br>TOTAL U.S.                  | Airport Improvement Program  DEPARTMENT OF TRANSPORTATION  |  | 31-10-0007-034-2018, 31-10-0007-035-2019                   | 3,877,932<br>3,877,932      |                                  | 3,877,932<br>3,877,932           |
|                |                                       | IRONMENTAL PROTECTION AGENCY State Revolving Fund Cluster  |  |  |                             |                                  |                                  |
|                | 66.458<br>TOTAL U.S.                  | Capitalization Grants for State Revolving Funds DEPARTMENT OF ENVIRONMENTAL PROTECTION AGEN  | Delaware Department of Natural Resources<br>and Environment Control<br>IC)   | 12000094, 12000098, 12000099                               |                             | 8,640,768<br>8,640,768           | 8,640,768<br>8,640,768           |
| U.S. DEPARTMEN | NT OF HEA                             | LTH AND HUMAN SERVICES   |  |  |                             |                                  |                                  |
|                | 93.243<br>TOTAL U.S.                  | First Responders-Comprehensive Addiction and Recovery Act DEPARTMENT OF HEALTH AND HUMAN SERVICES  | Delaware Health and Social Services  | DHSS/DPH/EMSPS/OEMS ID 103989187                           |                             | 4,549<br>4,549                   | 4,549<br>4,549                   |
| U.S. DEPARTMEN | NT OF HOM                             | IELAND SECURITY  |  |  |                             |                                  |                                  |
|                | 97.042<br>97.067<br><b>TOTAL U.S.</b> | Emergency Management Performance Grants Homeland Security Grant Program (training and supplies) DEPARTMENT OF HOMELAND SECURITY                                | Delaware Emergency Management Agency<br>Delaware Emergency Management Agency | EMPG- 19-003, 20-003<br>EMW-2018-SS-0050, EMW-2017-SS-0045 | <u>-</u>                    | 243,634<br>26,902<br>270,536     | 243,634<br>26,902<br>270,536     |
|                | TOTAL EXI                             | PENDITURES OF FEDERAL AWARDS   |  |  | \$ 14,834,966               | \$ 10,682,176                    | \$ 25,517,142                    |

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Reporting Entity

The accompanying Schedule of Expenditures of Federal Awards presents the activity of all Federal financial assistance programs of Sussex County, Delaware (the County). The County's reporting entity is defined in Note A of the notes to basic financial statements. Federal awards that are passed through other governmental agencies are included on the schedule. Matching funds are excluded from the schedule and program income generated from federal grants is classified as federal expenditures when spent.

#### **Basis of Accounting**

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual and the modified accrual basis of accounting, which are described in Note A of the notes to basic financial statements. Expenditures are recognized following the cost principles contained in the Uniform Guidance\*, where certain types of expenditures are not allowed or are limited as to reimbursement. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

\*Such expenditures are recognized following, as applicable, the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowed or are limited as to reimbursement.

#### **NOTE B - NONCASH AWARDS**

The amount of equipment and supplies reported on the schedule is the value of the item based on the agencies acquisition price.

#### **NOTE C - INDIRECT COST RATE**

The County did not elect to use the 10 percent de minimis indirect cost rate as covered in 2 CFR 200.414.

#### **NOTE D - LOANS**

The County had the following federal expenditures that have been or will be funded by loans from the U.S. Department of Agriculture and the U.S. Environmental Protection Agency for the year ended June 30, 2020.

|  | Federal CFDA |    |            |
|--|--------------|----|------------|
| Program Title  | Number       | L  | oan Amount |
| Water and Waste Disposal Systems for Rural Communities | 10.760       | \$ | 10,899,026 |
| Capitalization Grants for State Revolving Funds        | 66.458       |    | 8,640,768  |
| Community Development Block Grants/ State's Program    | 14.228       |    | 36,669     |

#### **NOTE E - LOANS OUTSTANDING**

Neighborhood Stabilization Program (NSP 1)

The County administers low-income housing loan programs under the Community Development Block Grants/Entitlement Grants for CFDA No. 14.228. The total amount outstanding at June 30, 2020 is \$777,962 of which \$36,669 is included in the current fiscal year's federal expenditure balance for that program.

#### NOTE F - SUBRECIPIENTS AWARDS

The County does not provide any funds from federal programs to any subrecipients, therefore there are no Subrecipients amounts reported on the face of the Schedule of expenditures of federal awards.





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### Independent Auditor's Report on Compliance For Each Major Federal Program; Report on Internal Control Over Compliance Required by the Uniform Guidance

The County Council of Sussex County, Delaware Georgetown, Delaware

#### Report on Compliance for Each Major Federal Program

We have audited Sussex County's (the "County") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the County's major federal programs for the year ended June 30, 2020. The County's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the County's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the County's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the County's compliance.

#### Opinion on Each Major Federal Program

In our opinion, the County complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2020.



#### Report on Internal Control Over Compliance

Management of the County is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the County's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the County's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Wilmington, Delaware December 17, 2020

BDO USA, LLP





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Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

The County Council of Sussex County, Delaware Georgetown, Delaware

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Sussex County, Delaware (the "County"), which comprise the statement of financial position as of June 30, 2020, and the related statements of business-type and governmental activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 17, 2020.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the County's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the County's internal control. Accordingly, we do not express an opinion on the effectiveness of the County's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the County's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not



express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Wilmington, Delaware December 17, 2020

BDO USA, LLP

# Sussex County, Delaware

## Schedule of Findings and Questioned Costs Year Ended June 30, 2020

## Section I - Summary of Auditor's Results

| Financial Statements  |  |
|---|--|
| Type of report the auditor issued on whether the financial statements audited were prepared in accordance with GAAP | Unmodified   |
| Internal control over financial reporting:  |  |
| <ul><li>Material weakness(es) identified?</li></ul>   | yes <u>x</u> no  |
| Significant deficiency(ies) identified?   | yesxnone reported  |
| Noncompliance material to financial statements noted?   | yes <u>x</u> no  |
| Federal Awards  |  |
| Internal control over major federal programs:   |  |
| <ul><li>Material weakness(es) identified?</li></ul>   | yes <u>x</u> no  |
| • Significant deficiency(ies) identified?   | yesxnone reported  |
| Type of auditor's report issued on compliance for major federal programs:   | Unmodified   |
| Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?                  | yes <u>X</u> no  |
| Identification of major federal programs:   |  |
| <u>CFDA Number</u>  | Name of Federal Program or Cluster                           |
| 10.760  | Water and Waste Disposal<br>Systems For Rural<br>Communities |
| Dollar threshold used to distinguish between type A and type B programs:  | \$750,000  |
| Auditee qualified as low-risk auditee?  | X  |

# Sussex County, Delaware

## Schedule of Findings and Questioned Costs Year Ended June 30, 2020

Section II - Financial Statement Findings

No matters required to be reported

Section III - Federal Award Findings and Questioned Costs

No matters required to be reported